## L. HOLZHAUER SONS

2324 Fifth Ave.

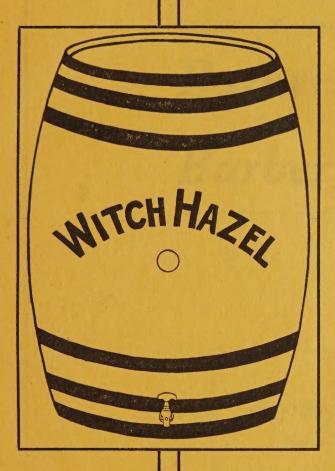
TROY, N.Y.

# BARBERS' OUTFITS





## WITCH HAZEL



Fill your empty
Toilet Water Bottles with PURE
WITCH HAZEL
and get a nice profit.



We will sell you a ten gallon keg of Pure Witch Hazel fortified with 10% grain alcohol.

The keg is fitted with a brass faucet. We also furnish 50 gummed labels with your name and address on same. You can fill a great many of your old bottles that you get your Toilet Water in, which are of no use to you, and you can make a little extra money.

Price of Witch Hazel, Keg, Faucet and Labels - - \$7.00

T. NOONAN & SONS COMPANY

38 Portland Street

Boston, Mass.

## JESAH HOTIW

FULL your county Toilor Water Motties with PUNE WITCH HANKE. and get a nice proin.

THE RESERVE OF THE PARTY OF THE

We will sell your a service beg not a service beat throat throat throat throat the control of th

the teg is tired with a house fourth. We also furnish 50 yearmed labelt with prove nother and address out marry. You can fill a great many of your old heriles that you got your Tailet Water in, which are of counce to you, and you can make a little with marry.

Price of Wilch Hard, You, Found and Labels - - 56 V. 4448

T. NOONAN & SQUS COMPANY

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### L. Holzhauer Sons

ESTABLISHED 1870

Manufacturers and Dealers in

## Barbers' Furniture Barbers' Supplies



Our Specialties

Cutlery, Good Grinding

Fine Mug Decorating

Factory
116 Earl Street



Office and Salesroom
2324 Fifth Avenue

Phone 2598

TROY

: NEW YORK

## L. HOLZHAUER SONS, 2324 Fifth Ave., TROY, N. Y.

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#### HOW TO ORDER-TERMS.

WRITE YOUR ORDERS as follows, to insure promptness and to avoid mistakes. Write plainly your Name, Town or City, County and State. State if goods are to be forwarded by Express, Parcel Post or Freight. Bring the items of your order together in your letter or on the order sheet we supply for the purpose, giving each article a separate line.

State just what you want, giving name, number, size and price of each article. Do not cut illustrations from this book; you may want to see them later, and accuracy can be secured by giving name, number, size and price of the article without sending illustrations of them to us, for we have duplicates.

PARCEL POST—Parcels weighing four ounces or less are mailable at the rate of one cent for each ounce or fraction of an ounce, regardless of distance. Parcels weighing more than four ounces up to fifty pounds are mailable at the pound rates applying to the zone in which you reside; a fraction of a pound being considered a full pound.

Packages sent by parcel post are only safe when insured. When you order goods sent by parcel post, remit the full price of same, including the necessary postage at your zone rate, and add fee for insuring if you wish us to do so.

GLASSWARE, Liquids, Poisons, Dyes, Pastes, etc., should always go by express to insure safe arrival.

PARCEL POST INSURANCE RATES \_\_21/2c will insure against loss on any parcel of any value up to \$10.00; 5c from \$11.00 to \$25.00; 71/2c from \$26.00 to \$37.50; 10c from \$38.50 to \$50.00. If you wish package insured, say so on your order and include the price according to the valuation of the goods ordered.

EXPRESS—If you order goods to go by Express C. O. D., send enough money to cover Express charges coming and going, for we would have to pay them if for any reason you were unable to accept goods after they were shipped.

Orders for goods by Express amounting to less than \$3.00 should be accompanied by full amount of cash.

On C. O. D. orders amounting to \$3.00 or more, we pay the charges for returning the money. If your order amounts to \$10.00 or more, we will allow a discount of 5 per cent for cash with the order or for prompt acceptance of C. O. D. package.

Express charges on furniture or heavy boxes are high, and such goods should always be ordered by freight unless urgency justifies heavy charges, in which case parties should accompany their order with a remittance in full or sufficient to fully cover Express charges both ways.

FREIGHT—If goods weigh fifty pounds or more, it is usually cheaper to forward them by freight. We use our best judgment in routing shipments unless parties instruct how to ship.

We deliver all goods F. O. B. cars St. Louis, and make no charge for boxing or cartage.

Our packing is done by experienced men, and every shipment should reach destination in good order.

SAFE DELIVERY GUARANTEED We will replace any goods broken or lost in transit, provided you furnish us with the freight or express bill with breakage or shortage noted thereon by the railroad or express company's agent in your city.

Safe delivery by Parcel Post will not be guaranteed unless same is insured. Cost for insuring—(see Parcel Post

Insurance Rates above).

FURNITURE —When ordering Chairs or Furniture always state what kind of wood is wanted, and how it is to be finished; also inform us color of plush or leather that you desire used in upholstering. We recommend Dark Green or Black Leather as being the most serviceable and less likely to fade. Maroon or Tan cannot be guaranteed to hold their color.

The Furniture we carry in stock ready for shipment is made of Quarter-sawn White Oak, golden finish. We can furnish it made of other woods and with different finishes when desired, and will be pleased to quote prices on application.

TERMS—Parties who are not known to us should accompany their orders with sufficient cash to insure acceptance of their goods when shipped. This is especially required if Decorated Shaving Mugs are ordered, for Mugs with names on them are of no value to us if returned.

Remittances should be made by Registered Letter, Post Office Money Order, Express Money Order or Bank Draft made payable to us. Postage Stamps will be accepted for orders under \$1.00. Do not send personal checks, as the banks are making heavy charges for handling them.

Discounts (see also above under Express) are only for cash. On Outfits we quote special prices for cash. When ordering Chairs or Furniture, a deposit of at least one-fourth the amount should accompany order.

On all articles made to order we require part payment before work is commenced.

The prices for Decorated Shaving Mugs are for designs as represented. If changes are ordered, extra charges will have to be made.

Installment Plan. We will sell Chairs and Furniture on the installment plan. Write for particulars.

ACKNOWLEDGMENTS\_We acknowledge the receipt of every order by postal card or letter; hence, if you do not hear from us within a reasonable time, write again. Your first letter may have been lost in the mail.

This Catalog supersedes all previous issues.

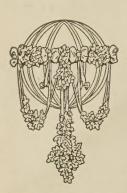
#### 135,000 KOKEN CHAIRS

#### BOUGHT BY BARBERS

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#### WHY?

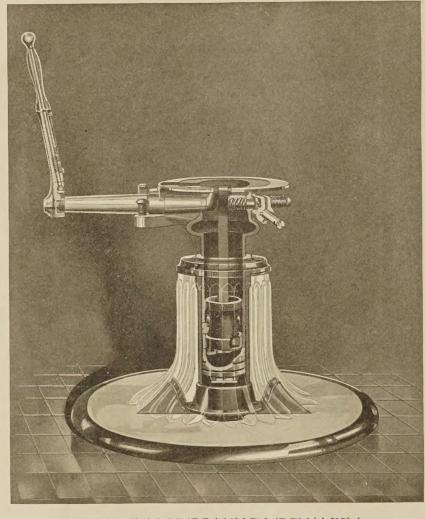
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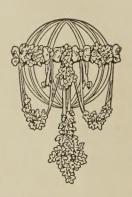


Simplicity Mechanism

Strength of Construction

(900)39





Exactness of Workmanship

> Precision Action

> > $\mathbb{Z}(\infty)$

THE KOKEN HYDRAULIC MECHANISM

SIMPLICITY OF Means a mechanism with the MECHANISM fewest possible parts to wear, consistent with highest efficiency, thus insuring longer life, smoother action and a simple

mechanism to understand, take care of and operate. A simple design demands nothing more than the necessities for the performance of its various functions perfectly. The KOKEN MECHANISM is as near perfection in this respect as it is possible to make it.

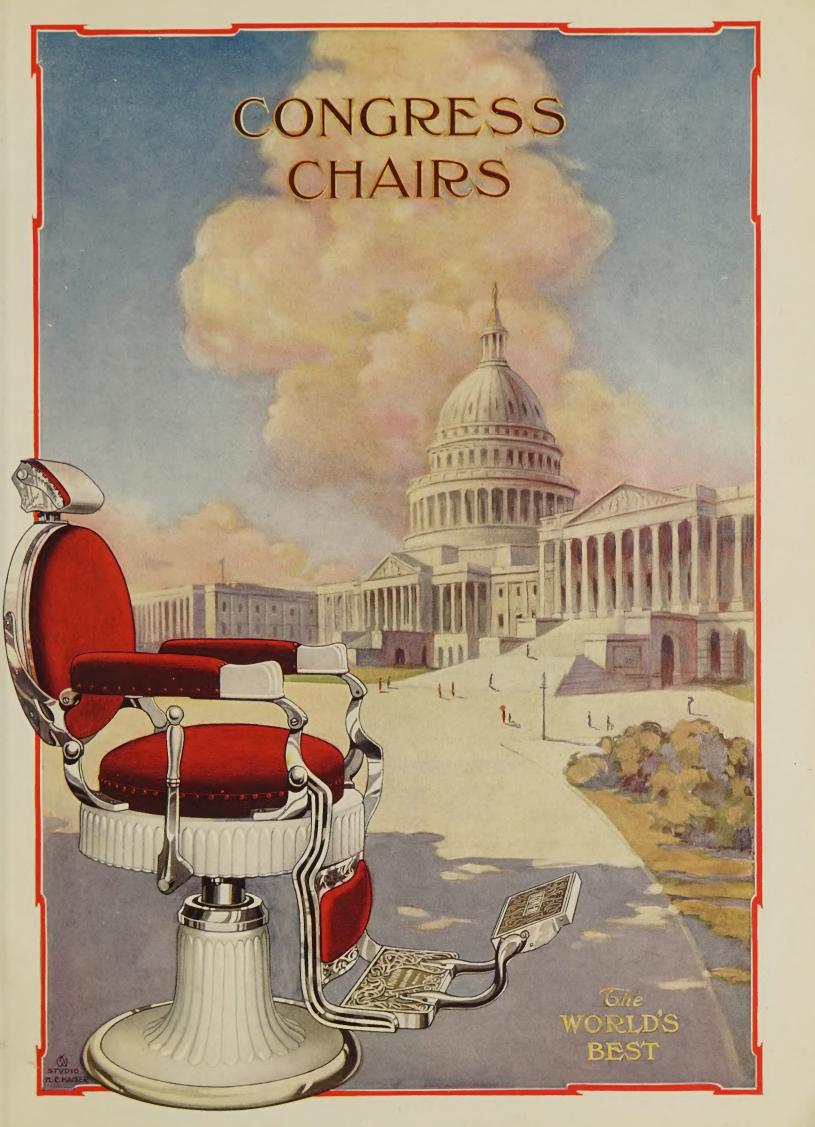
STRENGTH OF Means a mechanism of CONSTRUCTION correct design, with proper

selection and proportioning of materials to give strength to the various parts where needed, without indiscriminate addition of unnecessary weight. Special iron of best quality is better for some purposes than steel, whereas malleable iron, steel and brass lend strength in other directions. The proper selection and proportioning of materials is found in the KOKEN MECHANISM.

BEXACTNESS OF Means a mechanism with WORKMANSHIP snug-fitting bearings, insuring its operating smoothly and being positive in its action. It also means careful attention to the detail of construction, a strict adherence to design by skilled mechanics, together with the careful use of proper tools, giving that nicety of action that care in this direction alone can contribute toward a perfect working mechanism, such as the KOKEN MECHANISM is.

PRECISION OF Means the resultant from simplicity of design, strength of

construction, exactness of work-manship and spells efficiency. This is possible only by reason of the accuracy with which a simple design is fitted together and the perfect co-relation of its various functions. These axioms are embodied in the KOKEN MECHANISM, making its action a precise, positive and extremely easy operation, all lost motion being eliminated.





PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; MARCH 1, 1910; APRIL 12, 1910; MAY 17, 1910; DECEMBER 6, 1910; SEPTEMBER 24, 1912;
MAY 26, 1914; DESIGN PATENTED APRIL 13, 1915

The Barber Chair Par Excellence.—The richness and massiveness of its design, the exceeding gracefulness of its lines, make it an unusually substantial and attractive pattern. Note—A new feature in Barber Chair construction—first introduced by us—the frame of the back made of iron, porcelain-enameled. The pedestal base made in one piece, seat frame, hand lever and front ends of arms are also made of iron, porcelain-enameled. The step, foot-rest plates and outer rim of base, also the strip around the back, are solid German silver, polished. All other exposed metal parts are heavily nickel-plated. It is fitted with our latest patented improvements, including sanitary paper-holding, spring-cushion head-rest. (Beware of imitations and infringements.)

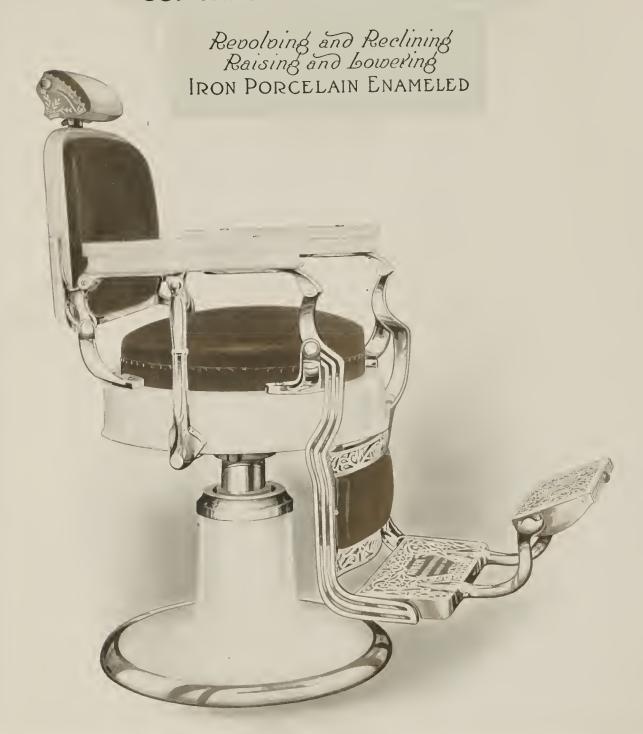
Price, as shown, upholstered with best grain leather, any color\$1	
Price, with full length porcelain arms	140.00
Price, with marble or heavy white glass arms on porcelain-enameled blocks, extra	
Price, mahogany summer seat with open cane weaving, extra	10.00
(PHOTOGRAPHIC REPRODUCTION)	



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; MARCH 1, 1910; APRIL 12, 1910; MAY 17, 1910; DECEMBER 6, 1910, SEPTEMBER 24, 1912

A high type of the chair-maker's art. Many leading hotels have purchased them. Unusual in its style of construction, attractive in its design. NOTE—The frame of the back is made of iron, porcelain enameled, an entirely new feature in barber chair construction — first introduced by us — as is also the pedestal base, which is made in one piece. The seat frame, the hand lever and the arms are also made of iron, porcelain enameled. The step, the foot-rest plates, the outer rim of base and the strip around the back are solid German silver, polished. All other exposed metal parts are heavily nickel plated. It is fitted with our latest patented improvements, including our patented sanitary, paper-holding, spring-cushion head rest. (Beware of imitations and infringements.)

Price, as shown, upholstered with best grain leather, any color, with heavy white	
glass arms on porcelain enameled blocks\$130.0	O
Price, with upholstered arms with porcelain enameled front ends 125.0	0
Price, mahogany summer seat with open cane weaving, extra	
PHOTOGRAPHIC REPRODUCTION	



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901, MARCH 1 1910 APRIL 12- 1910; MAY 17, 1910; DECEMBER 6 1910, SEPTEMBER 24, 1912 MAY 26, 1914. DESIGN PATENTED MAY 13, 1913

This pattern presents that plain, rich, substantial appearance that is greatly admired and has made it very popular. NOTE—That the frame of the back is made of iron, porcelain enameled, a new feature in barber chair construction first introduced by us. The pedestal base, made in one piece, the seat frame and the arms are also made of iron, porcelain enameled. The step, foot-rest plates and outer rim of base are solid cast brass, polished. All other exposed metal parts are heavily nickel plated. It is fitted with our latest patented improvements, including our patented sanitary, paper-holding, spring-cushion head rest. (Beware of imitations and infringements.)

Price, as shown, upholstered with best grain leather, any color, with heavy white
glass arms on porcelain enameled blocks\$120.00
Price, with upholstered arms with porcelain enameled front ends
Price, mahogany summer seat with open cane weaving, extra
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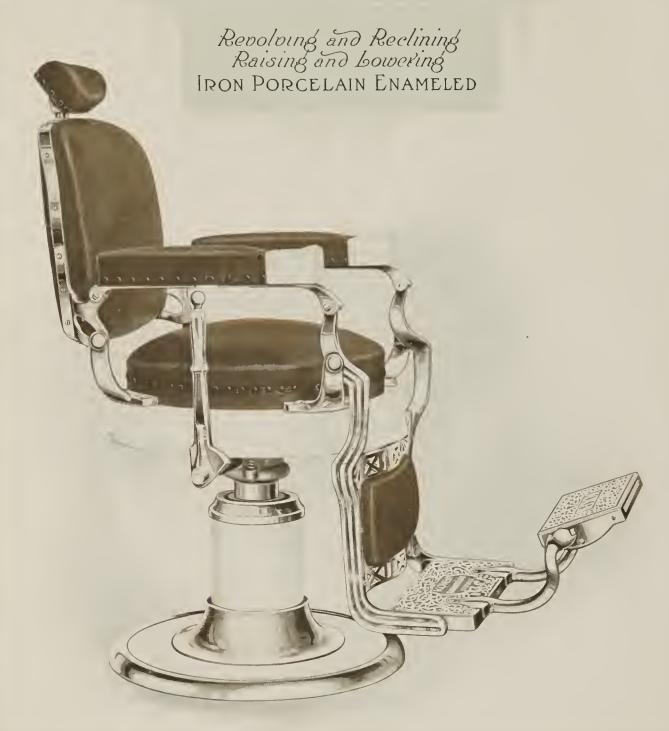


PATENTED OCTOBER 22, 1895, DECEMBER 3, 1901 MARCH 1, 1910; APRIL 12, 1910, MAY 17, 1910; DECEMBER 6, 1910; SEPTEMBER 24, 1912

DESIGN PATENTED MAY 16, 1911

The Octagon design. A rich and attractive porcelain enameled barber chair. It is unique in its appearance, and is so constructed as to be exceptionally strong and durable. The pedestal base, made in one piece, the seat frame and hand-holds are made of iron, porcelain enameled. The step, the foot-rest plates and the outer rim of base are solid cast brass, polished. All other exposed metal parts are heavily nickel plated. It is fitted with all our patented improvements, including our patented sanitary, paper-holding, spring cushion head rest. (Beware of imitations and infringements.)

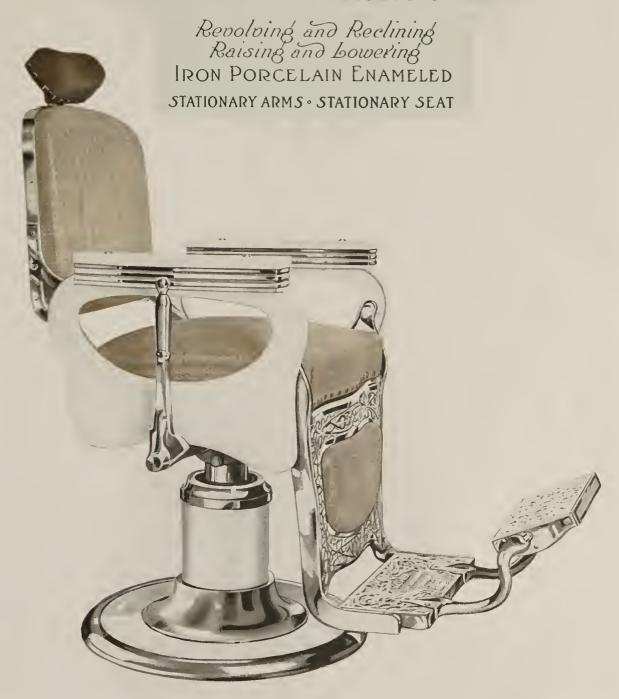
Price, as shown, upholstered with best grain leather, any color	100.00
Price, with marble or heavy white glass arms on porcelain enameled blocks	105.00
Price, mahogany summer seat with open cane weaving, extra	10.00



PATENTED OCTOBER 22, 1895 DECEMBER 3, 1901 APRIL 12, 1910, MAY 17, 1910, SEPTEMBER 24, 1912
DESIGN PATENTED MAY 3, 1910

A neat, attractive and very popular pattern; often approached but never paralleled. Strong and durable. The seat frame, pedestal drum and plate and hand-holds are made of iron, porcelain enameled. The spider which supports the seat frame, and the side bars which support the apron and footboard, are made of malleable iron. The step, the foot-rest plates and the outer rim of base are solid cast brass, polished. All other exposed metal parts are heavily nickel plated. It is fitted with our latest patented improvements, including push pin plate for head rest. (Beware of imitations and infringements.)

Price, as shown, upholstered with best grain leather, any color	.00
Price, with marble or heavy white glass arms, on mahogany or nickel plated metal blocks 90.	.00
Price, mahogany summer seat, with open cane weaving, extra	.00
Price, with our patented sanitary, paper-holding, spring-cushion head rest, extra 5.	.00

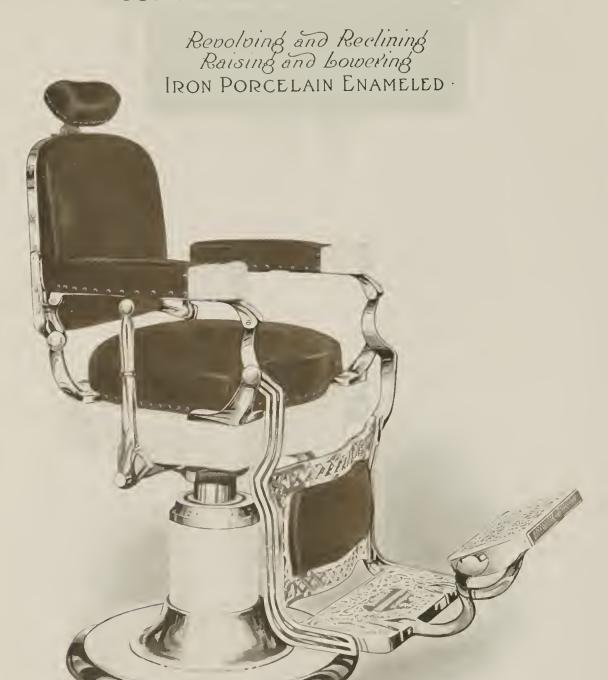


PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901 FEBRUARY 2, 1909, APRIL 12, 1910; MARCH 21, 1911 SEPTEMBER 24, 1912 CANADIAN PATENT NO 92320

A beautiful chair, very attractive in its modeling and design. The seat frame, pedestal drum and plate are made of iron, porcelain enameled. It is fitted with our latest patented improvements, including push pin plate for head rest. The step, the foot-rest plates and the outer rim of base are solid cast brass, polished. All other exposed metal parts are heavily nickel plated. (Beware of imitations and infringements.)

Price, as shown, upholstered with close woven cane or with best grain leather, any	
color, with heavy white glass arms, on nickel plated metal blocks	90.00
Price, with upholstered arms, porcelain enameled front ends	85.00
Price, mahogany summer seat, with open cane weaving, extra	10.00
Price. with our patented sanitary, paper-holding, spring cushion head rest, extra	5.00

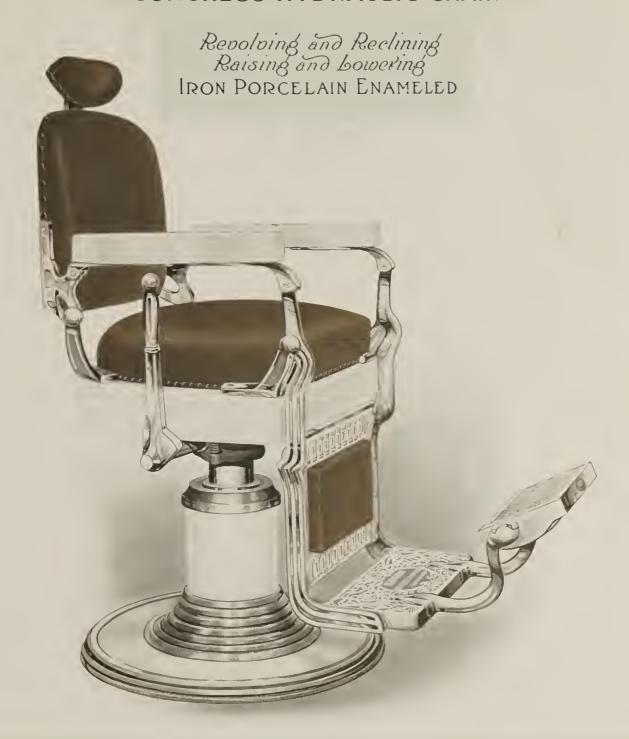
PHOTOGRAPHIC REPRODUCTION



PATENTED OCTOBER 22, 1895, DECEMBER 3, 1901 APRIL 12, 1910, MAY 17, 1910; SEPTEMBER 24, 1912
DESIGN PATENTED OCTOBER 3, 1911

The seat frame, pedestal drum, base plate and hand-holds are made of iron, porcelain enameled. The spider which supports the seat frame and the side bars that support the apron and footboard are made of malleable iron. The step, the foot-rest plates, the outer rim of base and all other exposed metal parts are heavily nickel plated. It carries the regular slat head rest and is fitted with our latest patented improvements. (Beware of imitations and infringements.)

Price, as shown, upholstered with grain leather, any color, or with close woven cane \$	575.00
Price, with full length porcelain enameled arms	
Price, with marble or white glass arms mounted on mahogany or nickel plated metal blocks	80.00
Price, with our patented sanitary, paper-holding, spring-cushion head rest and push pin	
plate, extra	
Price, oak summer seat with open cane weaving, extra	8.00



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901, APRIL 12, 1910; MAY 17, 1910; SEPTEMBER 24, 1912

The seat frame, pedestal drum, base plate and arms are made of iron, porcelain enameled. The spider which supports the seat frame is made of malleable iron. The step, foot-rest plates, outer rim and all other exposed metal parts are nickel plated. It carries a regular slat head rest. (Beware of imitations and infringements.)

Price, as shown, upholstered with grain leather, any color, or with close woven cane. \$	67.50
Price, with upholstered arms with porcelain enameled front ends	67.50
Price, with marble or white glass arms mounted on mahogany or nickel plated metal	
blocks	72.50
Price, oak summer seat with open cane weaving, extra	8.00

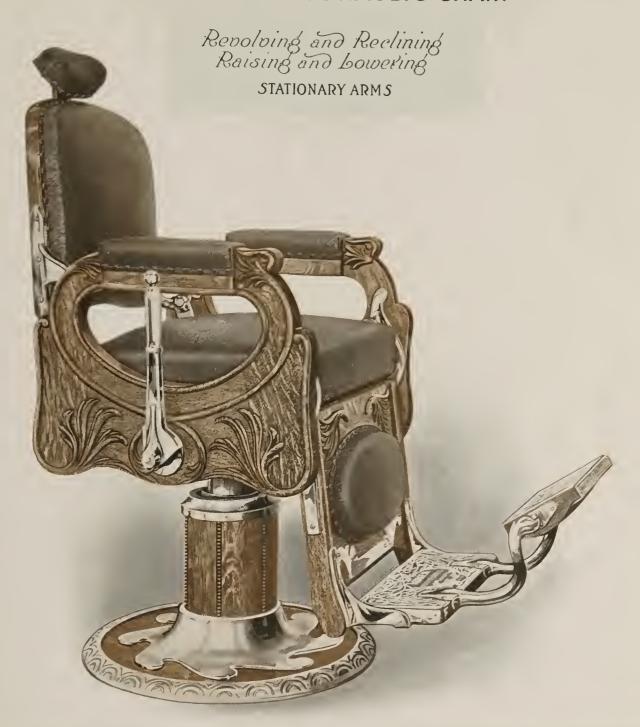
PHOTOGRAPHIC REPRODUCTION



PATENTED OCTOBER 22, 1895. DECEMBER 3 1901 APRIL 12 1910 MARCH 21, 1911; SEPTEMBER 24, 1912 CANADIAN PATENT No. 92320

The frame is made of richly figured quarter-sawn white oak, golden finish. The base plate, pedestal drum and hand levers are made of iron, porcelain enameled. The step, heel and foot-rest plates and the outer rim of base are solid cast brass, polished. All other metal trimmings are nickel plated. Fitted with our patented swing seat movement and our sanitary, paper-holding, spring cushion head rest and push pin plate. (Beware of imitations and infringements.)

Price, in oak, upholstered with best grain leather, any color	100.00
Price, in mahogany or other fancy cabinet woods, extra	
Price, oak summer seat, with open cane weaving, extra	
Price, mahogany summer seat, with open cane weaving, extra	10.00



PATENTED OCTOBER 22, 1895 DECEMBER 3, 1901, APRIL 12, 1910: MARCH 21, 1911 CANADIAN PATENT, NO. 92320

This chair is made of richly figured quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base and swing seat movement. The step, heel and foot-rest plates and outer rim of base are solid cast brass, polished. All other metal trimmings are nickel plated. (Beware of imitations and infringements.)

Price, in oak, upholstered with best grain leather, any color\$	100.00
Price, in mahogany or other fancy cabinet woods, extra	15.00
Price, oak summer seat, with open cane weaving, extra	8.00
Price, mahogany summer seat, with open cane weaving, extra	10.00

PROTOGRAPHIC REPRODUCTION



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901 APRIL 12, 1910

This beautiful chair still holds its place as one of the popular patterns. The seat frame is made of the finest selected quarter-sawn white oak, golden finish. The base plate and pedestal drum are made of iron, porcelain enameled. The outer edge of base is protected by a heavy cast brass rim, polished. The metal step, foot rest plates and all other metal trimmings are nickel plated. (Beware of imitations and infringements.)

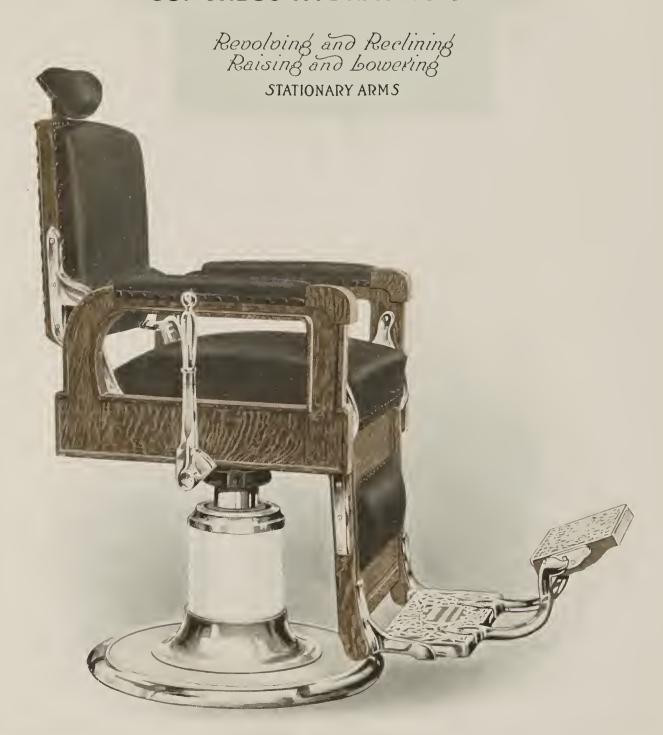
Price, in oak, upholstered with best grain leather, any color, or close-woven cane \$75.	00
Price, in mahogany or other fancy cabinet woods, extra	.00
Price, oak summer seat, with open cane weaving, extra	00



PATENTED OCTOBER 22, 1895: DECEMBER 3, 1901: APRIL 12, 1910

Made of choice quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base. The metal step, foot-rest plates, outer rim of base and all other metal trimmings have our superior nickel plating. (Beware of imitations and infringements.)

Price, in oak, upholstered with leather, any color, or close-woven cane	65.00
Price, in mahogany or other fancy cabinet woods, extra	10.00
Price, oak summer seat, with open cane weaving, extra	8.00



PATENTED OCTOBER 22,1895: DECEMBER 3, 1901, APRIL 12, 1910; MARCH 21, 1911 CANADIAN PATENT, NO. 92320

The seat frame is made of choice quarter-sawn white oak, golden finish. Makes up elegantly in mahogany. The base plate and pedestal drum are made of iron, porcelain enameled. Fitted with our patented swing seat movement. The outer rim of base is solid cast brass, polished. The metal step, foot-rest plates and all other metal trimmings have our superior nickel plating. (Beware of imitations and infringements.)

Price, in oak, upholstered with leather, any color, or close-woven cane\$	65.00
Price, in mahogany or other fancy cabinet woods, extra	10.00
Price, oak summer seat, with open cane weaving, extra	4.00



PATENTED OCTOBER 22, 1895. DECEMBER 3, 1901: APRIL 12, 1910. MARCH 21, 1911 CANADIAN PATENT, NO. 92320

Made of choice quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base and swing seat movement. The outer rim of base is solid cast brass, polished. The metal step and foot-rest plates are finished in Berlin lacquer. All other metal trimmings are handsomely nickel plated. (Beware of imitations and infringements.)

Price, in oak, upholstered with leather, any color, or close-woven cane\$	60.00
Price, in mahogany or other fancy cabinet woods, extra	10.00
Price, oak summer seat, with open cane weaving, extra	4.00



PATENTED OCTOBER 22. 1895. DECEMBER 3. 1901; APRIL 12, 1910

The seat frame is made of quarter-sawn white oak, golden finish. The base plate and pedestal drum are made of iron, porcelain enameled. The metal step and foot-rest plates are finished in Berlin lacquer. All other metal trimmings, including outer rim of base, are nickel plated. (Beware of imitations and infringements.)

Price, in oak, upholstered with leather, any color, or close-woven cane\$	60.00
Price, mahogany or other fancy cabinet woods, extra	10.00
Price, oak summer seat, with open cane weaving, extra	4.00



PATENTED OCTOBER 22, 1895. DECEMBER 3, 1901; APRIL 12, 1910, MARCH 21, 1911

CANADIAN PATENT NO. 92320

Made of quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base and swing seat movement. The metal step and foot-rest plates are finished in Berlin lacquer. The outer rim of base and all other metal trimmings are nickel plated. (Beware of imitations and infringements.)

Price, in oak, upholstered with leather, any color or close woven cane.	 557.50
Price, in mahogany or other fancy cabinet woods, extra	 10.00
Price, oak summer seat, with open cane weaving, extra.	 4.00



PATENTED OCTOBER 22, 1000; DECEMEER 3, 1901, APRIL 12, 1910

Made of quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base. The metal step and foot-rest plates are finished in Berlin lacquer. The outer rim of the base and all other metal trimmings are nickel plated. (Beware of imitations and infringements.)

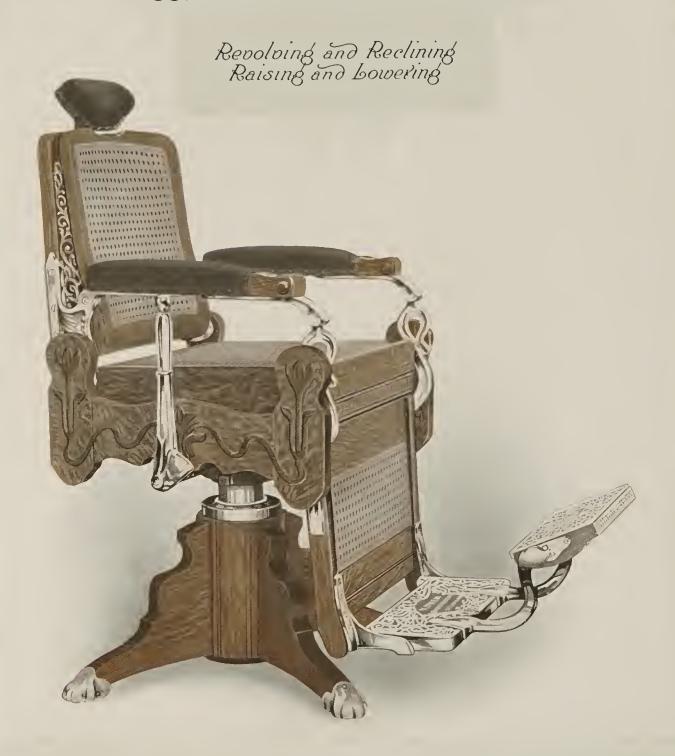
Price, in oak, upholstered with leather, any color, or close-woven cane\$55.	.00
Price, in mahogany or other fancy cabinet woods, extra	.00
Price, oak summer seat, with open cane weaving, extra	.00



PATENTED OCTOBER 22, 1895: DECEMBER 3, 1901. APRIL 12, 1910

Made of quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base. The metal step, foot-rest plates and the outer rim of base are finished in Berlin lacquer; all other metal trimmings are nickel plated. (Beware of imitations and infringements.)

Price, in oak, upholstered with leather, any color, or close-woven cane\$	50.00
Price, in mahogany or other fancy cabinet woods, extra	10.00
Price, oak summer seat with open cane weaving, extra	4.00

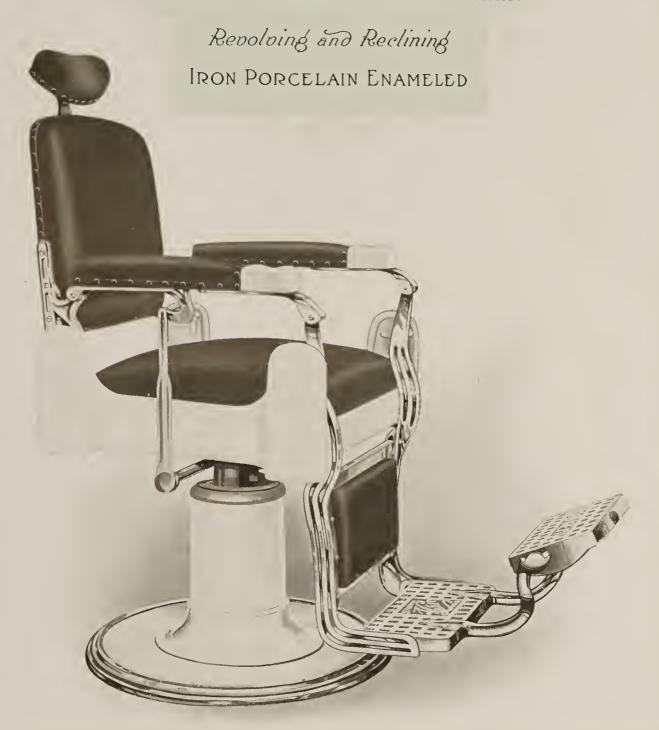


#### PATENTED OCTOBER 22, 1895 APRIL 12, 1910

A desirable chair for warm climates. Made of quarter-sawn white oak, golden finish. Fitted with our celebrated hydraulic mechanism. The ventilator castings for back and the shoes are solid cast brass, polished. The metal step and foot-rest plates are finished in Berlin lacquer; all other metal trimmings are nickel plated. Catalog showing several other patterns of cane seat and back chairs will be sent on application.

Price, in oak, with open cane seat, back and apron, as showns	45.00
Price, in oak, completely upholstered with leather, any color, or close-woven cane,	
instead of open cane	45.00
Price, in mahogany or other fancy cabinet woods, extra	10.00
Price, oak summer seat with open cane for upholstered chair, extra	4.00

#### CONGRESS PEDESTAL ONE LEVER CHAIR

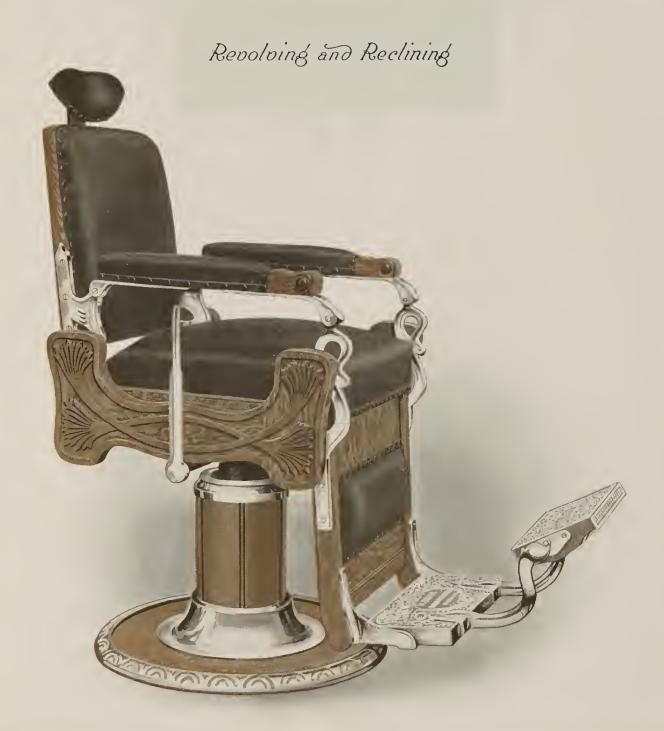


PATENTED OCTOBER 30, 1900; DECEMBER 3, 1901; APRIL 12, 1910

The seat frame, the base, which is all in one piece, and the handholds are made of iron, porcelain enameled. The step, foot-rest plate, the outer rim of base and all other exposed metal parts are nickel plated. It carries a metal slat head-rest.

Price, upholstered with extra quality reinforced leather, dark green or black (will	
outwear genuine leather and looks better)\$52.	50
Price, upholstered with genuine leather or close woven cane 55.0	00
Price, with hydraulic mechanism, instead of one lever, extra 5.0	00
Price, oak summer seat with open cane weaving, extra	00

#### CONGRESS PEDESTAL ONE LEVER CHAIR

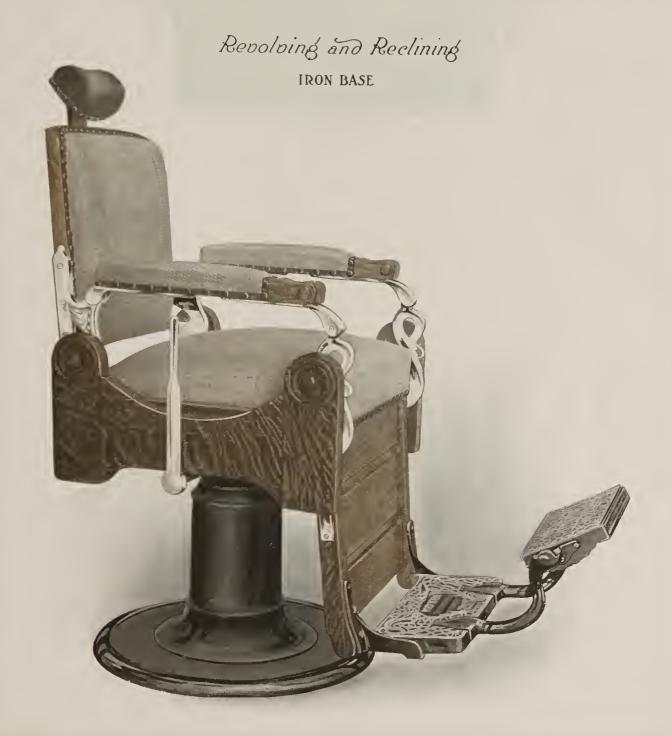


PATENTED OCTOBER 30, 1900; DECEMBER 3, 1901, APRIL 12, 1910

Made of quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base. The metal step and foot-rest plates and the outer rim of base are finished in Berlin lacquer; all other metal trimmings are nickel plated. We apply our improved one-lever mechanism for revolving and reclining; it is positive and powerful, easily handled and satisfactory in every way.

Price,	upholstered	with	leather,	any colo	r, or	clos	e-wove	n cane	 	 	 \$4	12.50
Price,	oak summer	seat	with ope	en cane	weav	ing,	extra .		 	 	 	4.00

#### CONGRESS PEDESTAL ONE LEVER CHAIR



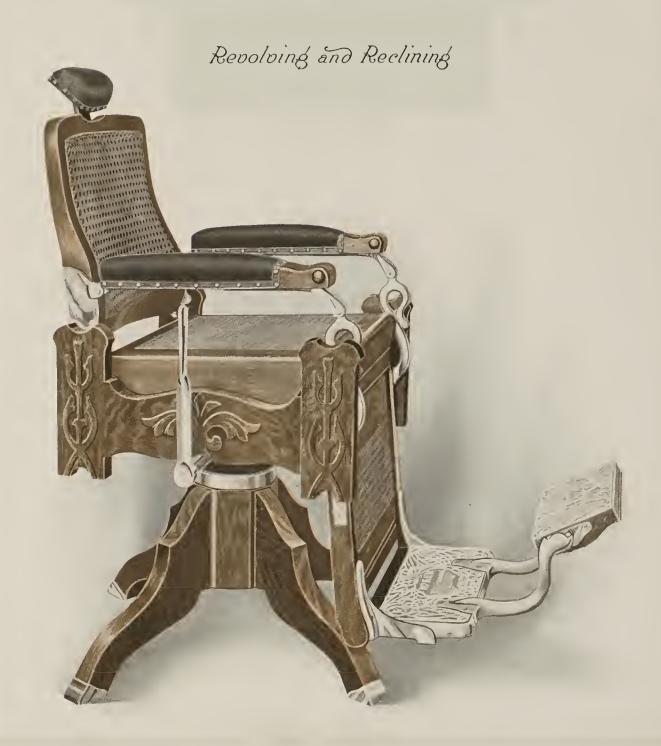
PATENTED OCTOBER 30, 1900; DECEMBER 3, 1901, APRIL 12, 1910

The seat frame is made of quarter-sawn white oak, the base, all in one piece, is made of iron, Bauer-Barff finish. The metal step, foot-rest plates and metal parts that support them are also finished Bauer-Barff; all other metal trimmings are nickel plated. This chair is fitted with our improved one-lever mechanism, which is positive and powerful and by which the chair can be easily adjusted to any reclining or revolving position.

Price, upholstered with extra quality reinforced leather, dark green or black (will	
outwear genuine leather and looks better) \$	32.00
Price, upholstered with genuine leather, any color, or close-woven cane	35.00
Price, upholstered arms with porcelain enameled front ends, extra	2.50
Price, with white porcelain enameled base, nickel plated outer rim, upholstered arms,	
with porcelain enameled front ends, genuine leather or close-woven cane	45.00

PHOTOGRAPHIC REPRODUCTION

#### CONGRESS ONE LEVER CHAIR



#### PATENTED OCTOBER 30, 1900; APRIL 12, 1910

Made of quarter-sawn white oak, golden finish. Fitted with our improved one-lever mechanism, which is durable, convenient and reliable. The shoes are solid cast brass, polished. The metal step and foot-rest plates are finished in Berlin lacquer; all other metal trimmings are nickel plated.

Catalogue showing several other patterns of cane seat and back chairs will be sent on application.

Price, with open cane seat, back and apron, as shown	32.00
Price, completely upholstered with leather, any color, or close-woven cane, instead	
of open cane	32.00
Price, oak summer seat with open cane weaving, extra	4.00



#### No. 10. Folding Barber Chair

N Emergency Chair at a moderate price.

C. Especially built to supply the demand for a low priced chair which can be quickly put into commission during fairs, carnivals and other seasons of crowds when an extra chair is desirable.

T Pays for itself first week.

**C**, Can be folded up and stored in little space until again needed.

• Made of oak, golden finish, upholstered with reinforced leather, guaranteed to wear as well as genuine leather and looks better.

Price ......\$13.50

#### No. 15. Koken's Army Barbers' Folding Field Chair

XTREME Strength, compactness and durability of construction and correctness of design mark Koken's Army Barbers' Folding Field and Camp Chair as the most practical chair for field work.

• The frame is of three years' air-seasoned, extra heavy oak; is chemically treated and guaranteed not to warp, crack nor split.

It has a WATER-PROOF finish—not Varnish.

• Folds so compactly that it takes but little space beneath the wagon bows; or it may be lashed to the side of the wagon, making it easily and conveniently transported.

The heaviest white canvas covers the back and seat and is so fastened that it cannot pull out or tear.

**A**, The back, foot and head rest are comfortably upholstered.

**Q**. Built to stand the wear of field work and transportation.

• Besides being invaluable in the field it is especially useful in any Post Shop as an extra chair at busy times, such as day before Muster or Saturday Inspection.

• Ten of these chairs were purchased by the Quartermaster of the U. S. Military Prison, Fort Leavenworth, Kansas, for use in that institution.

Price ......\$15.00



No. 35. Cane Seat

Made of quarter-sawn white oak, golden finish. A seat constructed in this manner (with spindle supports) is used on chairs Nos. 225, 360, 355, 222, etc.

Each.....\$8.00

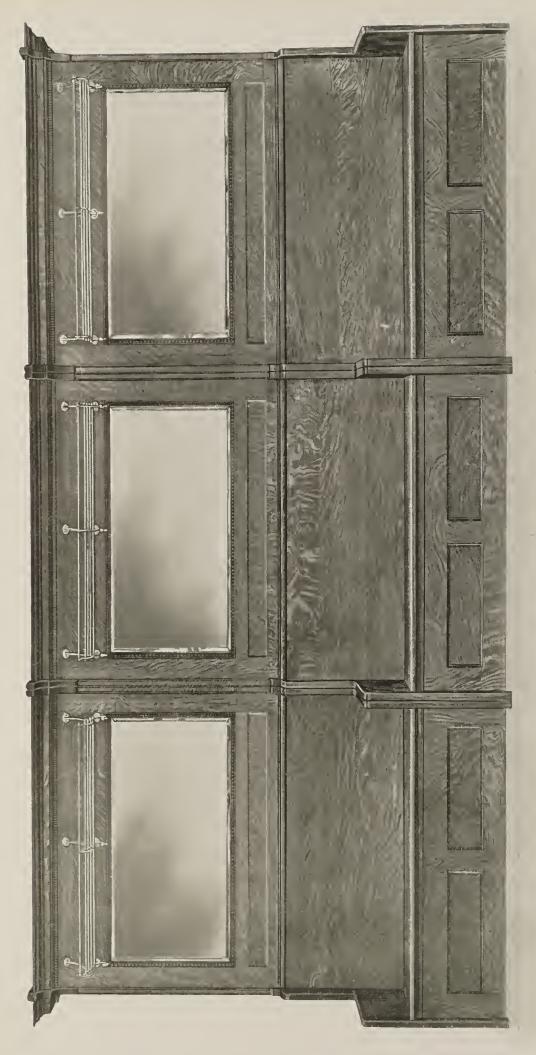




No. 25. Cane Seat

Made of quarter-sawn white oak, golden finish. This seat fits chairs like Nos. 147, 146, etc. When ordering, specify the number of your chair.

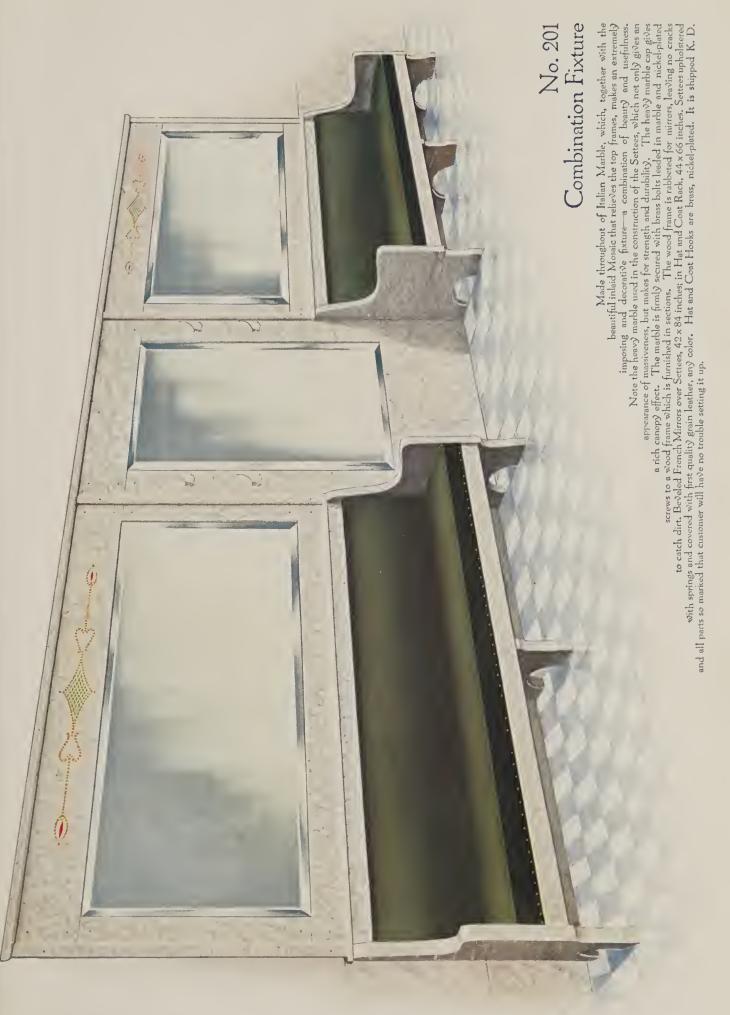
Each.....\$4.00



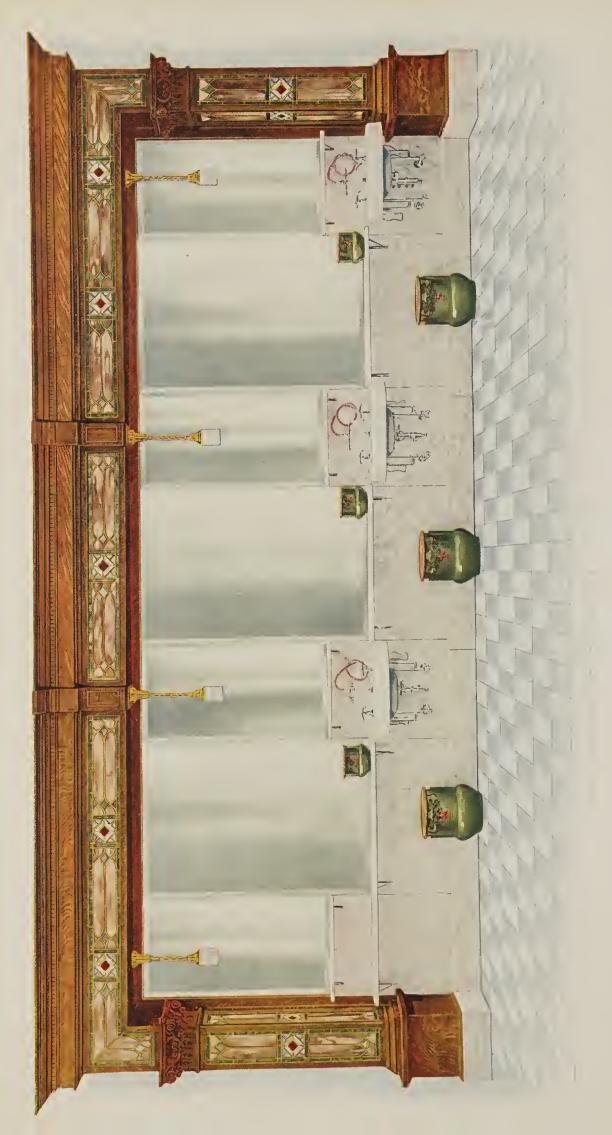
## Combination, Back Mirror and Settees. No. 191.

narter-sawn white oak, golden finish. Fitted with 24×48 beveled French settees have hinged seat providing enclosed space for storing shop supplies. mirror If des

This piece of furniture will be found very useful as well as ornamental in any snop. Made of quarter sawn, which is providing enclosed space for storing shorters, nickel plated metal rack, railroad style, over each mirror for hats and coats. Note—That the settees have hinged seat providing enclosed space for storing shorters, nickel plated metal rack, shown on page 91, can be used in connection with flus fixture, either between two sections or at the ends.	. Price, \$176.50	Price, 58.50	. Price, 110.00	37.00	75.00	25.00
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iture wi al rack, , shown	Three-Section Fixture as shown, length 15 feet 10 inches, height 7 feet 6 inches	Additional Center Section, length 5 feet, height 7 feet 6 inches	Three-Section Fixture, top part only	Single Mirror, cnly	Three-Section Fixture, settees only	Single Settee, only
of furn ed met nat rack	Section	ional C	Section	Mirro	-Section	Settee,
is piece kel plat Vo. 51 l	Three	Addit	Three	Single	Three	Single
This piece of furniture will be found very useful as well as ornamental in any snop. Made of quarter sawn, which exist the settees have hinged seat prores, nickel plated metal rack, railroad style, over each mirror for hats and coats. Note—That the settees have hinged seat prores, nickel plated metal rack, shown on page 91, can be used in connection with this fixture, either between two sections or at the ends.						



... Price 124.50 Hat and Coat Rack only, length 5 feet 1 inch.



# No. 190 Sanitary Mirror Case

A combination of choice figured quarter-sawn white oak, golden finish, colored art glass panels in canopy top and columns (which can be illuminated at night with electric lights) drop lights suspended from the canopy top in front of mirrors, makes of this fixture one of the richest and most elaborate mirror cases ever manufactured. The beveled French mirrors are 44x66 and 28 x 54 inches. The wainscoting, base, shelves between the lavatories and above them are Italian marble. The porcelain enameled lavatories are 27 inches long, with 15 inch oval basins. 28 x 54 inches. The wainscoting, base, shelves between the lavatories and above them are trained margin. The porceault enables and wastes with vents, shampoo hose and sprinkler. One They are fitted with nickel-plated shampoo and basin cocks, with indexed china handles, nickel-plated with each section.

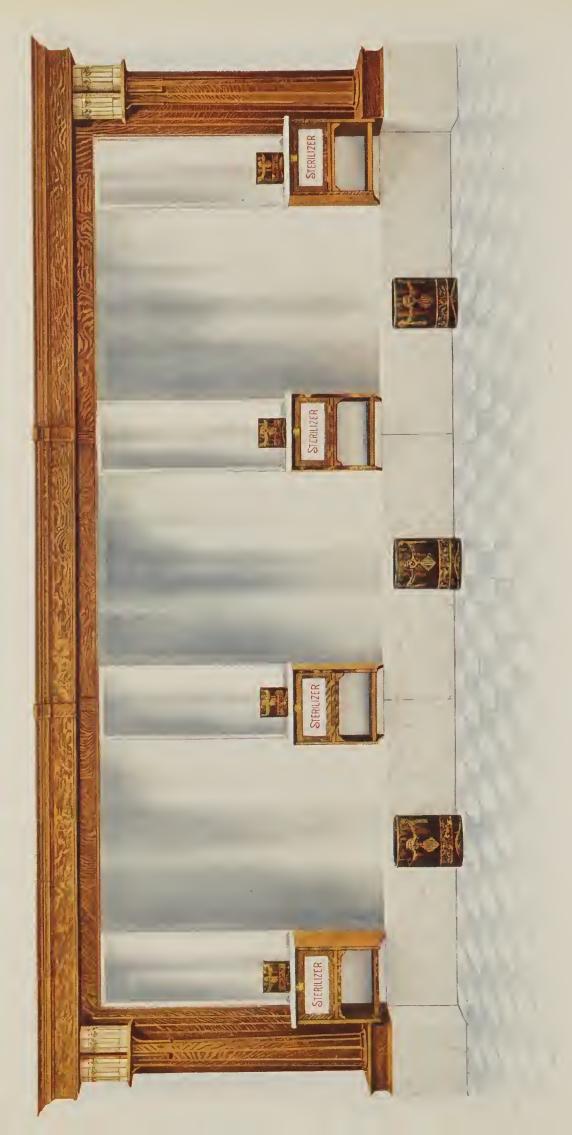
of our No. 33 exclusive design Art Towel Urns and one No. 154 Shaving Paper Urn, as shown, furnished with each section.



# No. 199 Sanitary Mirror Case

A massive design—of exceptionally striking and pleasing appearance—the frame is made of quarter-sawn white oak. Early English finish. It carries white glass pancls in the canopy top and end columns and richly colored art glass in the upper right and left corners. Drop lights fitted with cut glass globes are suspended from the canopy top in front of mirrors. The large French mirrors are plain, 48x72 inches, firmly held in place by brass angle moulding and connected with beveled French mirrors, 16x48 inches. The 18 inch base is Italian marble, as are also the slabs back of cabinets, towel shelves and cabinet tops. The brackets supporting towel shelves are solid brass, nickel-plated. Yale locks and brass hardware. One of our No. 42 as are also the slabs back of cabinets, towel shelves and cabinet tops. The brackets supporting towel shelves are solid brass, nickel-pla Oakwood, exclusive design Towel Urns and one No. 168 Shaving Paper Urn to match, as shown, furnished with each section.

This Case can be furnished with Lavatories if desired. Prices quoted on application.

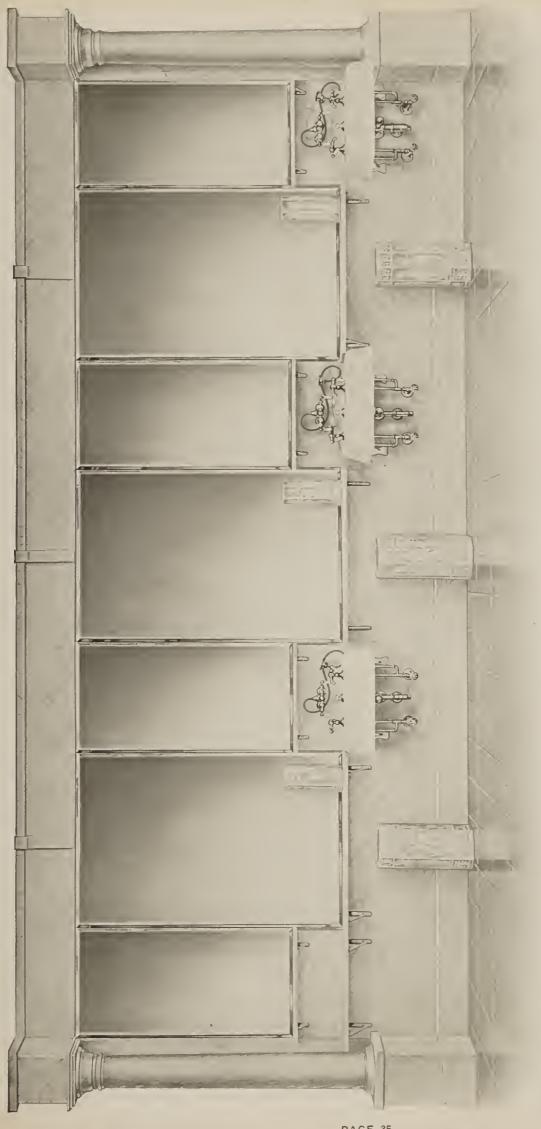


# No. 198 Sanitary Mirror Case

An artistic design—plain and rich—extremely elegant—has low base with full-view mirrors. The large plain French mirrors, 48x72 inches, are connected by beveled French mirrors, 18x48 inches. The canopy top is supported by octagion columns made of selected quarter-sawn white oak, golden finish, over which are mounted decorative octagion art glass globes, which add much to the beauty of the fixture, especially at night when electric lighted. The 18-inch base, slabs back of cabinets and tool shelves are Italian marble. A feature of this case that will be found very useful and practical is a well equipped sterilizer in each workstand for sterilizing tools. Cabinets are fitted with brass hardware and Yale locks. One No. 17 Towel Urn and one No. 15 Shaving Paper Urn to match, as shown, furnished with each section.

Price \$565.00 ....Price 692.50 3-Chair Case, length 21 feet 3 inches, height 8 feet 7½ inches.......... 4-Chair Case, length 26 feet 8 inches, height 8 feet 7½ inches.......

This Case can be furnished with Lavatories if desired. Prices quoted on application.



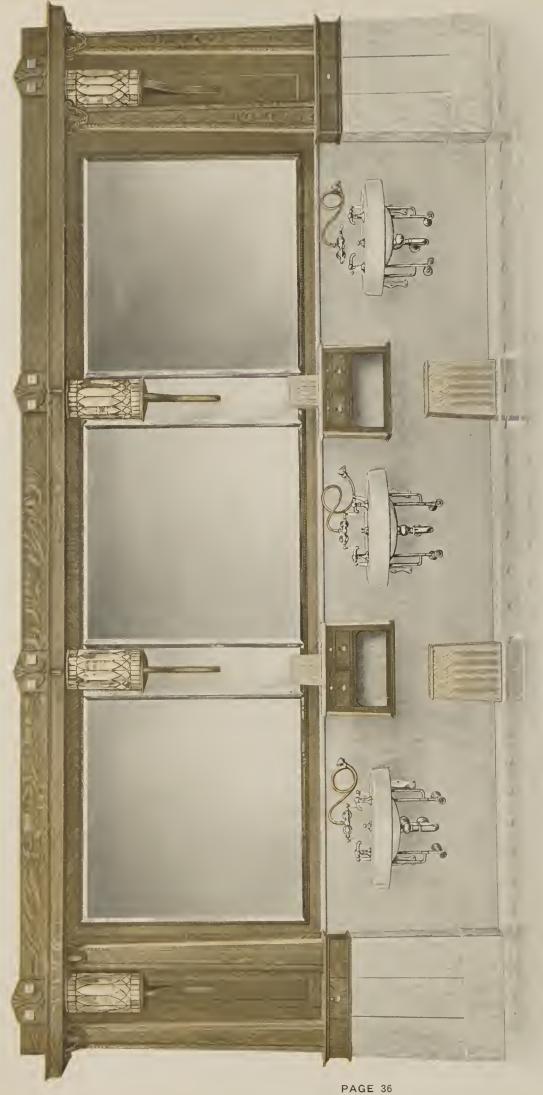
## No. 200 Sanitary Mirror Case

A Genuine Marble Mirror Case—not imitation.—A superb fixture in which the combination of marble and glass make a beautiful furnishing—it will last a lifetime.—Made throughout of best grade Italian marble. The massive columns are 9 inches in diameter, tapered to 7½ inches at top. The caps are 12 inches in diameter, turned from solid blocks of marble. The crown cap, or molding, running full length of the case at the top, is 2 inches thick and is connected with hand-carved marble brackets, giving a rich canopy effect. All marble is secured with nickel-plated brass screws to a wood frame, which is furnished in sections. The wood frame is rabbeted for large giving a rich canopy effect. All marble is secured with nickel-plated brass screws to a wood frame, which is furnished in sections. The wood frame is rabbeted for small mirrors, and the edges are backed with felt, leaving no cracks to catch dirt. The large and small shelves are supported by nickel-plated brass brackets. The porcelain enameled lavatories are of the very finest quality, and are made in a new and attractive shape, 27 inches long with 15-inch oval basins. They are fitted with nickel-plated shampoo and basin cocks, with supply and shut-off valves and air chambers, waste and vent. The beveled French mirrors are 44x66 and 28x54 inches. One of our No. 40 exclusive design art towel urns and one No. 166 shaving paper urn to match, as shown, furnished with each section.

3 Chair case; length, 22 ft. 1% in.; height, 9 ft. 2 in......Price, \$1150.00 1-100.00 3, in.; height, 9 ft. 2 in..... Chair case; length, 28 ft. 1

1/4 in.; height, 9 ft, 2 in.....Price, \$1650.00 

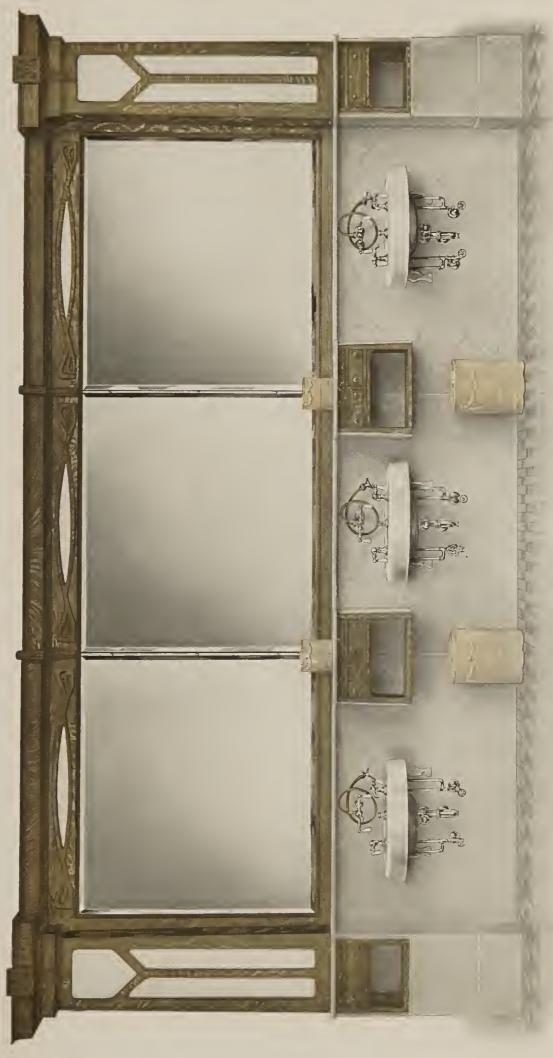
1900.00



## No. 186 Sanitary Mirror Case

The canopy top of this elegant case is made of well-figured quarter-sawn white oak, golden finish. Supported at ends by columns surmounted with richly carved caps. Note the half round colored art glass globes—they are supported on brackets, and can be illuminated at night with electric lights. The beveled French mirrors are 54stofa and 12x54 inches. The wainscoting, base, shelves on work cabinets, and 5-inch shelves between them, are Italian marble. The sides of work cabinets exposed to lavatories are covered with Italian marble to protect them from splashing water. The lavatories are porcelain enamel, 27 inches long with 15-inch oval basins. They are fitted with nickel-plated basin and shampoo cocks with indexed china handles, shampoo hose and sprinklers, nickel-plated supplies with shutoff valves and wastes with vents. One of our No. 32 exclusive design art towel urns and one No. 150 shaving paper urn, as shown, furnished with each section.

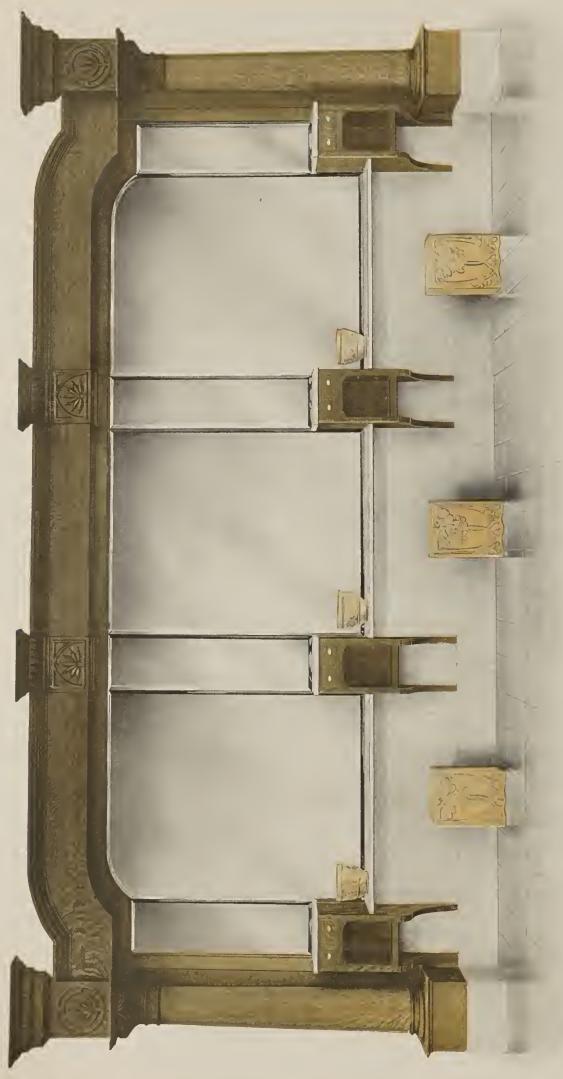
895.00 3 4 Chair case; length, 26 ft. 4 in.; height, 9 ft. 7 in.....



## No. 202 Sanitary Mirror Case

This case is plain and simple in its lines, yet very pleasing and attractive in its appearance, and is thoroughly sanitary in its style of construction. The mirror frames are made of richly figured quarter-sawn white oak, golden finish. The panels in each end and at top of the frames are white glass. The beveled French mirrors are 54x60 inches, connected with brass strips. The wainscoting, sides of work cabinets exposed to lavatories, shelves on work cabinets, and 5-inch shelves extending between them, are Italian marble. The lavatories are porcelain enameled, 27 inches long with 15-inch oval basin. They are fitted with nickelplated basin and shampoo cocks, with indexed china handles, shampoo hose and sprinkler, nickel-plated supplies with shutoff valves and air chamber, and wastes with vents. One of our No. 37 exclusive design white art towel urns and one No. 165 shaving paper urn to match, as shown, furnished with each section.

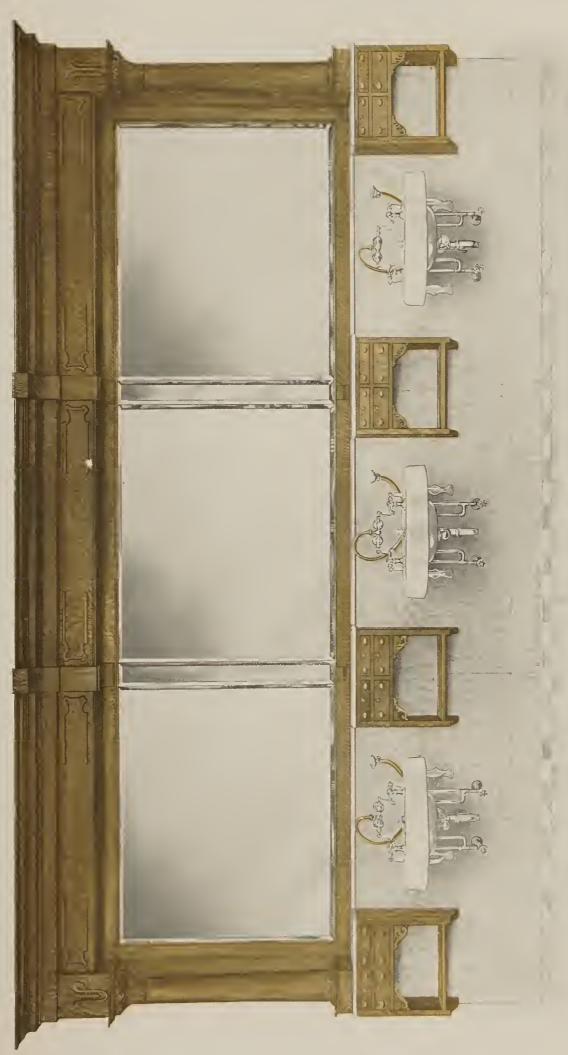
810.00 ,, 4 Chair case; length, 24 ft. 2 in.; height, 9 ft. 41/2 in.......



## No. 197 Sanitary Mirror Case

If you are looking for a sanitary mirror case with marble wainscoting, without lavatory equipment, this fixture will be of special interest to you. It has some features in mirror case construction that are different. It is made of quarter-sawn white oak, golden finish. The heavy columns, with richly carved caps, together with the massive canopy top, add much to its attractiveness. Beveled French mirrors, 48x60, 12x48 and 12x42 inches. The wainscoting, base and shelves are Italian marble; Yale locks, polished brass hardware and moulding. One of our No. 34 exclusive design art towel urns and one No. 158 shaving paper urn to match, as shown, furnished with each section.

3 Chatr case; length, 19 ft. 1 in.; height, 9 ft. 0 in.....Price, \$575.00 730.00 : 4 Chair case; length, 24 ft. 0 in.; height, 9 ft. 0 in......



## No. 180 Sanitary Mirror Case

To those who desire a fixture like No. 167, that has been so popular with the trade, but with a heavy canopy top, we offer this design. It is made of richly figured quarter-sawn white oak, golden finish. The beveled French mirrors are 48x56 inches, and are connected by 5-inch mirror strips. The wainscoting, base and shelves on workstands are Italian marble. There is also a 5-inch shelf of Italian marble extending between the workstands. The lavatories are the finest porcelain enamel, 27 inches long with 15-inch oval basins, fitted with nickel-plated basin and shampoo cocks with indexed china handles, shampoo hose and sprinkler, nickel-plated supplies with shutoff valves and wastes with vents. Solid brass hardware. Yale locks.

Towel urns and shaving paper urns extra. For selection see pp. 129-131.

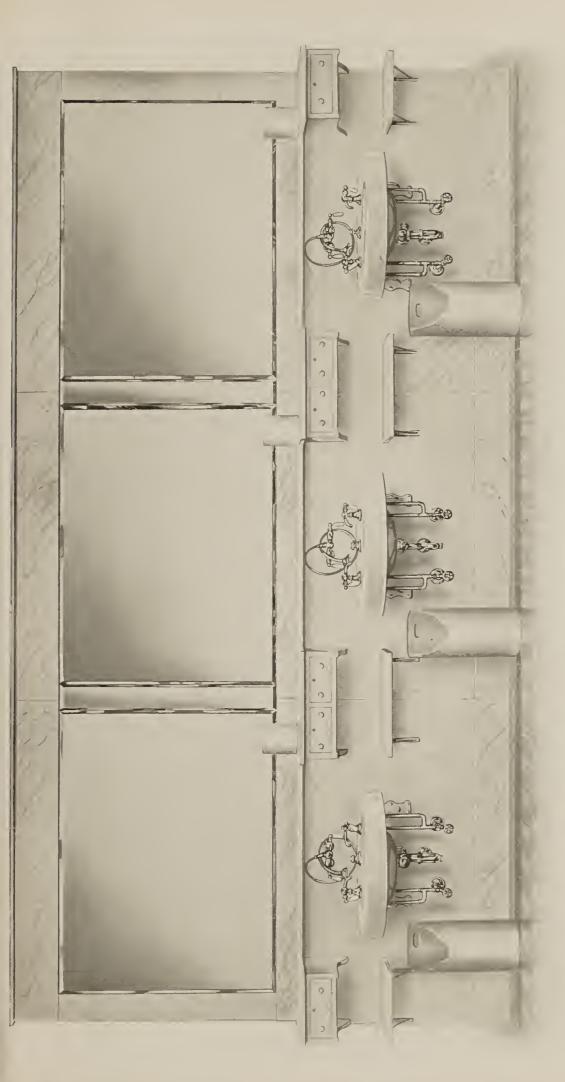


## No. 195 Sanitary Mirror Case

Made of selected quarter-sawn white oak, golden finish. Has plain French mirror plates, 48x72 inches, connected by beveled French Mirror Plates, 18x44 inches. Italian marble base, 10 inches high by 1¼ inches thick. Italian marble slabs on work cabinets. Yale locks, polished brass hardware. One No. 27 patented cut-out towel urn and one No. 156 shaving paper urn to match, as shown, furnished with each section.

\$607.50	712.00	816.50
5 Chair case; length, 31 ft. 2 in.; height, 8 ft. 2 inPrice, \$607.50	6 Chair case; length, 36 ft. 7 in.; height, 8 ft. 2 in	7 Chair case; length, 42 ft. 0 in.; height, 8 ft. 2 in
10	9	t-
nice, \$294.00	398.50	503.00
£-	**	15.

This case can be furnished made of birch, mahogany finish or white enameled, if desired, at same price.



## No. 203 Sanitary Mirror Case

supported by brass, nickel-plated brackets. Equipped with first quality of porcelain enameled lavatories, 27 inches long, with 15-inch oval basins, fitted with nickel-plated supplies with shut-off valves and air chambers, wastes with vents. Work brackets are finished in white enamel, have Yale locks, white opal drawer pulls. The beveled French mirrors are 44x56 inches, with 5-inch connecting Made throughout of Italian marble. The marble is secured with nickel-plated brass screws to a wood frame, which is The marble is rabbeted for the mirror strips. The edges are backed with felt, leaving no The wood frame is rabbeted for the large mirrors. The marble is rabbeted for the mirror strips. The edges are backed with read marble, which are The tops of work brackets, the shelves between them, also the marble shelves below for clean towels, are made of Italian marble, which are tops of work brackets, the shelves between them, also the marble shelves below for clean towels, are made of Italian marble, which are One No. 44 gloss white cut-out towel urn and one No. 170 shaving paper urn to match, furnished with each section. Something new in mirror case designing. furnished in sections. eracks to catch dirt. strip.

5 Chair case; length, 25 ft. 9½ in.; height, 8 ft. 4 in..... To be used as a back mirror Top part only, including mirrors and marble frames. 00.0XT in.; height, 8 ft. 4 in.....

Chair case; length, 10 ft. 8% in.; height, 8 ft. 4 in.....Price, \$327.50

Chair case; length, 15 ft. 9

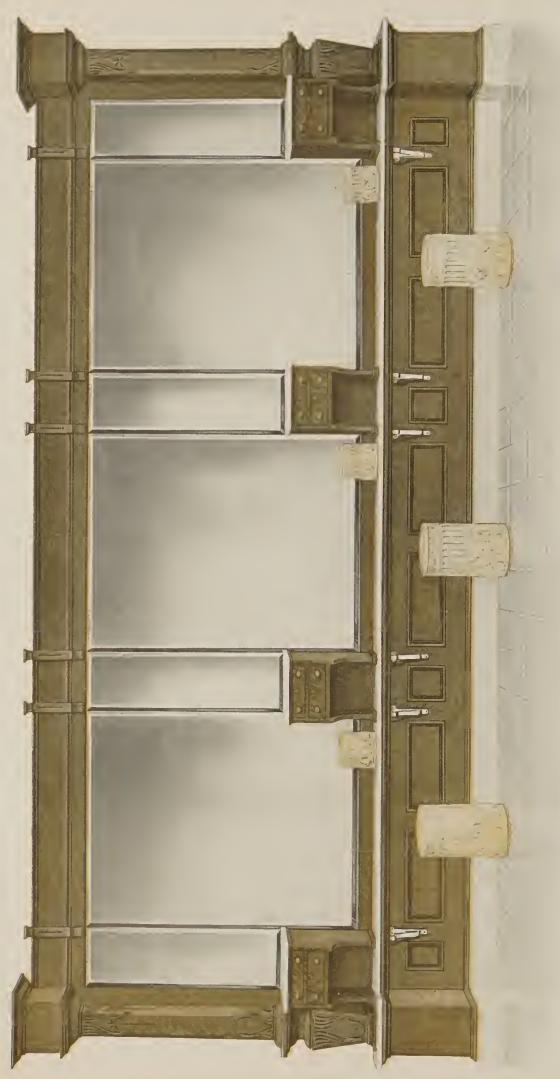
01 00

Price, \$6 12.50

I Chair case; length, 20 ft. 9¼ in.; height, 8 ft. 4 in.

Sec.00x

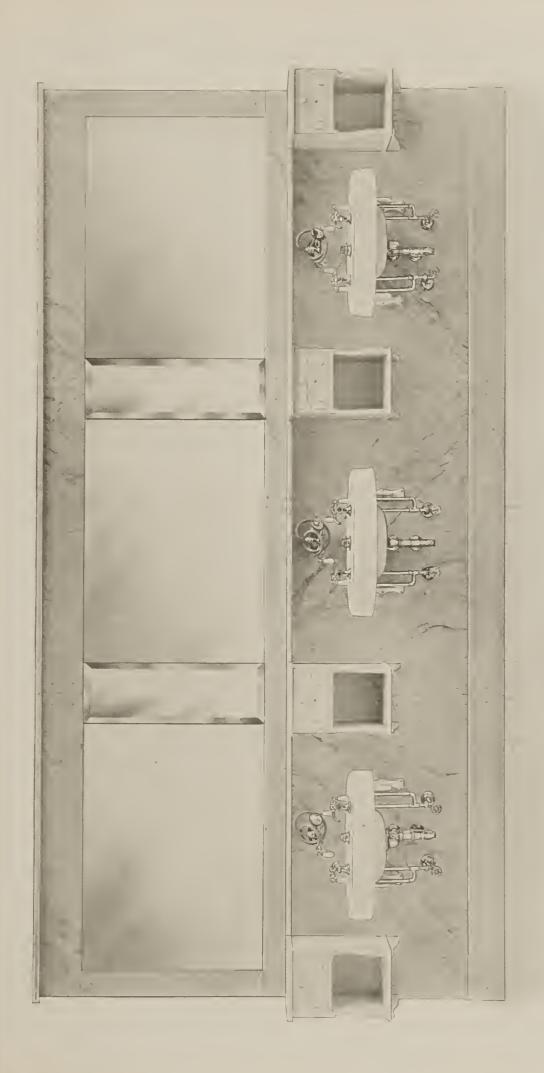
.........Price, \$66.00 Additional center sections; length, 5 ft. .... Price, \$136.00 in. Sections; length, 10 ft. 8% 24



### No. 164 Mirror Case

An attractive case, made of quarter-sawn white oak, golden finish. The Italian marble shelf is 24 inches above the floor and projects 9 inches to the front, thus leaving as much space as possible for the chairs in a narrow room. The workstand tops and the base are also Italian marble. Beveled French mirrors, 44x54 and 12x40 inches are also easible for this permitting a full body view of persons standing near them. No. 38 towel urn and No. 147 shaving paper urn furnished

furnished	\$550.00	650.00	750.00
view of persons standing near them. No. 38 towel urn and No. 147 shaving paper urn furnished workstand shown on page 68, can be used with this case if desired.	5 Chair case; length, 26 ft. 0 in.; height, 7 ft. 9 inPrice, \$550.00	6 Chair case; length, 30 ft. 7 in.; height, 7 ft. 9 in	7 Chair case; length, 35 ft. 2 in.; height, 7 ft. 9 in
inches, are placed in an upright position, thus permitting a full body view of persons standing near them. No. 38 towel urn and No. 147 shaving paper urn furnished with each section. Yale locks, polished brass hardware. Portable workstand shown on page 68, can be used with this case if desired.	2 Chair case; length, 12 ft. 3 in.; height, 7 ft. 9 inPrice, \$250.00	3 Chair case; length, 16 ft. 10 in.; height, 7 ft. 9 in	4 Chair case; length, 21 ft. 5 in.; height, 7 ft. 9 in



## No. 210 Sanitary Mirror Case

The wainscoting, the base, the mirror frames and canopy, the tops on work brackets and the shelves between them are Italian marble. The marble is secured to a strips, which is furnished in sections, with nickel-plated brass screws. The wood frame is tabbeted for the large mirrors, the marble is rabbeted for the mirror strips. The edges are backed with felt, leaving no cracks to catch dirt. The work brackets are made of wood, white enameled, and are fitted with Yale locks and white opal drawer pulls. The large mirrors are plain French, 36x48 inches; the small ones are beveled, 12x36 inches. The lavatories are first quality, porcelain enameled, 27 inches long, with 15-inch oval basins fitted with nickel-plated Fuller shampoo and basin cocks with union, with indexed china handle, nickel-plated supplies with shutoff valves and air chambers, wastes with vents, hose and sprinkler.

 $i_{n},\dots,\dots$ 4 Chair case; length, 19 ft. 9 in.; height, 7 ft. 61/2 in.... 5 Chair case; length, 24 ft. 8¼ in.; height, 7 ft. 6½ 2 Chair case; length, 9 ft. 101/2 in.; height, 7 ft. 61/2 in.....Price, \$28S.00 420.00 ,, Chair case; length, 14 ft. 9% in.; height, 7 ft. 61/2 in.....

Top part only, including mirrors and marble frames.

To be used as a back mirror.

..... Price, \$552.00

684.00

.......Price, \$101.00 Sections; length, 9 ft. 101/2 in.....

c4



# No. 204 Sanitary Mirror Case

We present this case to our customers in response to many calls we have had for a fixture of this type. It is plain but very substantial. The finish is white enamel of a high grade. The beveled French mirror plates are longer than usual, 44x56 inches, with 5-inch connecting strips. The cabinets are fitted with Yale locks and white opal drawer pulls. Italian marble shelf and base. The top of this case being exactly the same length as No. 167, shown on page 45, can be used if desired on the base of No. 167 by white enameling work stands, and can be so furnished at regular price of the No. 167 case.

Towel urns and shaving paper urns extra. For selection see pp. 129-131



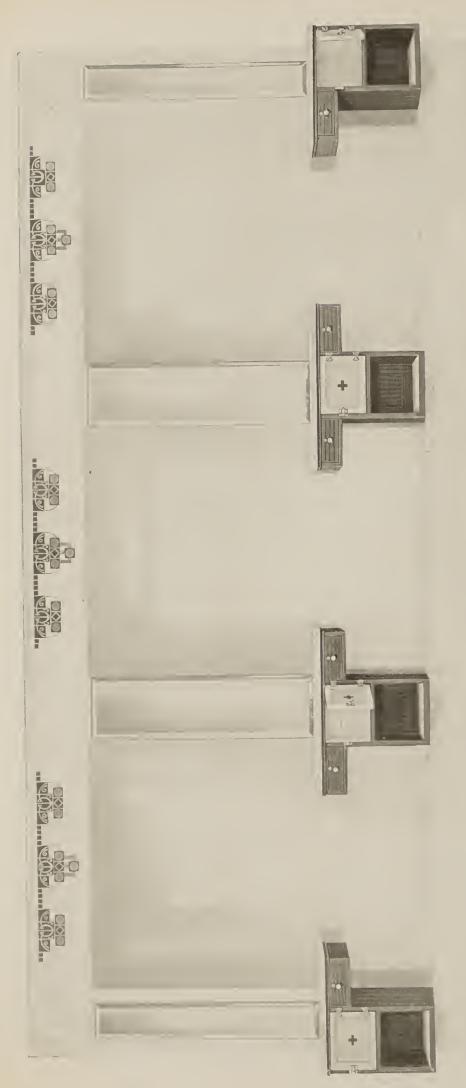
## No. 167 Sanitary Mirror Case

A fixture that has proven very popular with owners of high-class barber shops. Beveled French mirrors, 44x56 and 5x44 inches. This gives full 5-foot spacing between centers of chairs and allows ample room for lavatories and workstands. Fitted with first quality porcelain enameled lavatories, made in one piece, 27 inches long, with 15-inch oval basins. They are equipped with nickel-plated cocks, valves and air chamber, supplies with shutoff, wastes with vents, shampoo hose and sprinkler. The entire lower part, 42 inches above the floor, is made of Italian marble. The frames and workstands are made of quarter-sawn white oak in golden finish. Italian marble tops on workstands, with a slab 5 inches wide between workstands, making a continuous marble shelf. Yale locks, polished brass hardware.

. Price,		: .
6 in	6 in	6 in
Chair case; length, 25 ft. 7 in.; height, 8 ft. 6 inPrice, 3	ight, 8 ft.	7 Chair case; length, 35 ft. 7 in.: height, 8 ft. 6 in
in.; he	in.; he	in.: he
25 ft. 7	30 ft. 7	35 ft. 7
length,	length,	length, 3
case;	case;	case;
Chair	Chair	Chair
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Price, \$130.	100	3
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inPrice, \$130.00	in	in
8 ft. 6 inPrice, \$280.	3 ft. 6 in	3
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0 ft. 7 in.; height, 8 ft. 6 in	, 15 ft. 7 in.; height, 8 ft. 6 in	3
it, 8 ft. 6 in	ght, S ft. 6 in	in.; height, 8 ft. 6 in "
0 ft. 7 in.; height, 8 ft. 6 in	ght, S ft. 6 in	in.; height, 8 ft. 6 in "
0 ft. 7 in.; height, 8 ft. 6 in	ght, S ft. 6 in	in.; height, 8 ft. 6 in "

This case can be furnished with Italian marble top, same as used on No. 203 Case, page 43, instead of oak, at \$12.50 per section extra. Towel urns and shaving paper urns extra. See pp. 129-131 for selection.

25.000 0.000 0.000 0.000 0.000 0.000



## No. 213 Sanitary Mirror Case

A White Glass fixture. Made throughout of polished white glass, 20 inches high at the base and 12 inches wide at the top. It is secured with nickel-plated brass screws to a wood frame furnished in sections. The large mirrors are French plain, 48x66. The small ones are beveled, 12x44 inches. The mirrors in the end stiles are 8x44 inches, French beveled. An attractive feature of this case is a well-designed work cabinet and sterilizer combined, made of selected birch, mahogany finish, fitted with Yale locks and white opal knobs. Each sterilizer is equipped with two perforated metal trays, 9½ inches square. The cabinet tops are polished white glass, centers 31 inches and end 22 inches long by 12 inches wide. The bottoms of lower compartments for towels are also covered with white glass.

8447.50	552.50
4 Chair case; length, 20 ft. 9% in.; height, 8 ft. 1½ inPrice, \$447.50	5 Chair case; length, 26 ft. 9 in.; height, 8 ft. 11/2 in
O Chair case, length 10 ft 11% in .: height, 8 ft. 1% in Price, \$237.50	342.50



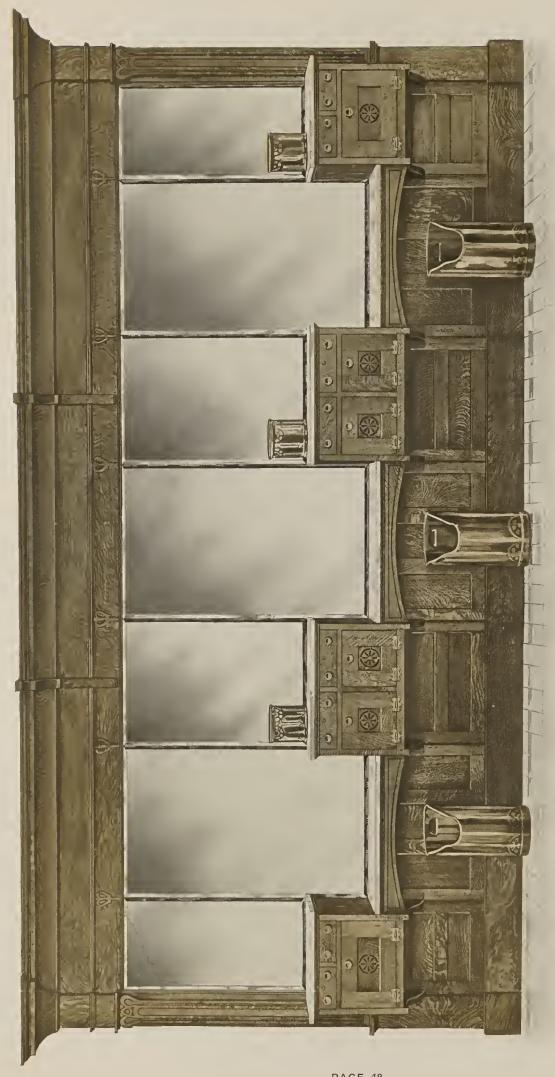
## No. 205 Sanitary Mirror Case

This fixture is made of quarter-sawn white oak, golden finish. Beveled French mirrors, 36x48 and 12x36 inches. It is equipped with porcelain enameled lavatories with 18x24-inch slab, 12x15-inch oval bowl and 10-inch back, all in one piece, supported on a concealed wall hanger. Lavatories are fitted with nickel-plated shampoo and basin cocks, supplies with shutoff valves and air chamber, wastes with vents, shampoo hose and sprinkler. The work cabinets have Italian marble tops. Yale locks and brass hardware.

......Price, \$210.00 01 00

4 Chair case; length, 21 ft. 0½ in.; height, 8 ft. 1 in. 5 Chair case; length, 25 ft. 11½ in.; height, 8 ft. 1 in.

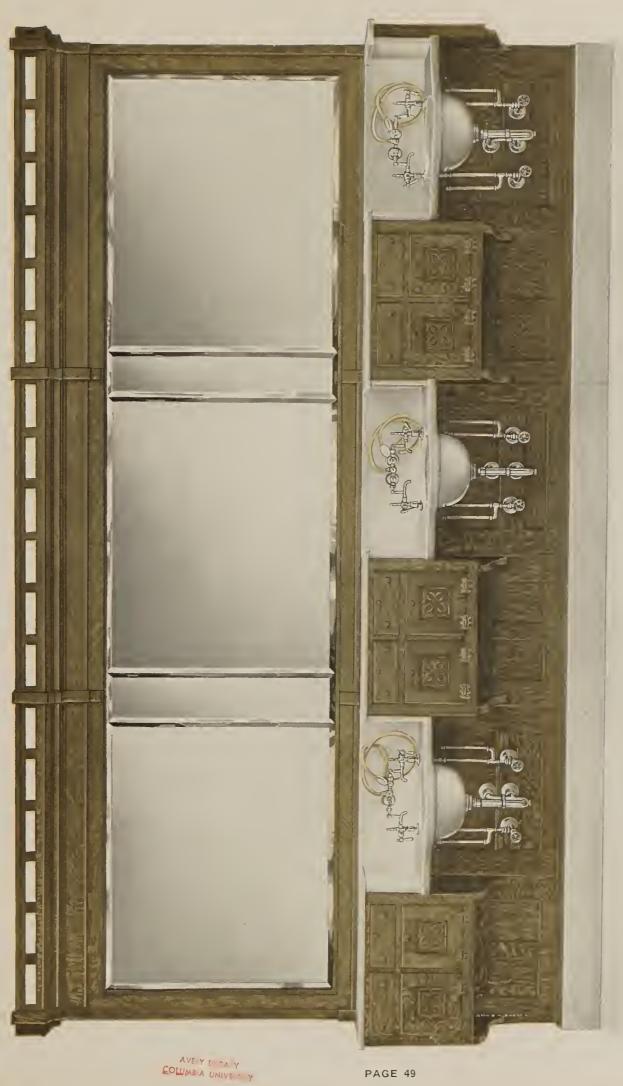
Italian marble base extra, \$1.15 per running foot. Towel urns and shaving paper urns extra. See pp. 129-131 for selection



#### No. 173 Mirror Case

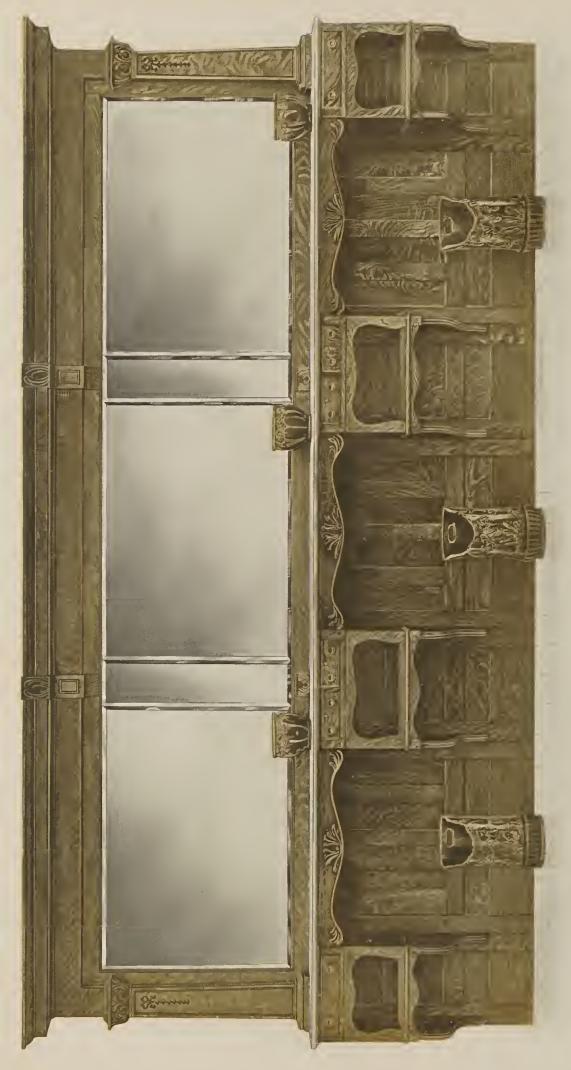
A very handsome case that will add beauty to any barber shop. Made of quarter-sawn white oak in golden finish. French beveled mirrors, 30x48, 24x36 and 18x36 inches. Italian marble shelves. One No. 27 patented cut-out towel urn and one No. 156 shaving paper urn to match, as shown, furnished with each section.

Italian marble base extra at \$1.15 per running foot.



#### No. 206 Mirror Case

This fixture is made of quarter-sawn white oak, golden finish. Fitted with beveled French mirror plates, 40x48 and 8%x40 inches. Each washstand is equipped with nickel-plated Fuller basin cocks, shampoo cock, hose and sprinkler, hot and cold water supply pipes, trap and waste with back vent. All pipes are carried through the panels to the wall, where the plumber's work begins. It can also be had without washstand. If desired the workstand and washstand can be transposed.



#### No. 171 Mirror Case

This elegant case, with canopy top, is made of quarter-sawn white oak in beautiful golden finish. Beveled French mirrors, 36x48 and 8x36 inches. Tennessee marble shelf. One No. 29 patented cutout towel urn and one No. 157 shaving paper urn to match, as shown, are furnished with each section. Yale locks, polished brass hardware.

Marble base extra at \$1.15 per running foot,



### No. 188 Mirror Case

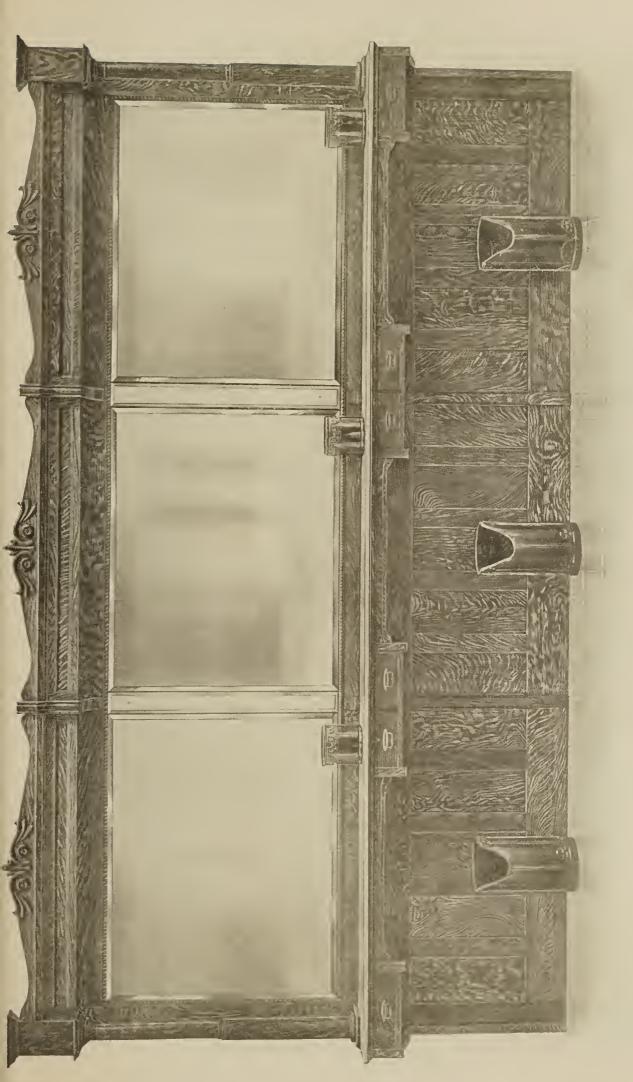
Made of quarter-sawn white oak, golden finish. Fitted with beveled French mirrors, 44x54 inches and 4x44 inches. Italian marble shelf. Ventilated workstands, supported by nickel-plated legs. Polished brass hardware. Yale locks.

Italian marble base extra at \$1.15 per running foot.

### No. 208 Mirror Case

An attractive design, adapted to the needs of medium-sized barber shops. Made of quarter-sawn white oak, golden finish. Italian marble shelf entire length of case. Beveled French mirrors, 36x40 and 15x36 inches. A cabinet with glass doors at each end of the case for toilets. One of our No. 27 exclusive style towel urns and one No. 156 shaving paper urn to match are furnished with each section. Yale locks, polished brass hardware.

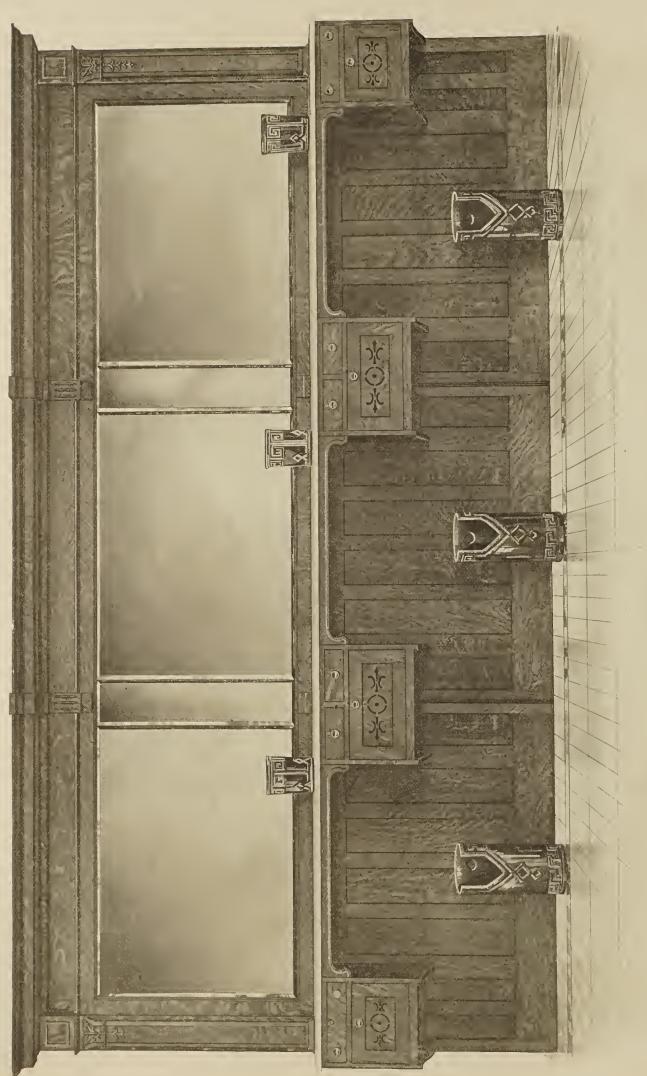
Italian marble base extra at \$1.15 per running foot. 



#### No. 159 Mirror Case

A neat case which, by reason of its simple attractiveness, has had many admirers. Made of quarter-sawn white oak, golden finish. Italian marble shelf. Beveled French mirrors, 44x54 and 4x44 inches. Yale locks, polished brass hardware. One of our No. 27 exclusive style towel urns and one No. 156 shaving paper urn to match are furnished with each section.

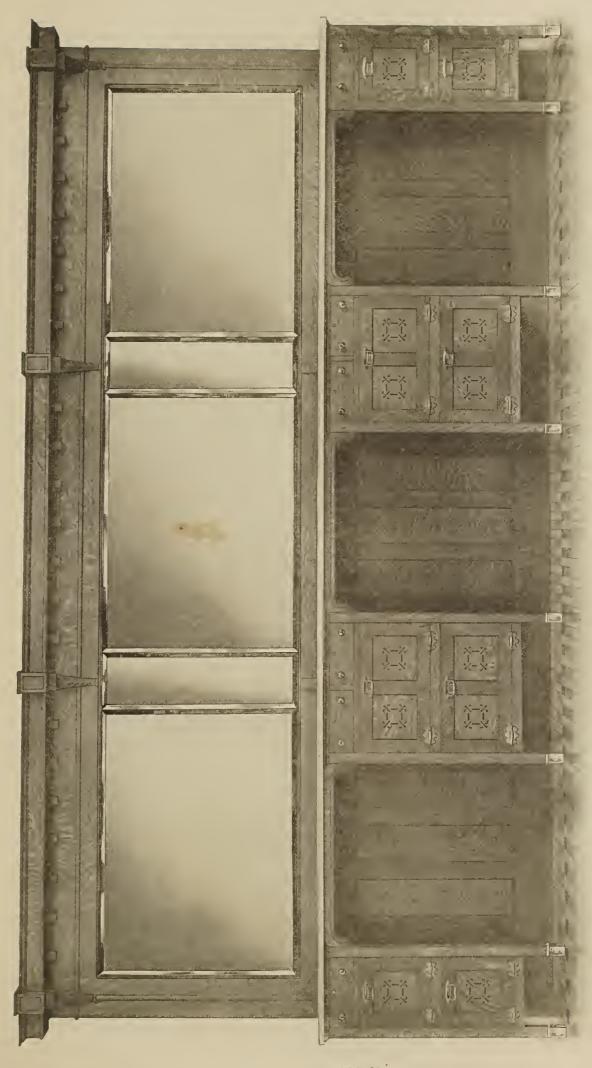
Marble base extra, at \$1.15 per running foot.



### No. 179 Mirror Case

Made of quarter-sawn white oak, golden finish. Has Tennessee marble shelf. Fitted with beveled French mirrors, 36x48 and 8x36 inches. Yale locks, polished brass hardware, ventilated cabinets. One No. 25 towel urn and one No. 155 shaving paper urn, as shown, furnished with each section.

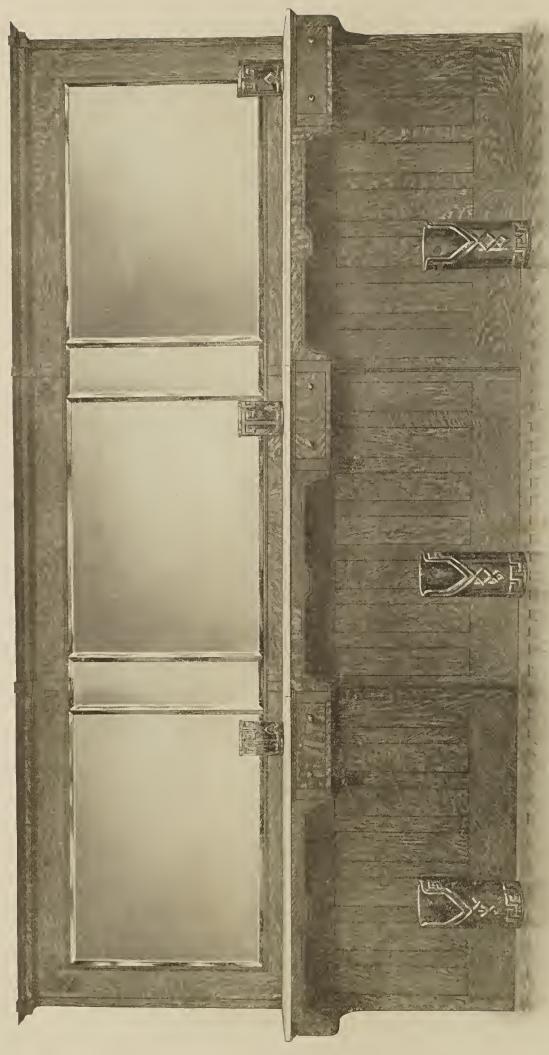
PAGE 54



### No. 209 Mirror Case

This case is made of quarter-sawn white oak, golden finish. It is fitted with beveled French mirrors, 36x48 and 10x36 inches. Tennessee marble shelf. The work stands are ventilated. The legs are protected by nickel-plated metal shoes. Yale locks and brass hardware.

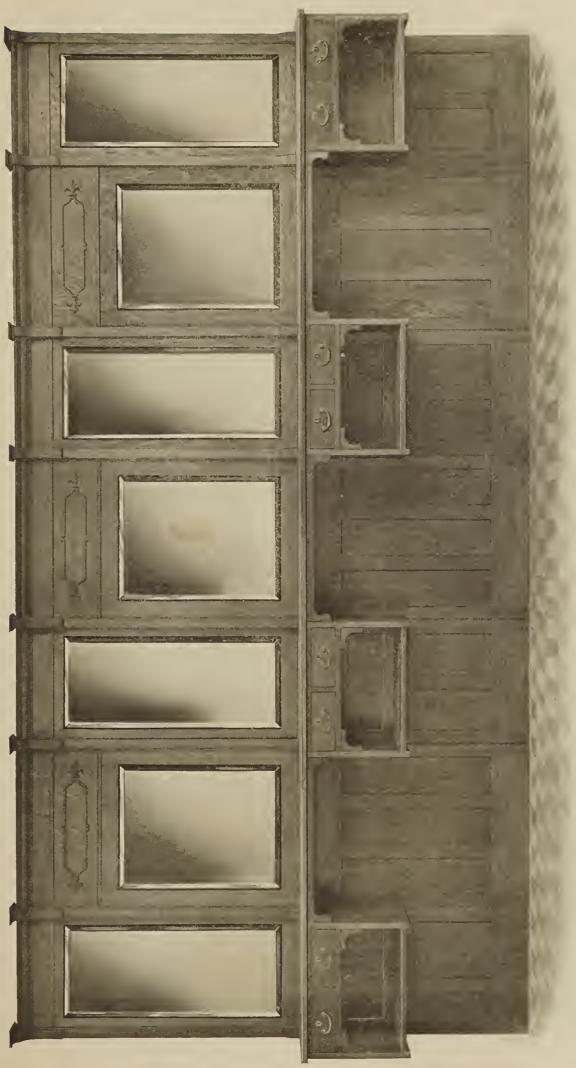
PAGE 55



### No. 211 Mirror Case

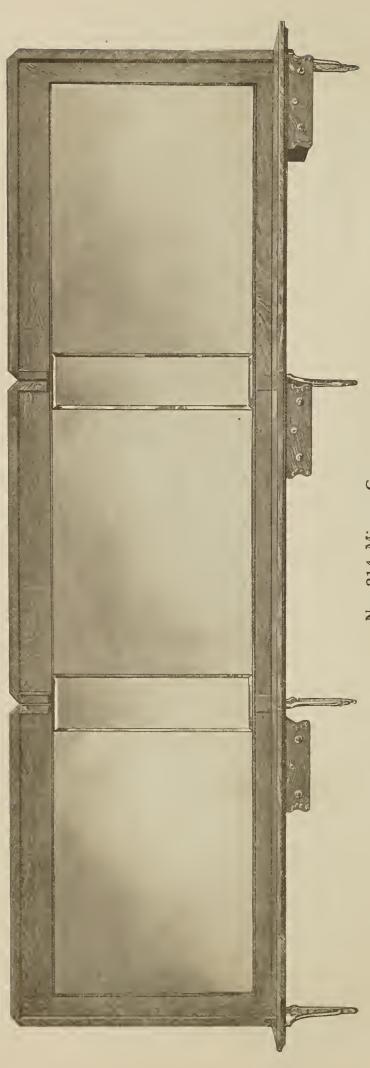
This case is especially designed for shops with low ceilings. It is made of quarter-sawn white oak, golden finish. Yale locks, polished brass hardware. Beveled French mirrors, 36x48 and 10x36 inches. Tennessee marble shelf. One No. 25 towel urn and one No. 155 shaving paper urn to match, as shown, furnished with each section.

This case can be further reduced in height 6 inches by cutting down the base.



### No. 212 Mirror Case

This case is made of white oak, golden finish. Has beveled German mirrors, 18x40 and 24x30 inches. Tennessee marble shelf. Brass hardware. One towel urn and one shaving paper urn furnished with each section.



### No. 214 Mirror Case

Made of quarter-sawn white oak, golden finish. Solid oak polished shelf, supported by nickel-plated iron brackets. One drawer furnished with each section, fitted with locks and polished brass hardware. Plain French mirrors, 36x48 inches, with beveled connecting strips, 10x36 inches.

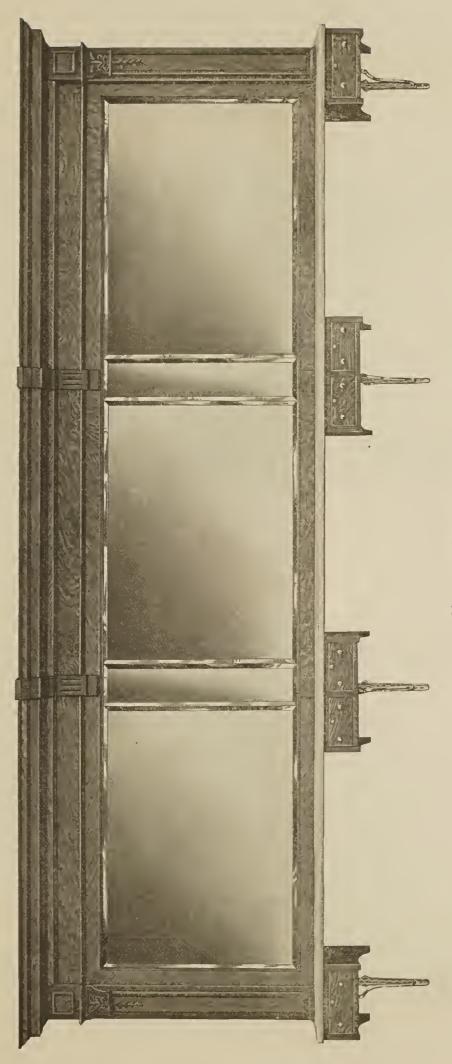
4 Chair; length, 19 ft. 4 in.....Price, \$164.00 5 Chair; length, 24 ft. 1 in...... 

### No. 215 Mirror Case

Same as No. 214, with plain French mirrors, 30x48 inches, and beveled French connecting strips, 10x30 inches.

5 Chair; length, 24 ft. 1 in..... 

Towel urns and shaving paper urns extra. For selection see pages 128-130.



### No. 216 Mirror Case

Made of quarter-sawn white oak, golden finish. Beveled French mirrors, 36x48 and 8x36 inches. Tool cabinets fitted with Yale locks and brass hardware. Tennessee marble shelf, 14 inches wide. The case is supported by nickel-plated metal brackets. This fixture can also be used as a back mirror when desired by omitting tool cabinets and substituting a narrower shelf. Price quoted on application.

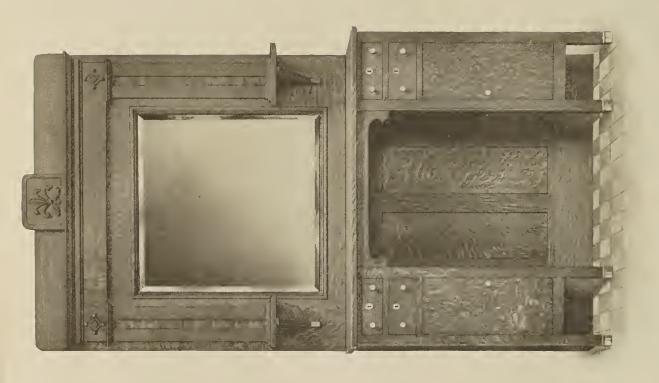
\$229.00 283.00

Towel urns and shaving paper urns extra. For selection see pages 128-130.

5.00

#### A some of the continuous management of the continuous and the continuo L. HOLZHAUER SONS, 2324 Fifth Ave., TROY, N. Y.

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#### No. 218 Mirror Case.

A one-section mirror case. Made of quarter-sawn white oak, golden finish. Solid oak shelf, polished. The drawers for tools are equipped with good locks and Compartments below can be used for clean towels or storing shop supplies. Beveled French mirror, 30x30 inches. brass hardware.

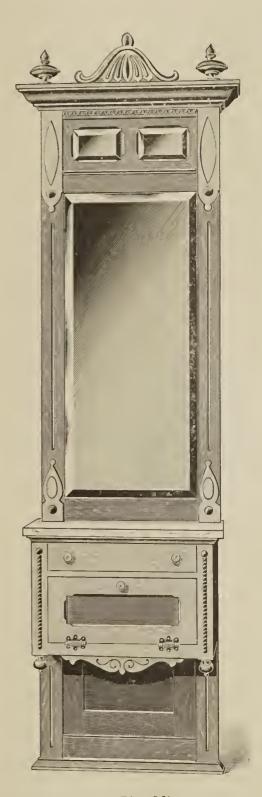
As shown; height, 7 ft. 6 in.; length, 4 ft. 1 in......Price, \$50.00 Tennessee marble shelf instead of oak......Extra, 57.50

A strictly modern mirror case, suitable for low ceiling rooms and small barber shops. Made of quarter-sawn white oak, golden finish; solid oak shelf, polished, supported by nickel-plated iron brackets. Two small drawers for razors, shears and combs are fitted with locks and brass hardware. Beveled French mirror,

30x48 inches.

No. 196 Mirror Case.

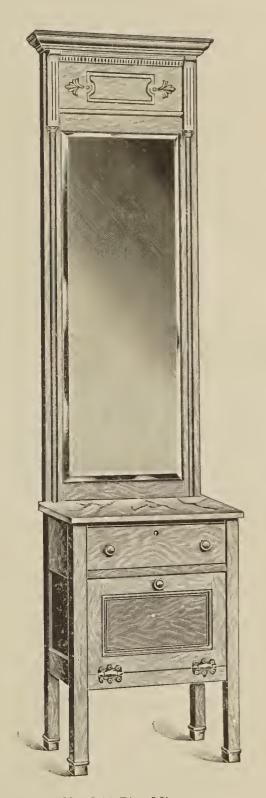
No. 196A.



No. 359 Pier Mirror.

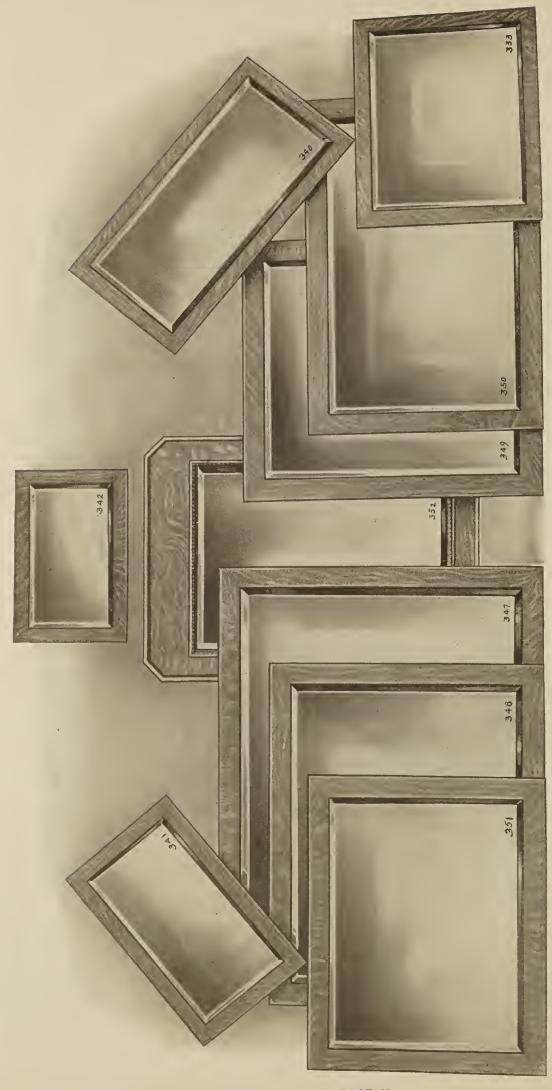
A combination mirror and workstand, made of quarter-sawn white oak, golden finish; fitted with 18x40-inch beveled German mirror and two small mirrors in top; the workstand has one drawer, one drop door compartment and Tennessee marble shelf,  $10\frac{1}{2}x25$  inches. Height, 7 feet 8 inches.

Price \$23.50



No. 346 Pier Mirror.

A modern combination mirror and workstand that satisfies a demand for dressing mirror, or can be used as mirror case where space would not permit a larger one. Made of quarter-sawn white oak, golden finish. Legs are protected by nickel-plated metal shoes. Yale lock and brass hardware. Beveled French mirror, 18x48 inches. Italian marble shelf, 14x24 inches. Height, 8 feet.



#### Mirrors

These ten different sizes and styles of mirrors are all adapted to barber shop uses, either in connection with work stands or brackets, as dressing mirrors or for bath rooms, etc. They are made of quarter-sawn white oak and can be furnished golden or early English finish or white enameled.

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MILLE	33	31	3	33	
French	No. 349— " 36x40 " "	"	77	7.7	
Beveled	"	"	,,,	"	
30x48	36x40	No. 348- " 36x48 "	No. 347- " 44x54 "	No. 3322 " 30x40 "	
with	,,	,,,	**	3	
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So.	No.	No.	No.	No.	
SO. T.S.	02.50	7.00	7.00	17.00	
Price,	3	"	9.5	**	
No. 330—With 14x24 heveled German mirrorPrice, \$4.00					
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Other sizes of either No. 351 or 352 mirrors quoted on application.

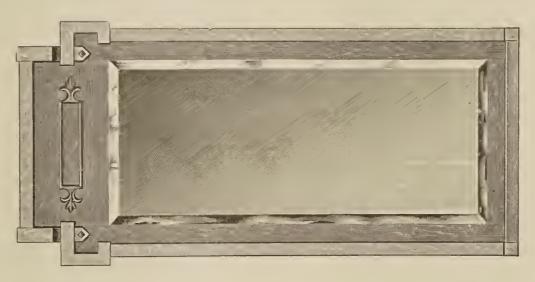
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#### No. 345 Mirror.

Made of white oak, golden finish; beveled German mirror, 18x40 inches.

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#### No. 344 Mirror.

Made of quarter-sawn white oak, golden finish; beveled German mirror, 18x40 inches.

\$10.00



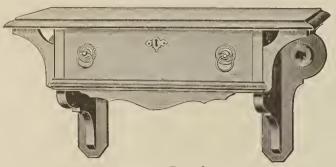
Made of quarter-sawn white oak, goiden finish; beveled German mirror, 18x40 inches.

.....\$11.00

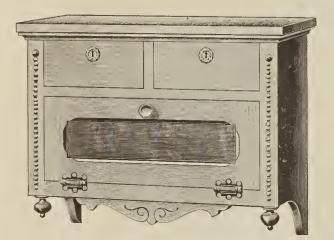
PAGE 63

#### L. HOLZHAUER SONS, 2324 Fifth Ave., TROY, N. Y.

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No. 236 Bracket.



No. 238 Bracket.

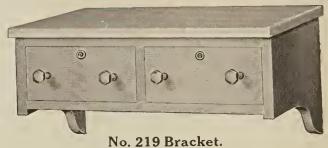


No. 232 Bracket.

No. 232A—Same as No. 232; with wood top. Price, 14,00



#### No. 237 Bracket.

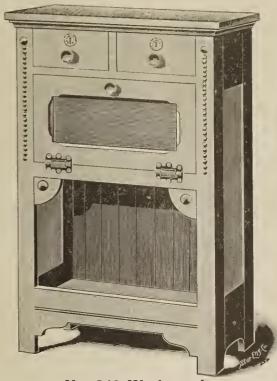




No. 231 Bracket.

A combination of No. 231 and 232 brackets may be used to complete a mirror case where no provision has been made for tool and towel shelves. Made of quartersawn white oak, golden finish. Yale locks, brass hardware. Italian marble shelf, 12x14 inches.

#### L. HOLZHAUER SONS, 2324 Fifth Ave., TROY, N. Y.



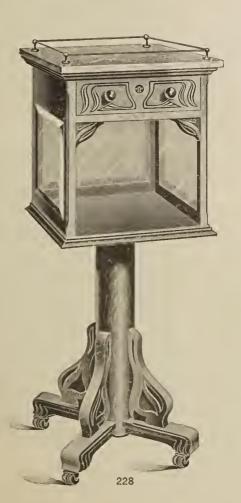
HERBINGHER 14 1 1 1000 a co.

No. 240 Workstand.



No. 233 Workstand.

Made of quarter-sawn white oak, golden finish. Ventilated doors, perforated bottom. Legs are protected by nickel-plated metal shoes. Polished oak top, 14x26 inches. Height. 38 inches.



#### No. 228 Portable Workstand.

This stand can be used in connection with low base combinations having small or no workstands. Made of quarter-sawn white oak, golden finish. Beveled plate glass on three sides, brass railing on Italian marble top. Height, 42 inches.

Price, .....\$25.00

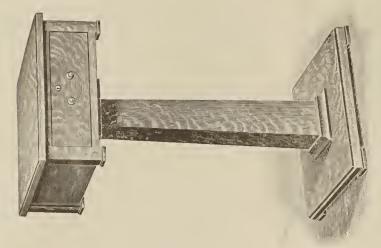
#### No. 235 Portable Workstand.

Something new in portable workstands. Can be used where no provision has been made for towel and tool shelves. Cabinet is  $14x14x22\frac{1}{2}$  inches. Beveled plate glass on three sides. Plate glass drop door in front. Yale lock and brass hardware. Italian marble top, 16x16 inches, with brass railing. Metal base, white enameled, on rubber rollers. Quarter-sawn white oak, finished golden, or early English or white enamel. Height, 42 inches.

Price, .....\$30.00



#### L. HOLZHAUER SONS, 2324 Fifth Ave., TROY, N. Y.



- 1 - 21 - 12 - 12 папантика континивания принципания политичного под 11 година в 11 година под 11 година в 11 год

## No. 4 Cash Register Stand.

Made of quarter-sawn white oak, golden with additional space for paper money, account finish. Drawer has Yale lock and change till oak top; size Polished books and papers.

> Made of quarter-sawn white oak, golden finish. Nickelplated front legs. 38 inches high, 36 inches long, 20 inches deep.

Has Tucker cash-till and cupboards in rear.

Price.

171/2x171/2 inches.

Price, .....\*15.00

00.528....

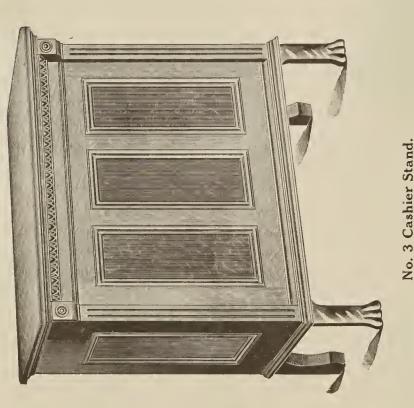
сто, с с а наставже и филосипичного навытичника, с тор об**ликивы** ствое жазынаныя вининальный <mark>имоныю ан</mark>

## No. 7 Cash Register Stand.

Same as No. 5, but with octagon pedestal and base; solid brass floor rim; will match No. 500 barber chair.

00.1408

Price .....\$50.00



## 5 Cash Register Stand.

No.

golden finish. The Italian marble top, 20x20 has nickel-plated brass plate slotted so each barber's checks can be dropped into a A modern design-must be seen to be ap-Made of quarter-sawn white oak, other drawers are for books and stationery. White porcelain collar and floor separate space in the small top drawer. rim as used on No. 360 barber chair. cnameled base, nickel-plated Yale locks, brass hardware. preciated. inches,

## No. 6 Cash Register Stand.

Same as No. 5, but with solid brass floor rim as used on No. 225 barber chair. Price,

.....\$45.00



No. 1



No. 2



No. 3

#### Choice Lumber



OMES from the best part of the log. Great care is required in properly quarter-sawing the log to produce fine figure, nature's designing that human hand cannot equal. It lends a beauty

and sparkle to flat surfaces that is always pleasing and attractive.

Inferior lumber lacks figure and brilliancy and requires much unsanitary, hard-to-keep-clean carving to make it presentable.

#### Well Seasoned

lumber only is used in manufacturing Koken Furniture.

That means every stick must be piled for at least three years in the *Koken* yards before it is worked up, so as to avoid all possible chance of warping or cracking.

Over a million feet of choice selected lumber is at all times to be found in the *Koken* yards going through this best method of preparation.

Ask to see it when you visit our plant.



Means first-class Cabinet Makers, using properly seasoned lumber in a manner that will insure tight joints, panels well framed in, easy working, dovetailed drawers, closely fitted doors, clean-cut carving, smooth, even surfaces, the latter being absolutely necessary that the work may be

#### Correctly Finished

This implies that first the pores of the wood must be well and properly filled; then follows the application of the proper number of coats of high-grade varnishes, allowed ample time to harden before being rubbed down and polished by hand. That is the Koken way of doing it. It gives brilliancy—is permanent—easily cared for—and quickly restored with soap and water.

It is the application of these fundamental principles in manufacturing that

#### Makes Highest Quality Furniture

Furniture that represents the greatest possible value for the money you pay—that gives you the service you have a right to expect—that satisfies you so completely that the recollection of its splendid quality remains long after the price is forgotten.

We illustrate on this page six different Finishes that we are prepared to furnish:

No. 1—Quarter-sawn Gum — Circassian Walnut finish.

No. 2—Genuine Mahogany, finished dark.

No. 3—Quarter-sawn white oak. Green finish. No. 4—Quarter-sawn whiteoak. Early English finish.

No. 5—Quarter-sawn white oak. Golden finish. No. 6—Quarter-sawn white oak. Natural finish.



No.



No. 5



No. 6



#### REVOLVING POLES



Koken's Revolving Poles combine elegance of stately design and beautiful fresh coloring with life-long durability. The iron porcelain enameled construction is not affected by wind or climatic changes, and imparts an air of sanitary beauty impossible of attainment in a painted pole. The brilliant rich and harmonious colors are fired in the enamel and will not fade, wear off, nor wash out. The special spring motor which revolves the striped cylinder is of a new improved and efficient pattern which is reliable and strong. It maintains a regulated rate of speed—revolves all day on one winding—costs nothing to operate.

No. 78—Pedestal Base Pole. Porcelain enameled. Spring motor mechanism. Electric lighted. Height 95 inches. Diameter of base 14 inches. Price. \$55.00

No. 79—Pedestal Base Pole. Porcelain enameled. Same as No. 78 with electric motor mechanusm. Red, white and blue flasher. Price.........\$70.00

The electric poies are operated by an electric motor which is thoroughly practical. The red, white and blue flasher is a new feature, the value of which can readily be appreciated, It is run by the motor and mechanism whose simplicity of design insures continuous service without trouble. It runs for less than 50 cents per year. The revolving cylinder is made of specially treated translucent material which is lithographed with large 4-inch stripes of beautiful permanent colors which are guaranteed not to fade. These poles are effective advertisers, and will add prestige to any shop. The iron porcelain enameled pedestal base poles are the first of their kind ever produced; and for striking

The spring motor poles are wired for electricity and may be illuminated at night. When lighted can be seen for many blocks. All designs carry a 12-inch Opal Glass Globe, which diffuses the light evenly.

The Bracket Poles are easily attached to the wall.

#### Barber Poles

Made of Cast Iron and Sheet Steel Each Pattern Made One Size Only

Warranted Not to Check or Crack Patented, February Second, 1909



No. 60-Pole. Height, 8 feet 2 inches. Diameter, 13 inches. Weight (boxed), 298 lbs. Red and Gold Striping as shown. 12-in. Glass Globe. Price . . . . . . . . . . \$32.00

No. 62—Pole. Same as No. 60, with Black and Gold Striping. 12-inch Glass Globe. 



Glass Globe and Electric Light Fittings, extra, \$3.50



Glass Globe and Electric Light Fittings, extra, \$5.50

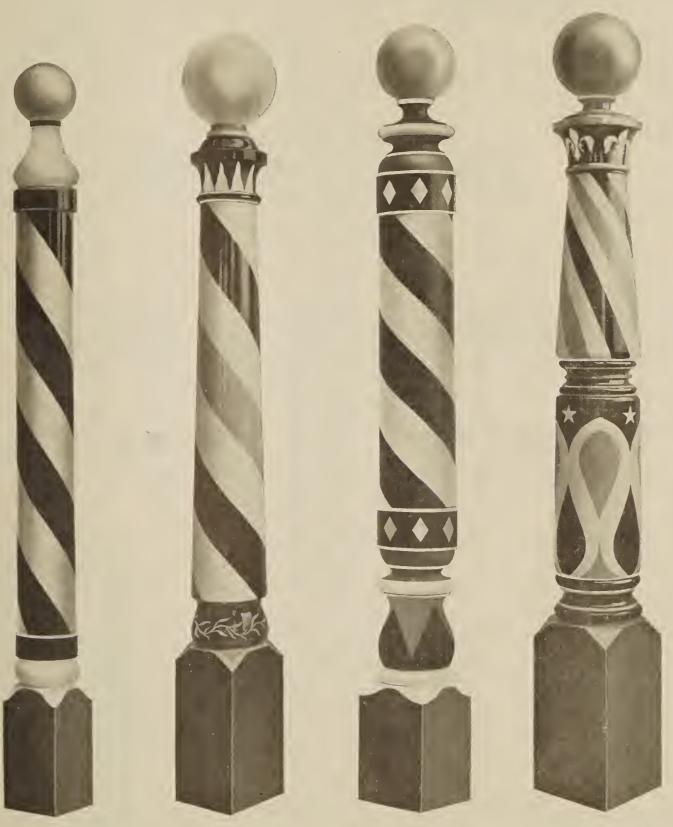
No. 54-Pole. Height, 7 feet 512 inches. Diameter, 11 inches. Weight (boxed), 195 lbs. Price . . . . . . . . . . \$20.00 Glass Globe and Electric

Light Fittings, extra, \$4.00

No. 61-Pole. Height, 8 feet 2 inches. Diameter, 13 inches. Weight (boxed), 298 lbs. Red and White Striping as shown, 12-in. Glass Globe. Price . . . . . . . . \$24.00

Nos. 38, 52 and 54 Poles will be furnished if desired with glass globes with electric light fittings in place of gilded iron ball at the same price. If any pole with gilded iron ball is wanted with glass globe with electric light fittings on top of the iron ball, an extra charge Nos. 60, 61 and 62 Poles will be furnished if desired with Gilded Iron Ball in-stead of Glass Globe at same price.

#### Barber Poles



No. 67— 6-in..each, \$ 7.50

No. 67— 8-in..each, 10.00 No. 67—10-in..each, 13.00

No. 90-8-in..each, \$13.50 No. 90-10-in. each, 17.50 No. 90—12-in..each, 22.50

No. 69-6-in. each, \$ 9.00 No. 69-8-in..each, 12.00 No. 69-10-in..each, 15.00

No.91-10-in..each, \$17.50 No. 91—12-in . . each, 22.50

No. 90 pole fitted with glass globe and wired for electric light



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No. 8 Bath Sign.

Gilt letters on black ground Each......\$2.00



AND AND ADDRESS OF THE PROPERTY OF THE PROPERT

No. 5 Index Hand.

Made of wood, handsomely painted



No. 35 Window Transfer Sign.

Red, white and blue striping

Five inscriptions in gold: "Barber," "Baths," "Facial Massage," "Hair Cutting," "Manicuring" 



No. 6 Steel Sign.

White letters on blue ground; length, 23 inches Each.....\$1.25



No. 11 Arm Pole.

Size, 3x30 inches......each, \$2.25



a a consistent and a second and a

White letters on blue ground; length, 16 inches



No. 10 Arm Pole.

Size, 3x30 inches.....each, \$2.00



No. 42 Metal Revolving Sign.

Furnished with either one of four inscriptions: "Shaving," "Hair Cutting," "Baths," "Massage."

Height, 40 inches.....each, \$2.50



#### No. 43 Steel Sign Porcelain Enameled

Produced especially to meet the demand for an inexpensive barber shop sign to be used on either side of doors, windows, building corner or in hotel lobbies or office building corridors where bracket or other poles are prohibited.

Will quickly pay for itself in added trade.

Made of steel, porcelain enameled. Red, white and blue colors fired in enamel; will not run or fade.

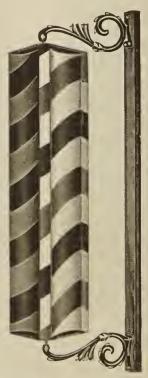
Neat and decidedly attractive and

can be kept continually new and bright by washing with a damp cloth. Will not rust.

Easily put up and made fast with two screws.

Size, \$x39 inches.

Per pair..... 5.50



No. 33 Metal Revolving Sign.

Height, 33 inches.....each, \$5.00

L. 1 114004 11 11 11 11

#### Child's Chairs and Seats

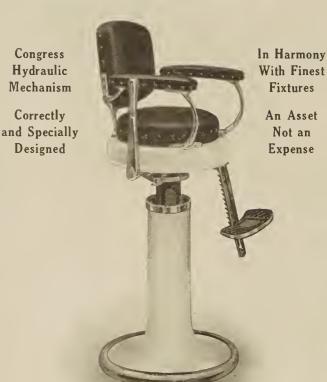


No. 2 Child's Chair.

With cane seat, screw machinery.

Price .....\$3.50

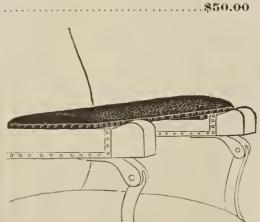
No. 7-Same as No. 2, but with uphol-stered seat..... 4.50



#### No. 25 Child's Chair

Iron snow white porcelain enameled constructed pedestal base and seat frame. Solid brass floor rim. All other exposed metal parts heavily nickel plated. Luxuriously and comfortably upholstered in best leather. Congress hydraulic mechanism in pedestal. The acme of grace and beauty fashioned in such proportions as are most convenient for the barber.

Price ......\$50.00



#### No. 8 Child's Seat.

Is adjustable; to be hung over the back of a barber's chair. This raises the child to a convenient height. The feet rest on cushion seat of chair, protected by towel or otherwise. The hooks are nickel-plated and rubber-protected.

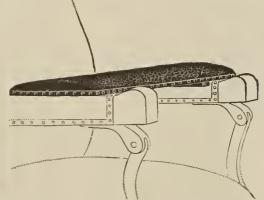
Each .....\$3.50



#### Hydraulic Oil

In cans containing enough for complete charge for one chair.

Each .. \$0.35



#### No. 10 Child's Hair Cutting Seat.

Made to fit on arms of any barber chair. Upholstered with genuine leather, color to match chairs.

#### No. 11 Child's Hair Cutting Seat.

Fits on arms of any barber chair. Upholstered in black imitation leather, with apron.

Price .....\$0.50



No. 9 Child's Chair.

Made of oak, golden finish; adjustable screw machine; metal foot rest.

Price ......\$7.00



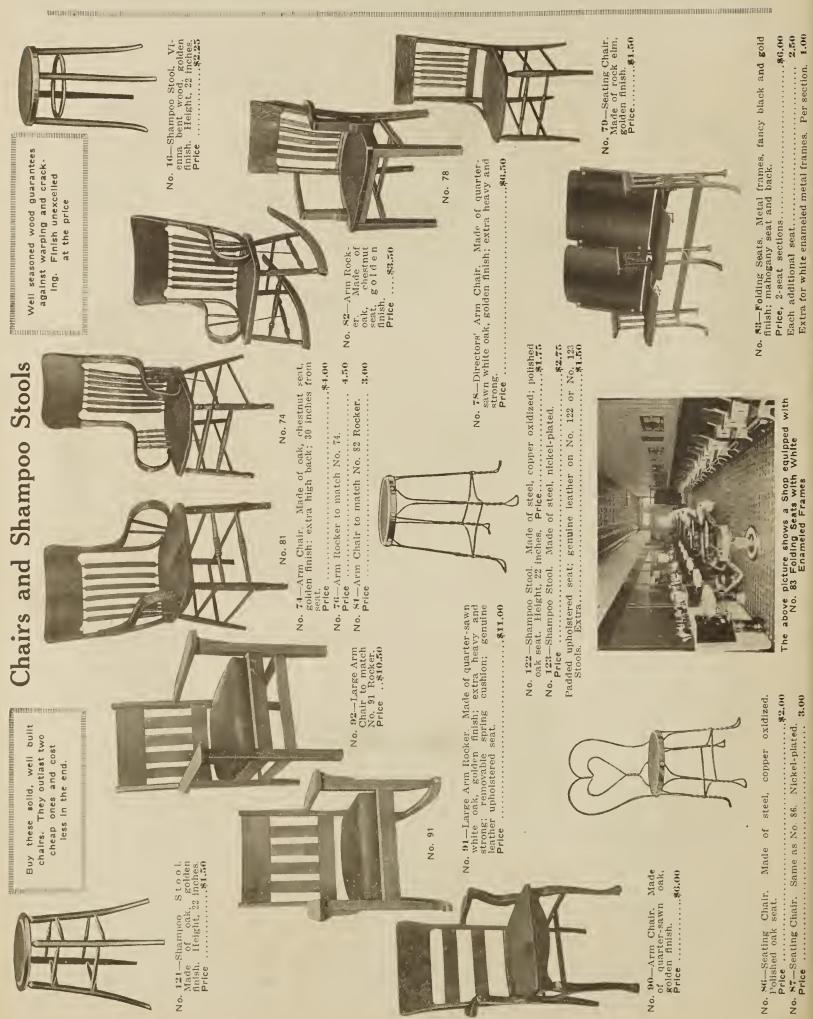
No. 466 Child's Chair.

Can be raised and lowered; adjustable foot-rest; steel, oxidized finish; polished oak seat.

Price ......\$5.50

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PAGE 74



A new feature for shoe thiners. No space wasted. The maximum amount of room required is but 35 inches wide over all, permitting boot black parlor to occupy a narrow room where a wider stand would make it prohibitive.

The sectional design permits of enlarging stand when an increasing business demands it by adding either two or three-chair sections.



This stand is equipped with folding theatre chairs (more fully described on page 74) and No. 55A japanned pedestal foot rests that can be removed from the socket both features making it very convenient for the customer when getting on and off the stand.

Made of quarter-sawn white oak, golden finish. The platforms are covered with sheet brass and oil cloth.

No. 45 Sectional Shoe Shining Stand.

Price, 2 sections, complete as shown; length, 3 ft. 7½ in.; width, 35 in.

Price, 3 sections; length, 5 ft. 3½ in; width, 35 in.

With No. 55 foot rests, nickel-plated, extra, per section.

\$27.50

\$27.50



No. 26 Shoe Shining Settee.

Made of quarter-sawn white oak, golden fluish. Teunessee marble on both platforms. Fitted with No. 54 nickel-plated pedestal shining brackets. Brass legs, leather upholstered seat. Length, 2 ft. 1 in.; width, 3 ft. 5½ in.

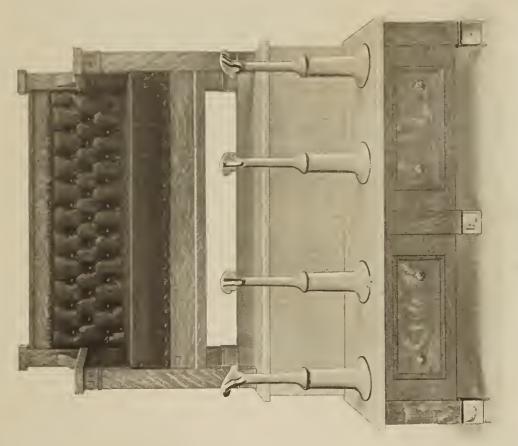
upholstered seat. Length, 2 ft. 1 in.; width, 3 ft. 5½	1n.
Price	45.00
No. 25—Same style, for two persons; length, 4 ft. 1 in	68.00
No. 27—Same style, for three persons; length, 6 ft. 1 in	98.00
No. 28—Same style, for four persons; length,	170100
8 ft. 1 in	128.00



No. 20 Shoe Shining Stand.

Length, 2 ft. 1 in.; width, 3 ft. 8 in.

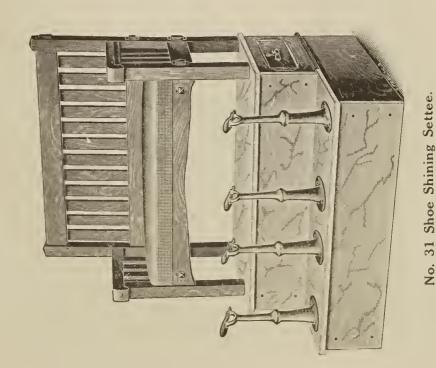
See pages 176 to 181 for Shoe Polishers' Supplies



# No. 41 Shoe Shining Stand.

ing. The covering is of best grade No. 1 grain leather, any color. The legs have Made of selected quarter-sawn white oak, golden finish. Has Italian marble The settees have tufted back and removable seat. Springs are used in upholsteron both platforms. The shining brackets are made of iron, porcelain enameled heavy cast brass shoes, polished. The bandsomest stand ever offered to the trade. Length, 4 ft. 1 in.; width, 3 ft. 10 in.

Price, as shown, for two persons\$150.00	No. 42—Same style, for 1 person; length, 2 ft. 1 in 90.00	200.00	250.00
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9	믘	43	44
Pric	S.	No. 43-Same style, for 3 persons; length, 6 ft. 1 in	No. 44—Same style, for 4 persons; length, 8 ft. 1 in
2.00	2.00		

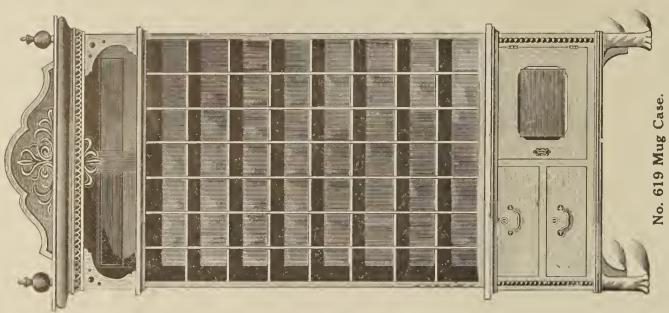


of both platforms. Settee made Mission style. Seat upholstered with close woven Made of quarter sawn white oak, golden finish. Italian marble on top and front cane or leather. Fitted with No. 54 nickel-plated pedestal shining brackets; length, 4 ft. 1 in.; width, 3 ft. 6 in.

85.00

55.00	115.00	1 15.00
:		
No. :: -Same style, for one person; length. 2 ft. 1 in	No. ::: -Same style, for three persons; length, 6 ft. 1 in.	No. 34 Same style, for four persons; length, 8 ft. 1 in
No. ##-Sam	:: -Sam	: - Sam
S o Z	S o S	S o S

RITROULATEDINIO THE



Made of quarter-sawn white oak, golden finish. Nickel-plated front legs. With or without glass doors.

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3 ft. 10½ in. 3 ft. 10½ in. 4 ft. 4 in. 5 ft. 3 in. Width. Price, with 49 spaces...7ft. 8 in. Price, with 56 spaces...8ft. 2 in. 72 spaces...8 ft. 10 in. Height. Price, with With Doors. \$47.00

Price, with 100 spaces...9 ft. 6 in

An extra charge will be made for matching combination cases.

39.00 43.00 55.00

44.00

With Doors. \$35.00

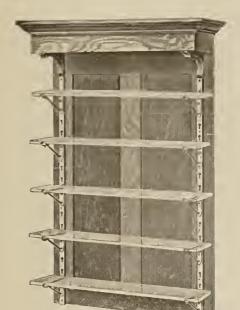
Plain. \$28.50 32.00 36.00

Made of quarter sawn white oak, golden finish. With or without glass doors.

59.00 \$40.00 48.00 Plain. 4 ft. 0 in. 6 ft. 0 in. Width. Price, with 72 spaces....8 ft.6 in. Price, with 100 spaces....9 ft.31/2 in. Height.

<b>•</b>		
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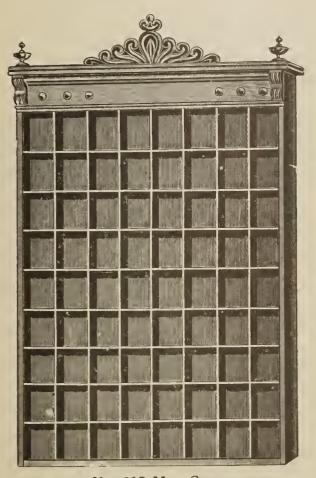
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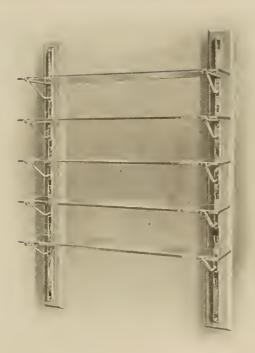
#### No. 625 Glass Shelf Mug Case.

Other sizes quoted on application.

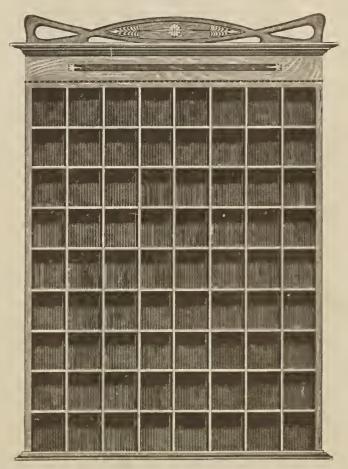


#### No. 613 Mug Case.

	Made	of wh	ite oa	k,	golden	finish.		
Price, with							\$	4.75
Price, with	35 spa	ces						0.00
Price, with								9.00
Price with	79 cng	COS					1	m



No. 626 Glass Shelf Mug Case.



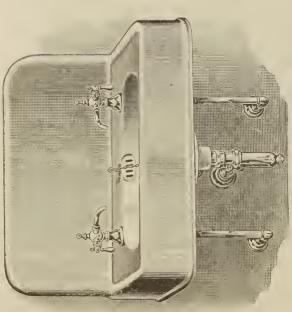
#### No. 620 Mug Case.

 Made of quarter-sawn white oak, golden finish.

 Price, with 35 spaces
 \$ 9.00

 Price, with 49 spaces
 12.00

 Price, with 72 spaces
 15.00



## Porcelain Enameled Lavatories.

Slab, apron, oval bowl with overflow and back, all in one piece, supported by a concealed wall hanger; nickel-plated Fuller basin cocks, chain stay, chain and waste plug; rubber stopper; nickel-plated trap and waste, with vent to wall Sanitary; size. (2x15-inch bowl.

-As described, without supply -1pipes è Z

19.50 No. 471A—Complete, as shown, with nickelplated supply pipes.....

No. 170—Sanitary; size, 18x21, with 8-inch back and 11x15-inch bowl. Slab, apron, in one hanger, nickel-plated Fuller basin cocks and waste plug, rubber stopper; nickel supported by a concealed wal plated trap and waste with vent to wall "D" pattern bowl and back all Without supply pipes.. piece,

as described, nickel-plated supply pipes. 170A—Complete, ŝ

15.00

17.50

sired, with nickel-plated traps with vent to wall and The above lavatories will be furnished, when dewaste to floor, and nickel-plated supplies to floor inwith trap, waste and supplies as shown without any extra charge stead of

A neat washstand, to be used where

No. 437 Portable Washstand.

ter-sawn white oak, golden finish. Tank in

waterworks are not handy.

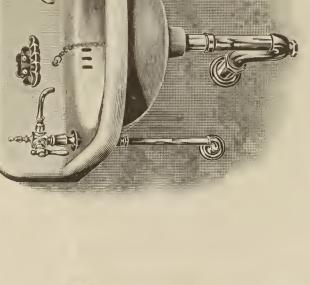
marble top and back, 13-inch overflow basin, nickel-plated Fuller basin cock, chain stay

top lined with galvanized iron.

Tennessee

# No. 434 Washstand.

sawn white oak, golden finish. Tennessee marble top and back, nickel-plated Puller basin cock, chain stay, Same as No. 437, without tank. Made of quartershampoo sprinkler and hose, 12-inch overflow basin. St. 1.15...



# Porcelain Enameled No. 469 Lavatory.

Sanitary; size, 16x19, with 6-inch back and 11x14overflow, and back, all cast in one piece, supported on concealed wall hanger. Fitted with Fuller basin Slab, bowl with center outlet and cocks, chain stay, soap cup and trap and waste, all inch oval bowl. nickel-plated.

12:00 Price, complete as shown, with nickel-plated Price, as described, without supply pipes.. supply pipes.....

9.50

# No. 460A Portable Washstand

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very convenient washstand, tasty estal is a tank which catches waste water from the pipe carrying the water from the tank to the basin, the faucet, towel rack, soap and tumbler holders, are With hot-water attachment. This consists of a nickel-plated cylinder in which the water An alcohol lamp sends an intense blaze up under this cone and heats the water Use denatured alcohol Thus by striking a enwhite enamel as desired, fitted with a French mirror, The basin is porcelain enameled, susor finished in water. The water tank, holding 4½ gallons, is cased in a quarter-sawn oak cabinet, or finished match and turning a faucet you get running basin, and can be easily removed and emptied. pended on nickel-plated hinged brackets. and easily set up. only, it gives the best results. in from one to three minutes. flows over a copper cone. in appearance 12x16 inches. nickel-plated. Sanitary. inches.

のは、いれま…… shampoo sprinkler and hose. Price

No. 460-Without heater attachment.

Price

18x24, with 10-inch back and

#### No. 445 Lavatory. Porcelain Enameled

Sanitary; size, 22x33, with 13x18-inch bowl. Slab, apron and bowl all cast in one piece, supported on porcelain enameled fluted column, oval pedestal. Fitted with special design nickel-plated combination cock and concealed waste, including shampoo hose and sprinkler.

Price, as described.. \$50.00



#### No. 450 Lavatory. Porcelain Enameled

Same as No. 445, but with one No. 6 Fuller double basin cock and one No. 8 Fuller double shampoo cock and concealed waste.

Price, as described..\$55.00

Nickel-plated air-chamber supplies on either of the above, per pair, extra,

\$4.00



#### No. 468 Lavatory. Porcelain Enameled

Sanitary; size, 22x27, with 13x17-inch bowl. Slab, bowl and apron all cast in one piece, supported on porcelain plain octagon pedestal. Fitted with special design nickel-plated combination shampoo and basin cock, with china indexed handles, including shampoo hose and sprinkler.

Price, as described......\$40.00

#### No. 465 Lavatory. Porcelain Enameled

Sanitary; size, 27x43 inches, with two "D" pattern bowls, 14x18 inches. Slab, bowls and apron all cast in one piece, supported on single one-piece, porcelain-enameled, plain round pedestal. Fitted with our No. 20 nickel-plated combination shampoo and basin cock, hose and sprinkler, and all cast body nickel-plated bag trap with clean-out plug.

Price, as described......\$74.50



#### No. 466 Lavatory. Porcelain Enameled

Sanitary; size, 24x33, with 13x17-inch bowl. Slab, bowl and apron all cast in one piece, supported on porcelain enameled plain square pedestal. Fitted with two special Fuller basin cocks and combination shampoo cock, hose and sprinkler, all nickel-plated and with china indexed handles.

3.50

Nickel-plated "P" trap and waste. Extra.

#### No. 467 Lavatory. Porcelain Enameled

Sanitary; size, 24x33, with 13¼x18½-inch bowl. Slab, bowl and apron all cast in one piece, supported on porcelain enameled panel column, square pedestal. Fitted with imperial lift waste, No. 8 Fuller double shampoo cock and No. 6 Fuller double basin cock, all nickel-plated, and with china indexed handles, shampoo hose and sprinkler.

Price, as described	65.00
Nickel-plated air chamber supplies, with shut-	
off valve. Per pair, extra	5.00
Nickel-plated "P" trap and waste. Extra	3.50





#### No. 472 Lavatory.

#### Porcelain Enameled

Sanitary; size, 26x44, with 13x17-inch bowls. Top, apron, bowls and soap cups all cast in one piece. These parts, as well as the two plain, square pedestals, are protected by the finest porcelain enamel. Fitted with No. 8 Fuller double shampoo cock and four special Fuller basin cocks and concealed waste, all nickel-plated and with china indexed handles, shampoo hose and sprinkler.

Price, as described, with special trap, waste and supplies......\$95.00

#### No. 455 Lavatory.

#### Porcelain Enameled

Sanitary; size, 27x45, with 13x19-inch bowls. Top, apron and bowls all cast in one piece. These parts, as well as the two pedestals, are protected by the finest porcelain enamel. The bowls are near the edges, affording the closest access for shampooing, while the center of the stand has ample space for all fittings, as well as for hot-water cloths, etc. Fitted with No. 8 Fuller double shampoo cock, four special Fuller basin cocks and concealed waste, all nickel-plated and with china indexed handles, shampoo hose and sprinkler.

Price, as described, with special trap, waste and supplies.....\$100.00





#### No. 436 Hat and Coat Hook.

Brass, nickel-plated, with security screw through wall plate.

Each .....\$0.50



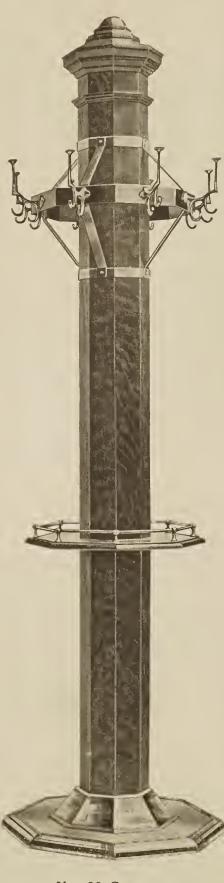
No. 1 Hat and Coat Hook. Japanned finish. Per dozen....\$0.75

No. 4-Nickel-plated. Per dozen 1.40

Size, 91/2 x41/4 inches.

Octagon design. A match with No. 500 chair. The base plate is iron, porcelain enameled, with nickel-plated collar.

The post is made of quartersawn white oak, golden, mahogany or white enamel finish. The shelf has brass rail, handy for patrons' neckwear.



No. 60 Costumer.



No. 28 Hat and Coat Hook.

Oxidized copper finish.

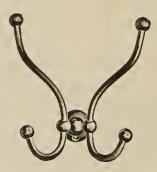
Each .....\$1.00



No. 538 Hat and Coat Hook.

Solid brass, polished.

Each ......\$0.40



No. 437 Hat and Coat Hook.

Brass, nickel-plated, with security hook through wall plate. A neat, strong, durable hook.

Each .....\$1.00

The floor rim is solid brass, polished. Hooks and bands are also solid brass, polished, except on mahogany or white enameled finish, when they are nickelplated. Height, 8 feet.

No. 61—Same as No. 60. Made of genuine mahogany. Price.....

THE A DEMONSTRATIONAL CONTRACT OF A STATE AND A STATE



#### No. 3 Hat and Coat Hook.

Locks automatically, unlocks with numbered checks. No chance for wraps to be stolen or exchanged.

Nickel or copper oxidized finish.



#### No. 389 Hat and Coat Hook.

A STATELY and imposing hat and coat rack of unusual capacity. One No. 55 is equal to six ordinary Costumers or a wall full of hat and coat hooks. Especially desirable in small rooms where space is limited.





#### No. 537 Hat and Coat Hook.

Metal, oxidized copper finish; four large double hooks. Size,  $8\,\%2x16\,\%$  inches.

Each ......\$1.75



#### No. 101 Hat and Coat Hook.

THIS illustration does not do justice to the elegance and beauty of this fixture. If you want the most striking, practical Costumer on the market, and one which adds real tone to your shop, consider no other.

#### No. 55 Costumer.

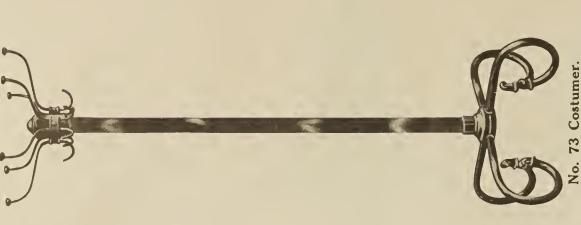
Made of quarter-sawn white oak, golden, mahogany or white enamel finish. Base is iron, porcelain enameled; has nickel-plated collar and floor rim, same as on No. 146 barber chair. Hooks and bands are sold cast brass, polished. The small shelf is for patrons' neckwear. Height, 8 feet. Diameter of base, 2 feet. Space between hooks, 9 inches.

 Price
 \$50.00

 No. 57—Same as No. 55; with solid brass polished floor rim on base.
 55.00

 No. 58—Same as No. 57; made of genuine mahogany.
 65.00

100 Carata and minimum monomina and the second Carata and Carata a



.\$4.50 5 feet 6 inches; width at base, 27 inches. of heavy metal, oxidized lacquer Revolving top with six hooks well spaced Price, ..... Height,

...\$6.50 finish, six side and one center copper oxidized with umbrella holder; six sic hook. Height, 6 feet 2 inches. 35 Costumer.—Metal, Price Š. Metal, extra heavy, substantially made. Height, 7 feet; diameter at top, 44 inches; diameter at base, 32 inches. Sixteen hooks well spaced on ring that revolves on ball bearings. An artistic and handsome

No. 72 Costumer.

Costumer. No. 38

Metal, oxidized copper finish; extra heavy, with umbrella holder, six side and one center hook. Height, 6 feet 1 inch.

oxfdized 34 Costumer.—Metal, No.

finish,

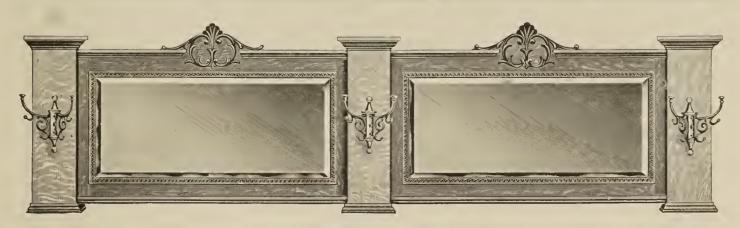
four side and one center copper hook. Height, 5 feet 11 inches. with umbrella holder;

. o Z

.....Price, \$30.00 Brass or nickel-plated finish..... Copper oxidized finish... fixture. \$5.50 39-Same as No. 34, without umbrella holder. Price

35.00

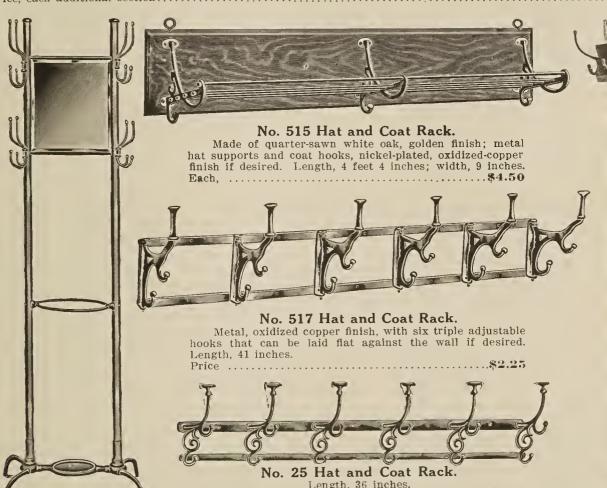
.....\$8.20 Price, ..... MARKANDA TOTA (THEORETERINEN DISHTERDING OF THE OFFICE OF THE REPORT OF A THE STATE OF THE STATE



#### No. 518 Hat and Coat Rack.

Made of quarter-sawn white oak, golden finish; fitted with two beveled mirrors, 18x40, and three large fancy double hooks; copper finish. Length, 9 feet; height, 30 inches.

Price, two sections, as shown.....\$29.50 Price, each additional section. 12.50



#### No. 70 Costumer.

Made of iron, oxidized lacquer finish; has eight strong hooks with double 10x12-inch bevel plate mirrors between and umbrella ring and holder. Height, 6 feet 5 inches.

No. 71—Same as above, without mirrors, and with four hooks.

Price ......\$3.00

Length, 36 inches. With six metal hooks, black finish..........Each, \$1.25 No. 26—With six metal hooks, oxidized finish. Each,



#### No. 36 Hat and Coat Rack.

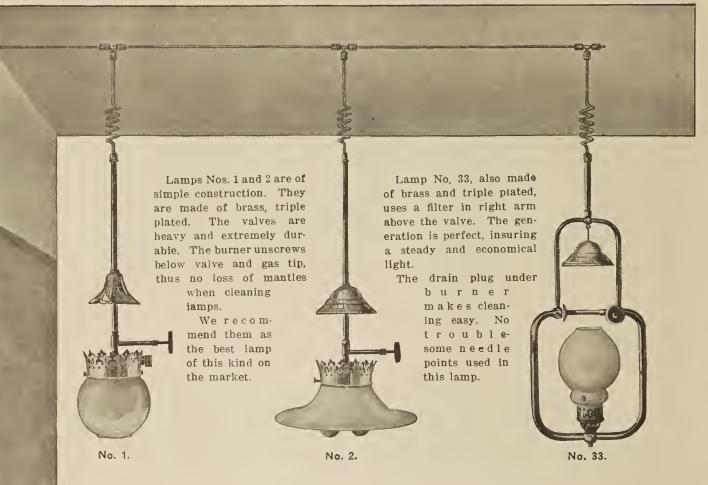
Length, 4 feet 6 inches.

Other sizes made to order at proportionate prices.

Made of quarter-sawn white oak, mission finish; equipped with six strong nickel-plated hooks. Height, 6 feet.

No. 522 Costumer.

Price ...........\$15.00



#### The Coleman Hollow Wire Lighting Plants

lllustrated above, are the most serviceable, economical and satisfactory system known for all purpose lighting.

Every part of these plants is made of the best material. Fixtures are heavy brass, triple nickel plated. Tanks for containing the fuel are tested to many times their running pressure, insuring absolute safety. The gasoline is conveyed from tank to fixtures through small flexible copper hollow wire. At the fixtures the gasoline is generated into gas, properly mixed with air, and burned the same as ordinary gas.

Styles of fixtures listed are ones especially suitable for barber shops. The No. 1 lamp uses a large inverted rag mantle and give by actual test 300 candle power light. The No. 2 lamp uses two large inverted rag mantles, and is equipped with a steel white enameled shade, and gives 600 candle power light. The No. 33 lamp uses No. 44 upright mantles, and gives a powerful 600 candle power light.

Each plant is shipped complete, with style of fixtures selected, wire tubing cut in sections, with connections brazed, and a tee with one end capped, enabling you to add more lamps at any time, by order-

ing fixtures and number of feet of wire required, making it easy and doing away with the need of a mechanic.

The best service is obtained by using one style of iamp on a system, rather than having one of each kind. Therefore, plants listed in different sizes contain fixtures all of one type. Each plant is carefully tested, and plain directions for operating and installing are included.

Complete lighting plants consist of: Three-gallon gasoline tank, pump, funnel, wrench, enough hollow wire and connections for each size plant, with style and number of fixtures shown. Always order by number and state just how many lamps are wanted.

#### PRICE LIST OF COMPLETE PLANTS

Lamp	One light.	Two lights.	Three lights.	Four lights.	Five lights.
No. 1	\$12.00	\$16.50	\$21.00	\$25.50	\$30.00
No. 2	13.25	19.50	25.00	31.00	37.00
No. 33	14.25	21.00	28.00	35.00	42.00

Larger lighting systems can be made by adding lamps at any time.

#### EXTRA LAMPS

Nο	- 1	lamp	only,	complete,	as	illustrated	\$3.40
No.	*>	lamp	only,	complete,	as	illustrated	4.80
No.	::::	lamp	oniy,	complete,	as	illustrated	5.75
						zed to each end per foot	0.4

Every plant carries a genuine Coleman five-year guarantee.

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Type H. B.—Metal parts rose gold finish, reflector white enameled metal; imported opal glass globe. Length, 4 feet.

150 Watt, 16 in. reflector, 8½ in. bowl.

250 Watt, 19 in. reflector, 11½ in. bowl.

Type N. B.—For low ceiling or basement shops. Metal parts rose gold finish, reflector white enameled metal; opal glass globe. Imported.

150 Watt, 16 in. reflector, 8¼ in. bowl.

Each, \$9.70

250 Watt, 19 in. reflector, 11½ in. bowl.

Type J. B.—Metal parts rose gold finish, reflector white enameled metal; imported opal glass globe. Length, 4 feet.

150 Watt, 16 in. reflector, 8¼ in. bowl.

Each, \$13.00

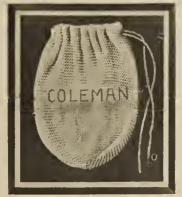
Type J. B.—Metal parts rose gold finish, reflector white enameled metal; imported opal glass globe. Length, 4 feet.

150 Watt, 16 in. reflector, 8¼ in. bowl.

Each, \$19.00

250 Watt, 19 in. reflector, 11½ in. bowl.

Prices on other styles and designs furnished on application.



Rag Mantle



No. 45-Cap Mantle

Rag Mantles.							Pe	r Doz.			
No.	22—Ma										
No.	40-		64								
No.	23	6.6	Junior	6.6	6.6	table	lam	ps.			.75
No.	41-	4.6	small	4.6	66	66	66				.90
No.	44—Loc	op mant	cles; for	· No.	33	and s	imila	r la	mps.		1.50
No.	45-Car	mantle	es; used	l for	upr	ight l	amps				1.50
No.	15-Ma	rvel ca	p mant	les;	use	ed for	gas	olin	e up	right	t
1	amps .										2.00



No. 910
Arc Pressure Lamp.
750 candle power light,

750 candle power light, overhead pressure; oxidized copper finish.



No. 38 Arc Mantle. Each. ..........\$0.20



No. 309-Bug globes for

No. 1 lamp.

No. 44-Loop Mantle

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#### Head Rests, Shaving Paper and Holders

Real Comfort to the Head-A Triumph in Barber Chair Attachments.



#### No. 500 Cushion Head Rest

Made of aluminum; very light, strong and durable; has no joints to wear or work loose under severe treatment given head rests by modern massaging; flexible coil springs are used, covered with soft leather.

The paper is carried through the rollers and easily threaded through the same. No noise

when adjusting the rest; no ratchet nor cheap hidden materials. Its construction is in full view. Price, head rest, with rods as shown, or slats......\$6.00 

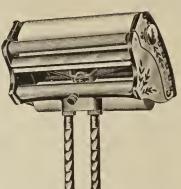


#### No. 500 Push Pin Plate

This plate permits of the lifting out of the head rest without manipulating any screw, pin, lever or other device, and can be attached to any barber chair now fitted with the Wingscrew Plate, by simply taking out the screws and cutting

away a small portion of the wood of the back of the chair. State whether for rods or slat.

Price, push pin plate only.....\$2.00



#### No. 524 Koken's Sancross Head Rest Paper

STRICTLY Asanitary paper for head rests. Made of the best grade water finished pearl white paper. If you use this paper instead of towels as covering for head rests, you will find it more economical and sanitary. It gives a clean and sanitary covering for every tomer and at the same time serves as shaving paper.

Each roll contains enough for 100 shaves. The 100 shaves. upper side of the



paper on which the customer's head rests is smooth, the lower side is rough, making an excellent paper for wiping the lather off of the razor. The only paper that combines these features. If you want the best, "Buy Sancross Paper."

Per doz. rolls, \$0.45

12 doz. rolls, \$5.00

Per case (4 gross rolls) ..\$19.00

#### No. 75 Shaving Paper

To fit Nos. 2, 78, 79 and 80 holders. Per dozen rolls.....\$0.50



#### No. 526 Speshul Head Rest Paper

Here is the paper that will meet the demands of those wanting a lower priced article. Made of good grade pure white stock. Economical and sanitary. Can also be used as shaving paper. Each roll contains enough for 100 shaves.

Per dozen rolls..... \$ 0.35 Per 12 dozen rolls......\$4.00 Per case (3 gross rolls).....\$10.75



#### No. 7 Metal Rim Check

This check can be had for eight Each a different color. From 5c to \$1.00. Pasteboard.

Per 100.....\$0.35



#### No. 6 Composition Check

Ten sets in ten colors. From 5c to \$1.00. Per 100......\$1.00



No. 70 Kandle Sanitary Head Rest Attachment

It is leased only and not sold out-

dized. Each .....\$0.50 No. 71-Paper...Per doz. rolls, .50

right.

Nickel-plated or copper-oxi-

#### No. 14 Brass Check

Numbered for each chair as desired One name and one inscription without additional charge. Per 100.....\$1.75

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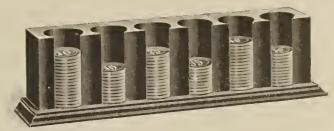
#### No. 485 Check Rack

Made of metal, nickel-plated. The latest pattern. Takes up little space on shelf. Very handsome.

#### No. 482 Check Rack

Made of iron, nickel-plated. Spaces for eight denominations of checks. Each ..... 

Suitable for No. 8 Checks.



#### No. 484 Check Rack

For Fibrone Checks

Made in oak, mahogany or white enamel finish. Convenient and useful. Arranged to hold six denominations of checks.

Each ......\$0.60



#### No. 8 Pasteboard Check

Printed on both sides in eight colors. for eight chairs, in the following denominations: 10, 15, 25, 35, 40, 50, 60, 75. Per 100.....\$0.25

#### No. 15 Check Rack

For No. 8 Checks.

Each ... 

#### No. 417 Rubber Mug Cushion

Will fit all regular size mugs. Each ......\$0.10

#### No. 6 Rubber Coin Mat

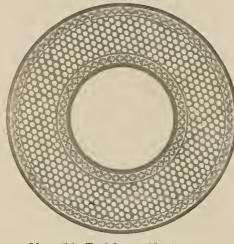
A handy and practical article. Diameter, 8 inches.

Each ......\$0.75

#### No. 4 Rubber Chair Mat

To place around barber chairs. One piece, embossed. Size, 48 inches long. 56 inches wide.

Each ......\$5.50



#### No. 50 Rubber Chair Mat

No. 50-Especially adapted for the pedestal-base barber chairs. Perforated pattern. Diameter, 58 inches. 

No. 51—Embossed pattern, s shape. Diameter, 56½ inches. Each ......\$5.00

No. 52-Same as No. 50, but with square hole for leg-base chairs. Diameter,  $55\frac{1}{2}$  inches.

Each .....\$10.00

No. 53-Same as No. 51, but with square hole for leg-base chairs. Diameter, 561/2 inches.

Each ......\$5.00

#### No. 483 Fluted Check Rack

Made of mahogany, polished. Will fit the No. 6 checks and any other no larger. Each .....\$0.75

#### No. 15 Rubber Bottle Mat

Diameter, 6 inches.

Each .....\$0.10

#### No. 12 Rubber Cuspidor Mat

Made of heavy rubber. Diameter, Each .....\$0.50

#### No. 345 Rubber Mat

For bath room or door. Made of heavy rubber, corrugated. Size, 18x30 inches. Each ......\$2.00

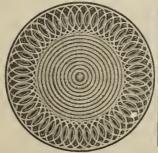
#### No. 18 Cuspidor Mat

Made of congoleum. Sanitary; cannot rot or crack. Easily cleaned. Assorted patterns. Size, 18x18 inches. Each ......\$0.25

#### Imported Greenwich Inlaid Linoleum

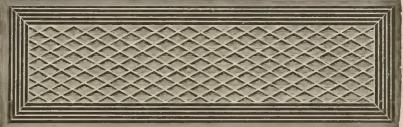
Six feet wide.

First grade.....per sq. yd., \$1.60 Second grade.....per sq. yd., 1.50 Third grade..... per sq. yd., 1.35



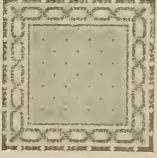
No. 10 Rubber Bottle Mat

Diameter, 5 inches Each ......\$0.10



No. 20 Rubber Bottle Mat

For three or four bottles. Size, 6x181/2 inches 

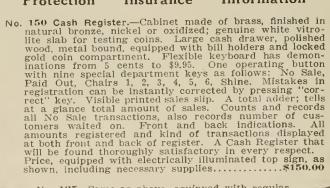


No. 18

TO THE REPORT OF THE PROPERTY OF THE PROPERTY

#### Koken Cash Registers

#### Protection Insurance Information



No. 125—Same as above, equipped with regular "Amount Purchased" metal top sign instead of illuminated sign.
Price, Including necessary supplies..\$125.00



No. 150

No. 60 No. 60 Cash Register.—Cabinet made of brass, finished in natural bronze, nickel or oxidized; genuine white vitrolite slab for testing colns. Cash drawer of polished wood, metal bound and equipped with bill holders. Flexible keyboard has denominations from one cent to \$3.99. One operating button, which is also used as a "No Sale" key. Mistakes in registration can be instantly corrected by pressing "correct" key. A total adder; tells at a glance total amount of sales. Counts and records all "No Sale" transactions, also records number of customers waited on. All amounts registrations are further.

The state of the s

All Registers shipped F. O. B. factory.

GUARANTEE.—All Registers guaranteed as to mechanical accuracy, workmanship, etc., and will be kept in repair for two years without charge for labor, time or material.

Write us for further information and special terms

#### No. 533 Cash Drawer

Fitted with alarm and combination that allows many changes.



#### No. 534 Handy Cash Box

Made of heavy tin, black japanned. Upper tray has six compartments for coins; lower tray has two compartments, one for bills and one for stamps, etc. Paper roll for memorandums. Size, 1114x 434x331/8 lnches. ......\$1,50 Each

#### No. 9 Cash Register

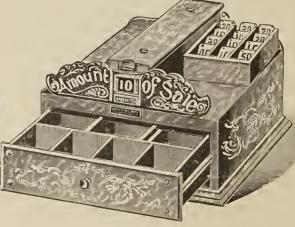
Fine metal cablnet, triple nlckel finish. White marble shelf for testing coins. A detail adder with celluloid covered tapes on record wheels. Nine keys, arranged 5, 10, 15, 25, 35, 40, 50, 100, No Sale.

Price \$25.00 .....\$25.00



#### No. 393 Cash Drawer

With alarm, improved design. Provided with five strong bolts. Combination susceptible of thirty-two changes.



#### No. 1A Monitor Cash Register

This Cash Register is operated by checks which, when inserted into the register, open the cash drawer and ring a bell. Eight different colored checks are supplied, also checks to record "No Sale," amounts "Paid Out" and "Rec'd on Acc't."

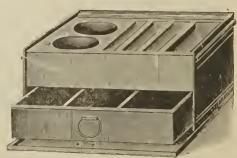
Price, without	checks	12.50
Checks	·····each.	.02
Racks to hold	g different denominationseach.	$\frac{1.50}{.25}$

#### No. 534A

#### Improved Bill and Change Box

With Coln Block and Bill Drawer

With Coin Block and Bill Drawer
The wooden coin till has grooved pockets for dollars, halves, quarters and dimes, with bowls for nickels and pennies, keeping the same assorted, with silver in right position for counting and rolling. This box is superlor to any with folding sections in that the wooden coin till is always in an upright position. The tin drawer has three divisions for bills, checks, etc., and the whole combination has proved to be a practical and popular device for keeping silver and bills separate and to facilitate the rapid handling of change.



Open Position Showing Cover and Front Folded Underneath

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#### Hot Water Urn.

Round Shape.
No. 104—Polished copper; capacity,
2 gallons; height, 12 in.

Each, S2.30
No. 105—Polished copper; capacity, 3 gallons; height, 14 in.

Pach \$3.00

Each, \$3.00

No. 10S—Copper, nickel plated; capacity, 3 gallons; height, 14 in.
Each, \$3.50



#### No. 6 Bunsen Gas Burner.



#### No. 331 Oil Stove.

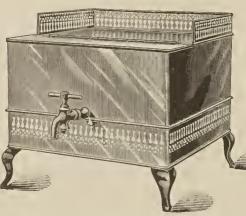
Four-inch wick, cast iron base, with one burner; height, 8½ in.; length, 6½ in.

No. 679 Oil Stove.



#### Hot Water Urn.

A favorite design, made of fine copper, heavily nickel plated; height, 21 inches; supplied with gasoline vapor lamp.



#### 20th Century Hot Water Urn.

Design strictly new. A pattern which looks well in any shop; made of 24-oz. copper; heavily nickel plated. No. 120—Capacity, 2 gallons.

Each, \$10.00 No. 125—Capacity, 3 gallons. Each, 11.50



#### No. 12 Alcohol Gas Stove.

A handy article to heat anything anywhere; makes its own gas; is portable; uses only 2 cents worth of alcohol in an hour; no wick; 4½ in. spread, 4 in. high. Each, .....\$0.50



#### Hot Water Urn.

Crescent Shape.
To fit around stovepipe.

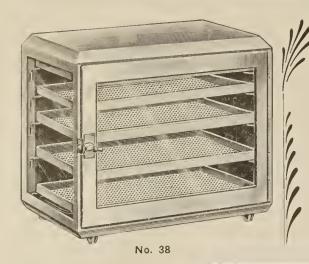
No. 101—Polished copper; capacity, 2 gallons; height, 12 in.



#### No. 4 Gasoline Vapor Lamp.



#### No. 680 Oil Stove.



#### No. 39 Glass Sterilizer

Entirely new. The finest most attractive and practical most attractive and practical shelf sterilizer ever offered. Made of heavy white opal glass, molded in one piece, with nickel-plated cast brass frame around door. Completely sanitary throughout. Size, 14 in wide, 13½ in high, 8½ in deep. Use KOLO-FORM sterilizing fluid for sterilizing. Price, with three metal trays,

\$15.00

- Политический политиче

See illustration below.



No. 30

#### No. 38 Cabinet Sterilizer Metal Enameled

The convenient shape and size of this sterilizer (14 in. wide, 12½ in. high and 8 in. deep) makes it especially desirable for use on work stands in front of individual chairs. Frame made of metal, white enameled, with glass all around; white enameled trays. Kolo-Form sterilizing fluid, poured in a dish supplied for this purpose and set in the bottom of this sterilizer, thoroughly steriliz placed therein. sterilizes all tools

The construction. service and advertisement this sterilizer gives makes it a very desirable addition to any shop. Price, with three metal trays, \$9.00

Extra trays, each.....



No. 39

#### No. 30 Cabinet Sterilizer

No. 30 - Cabinet sterilizer. Frame made of oak with glass all around; two white enameled trays; metal trimmings; size,  $10\% \times 12\% \times 10\%$  inches. Kolo-Form sterilizing fluid is used for sterilizing. Price......\$7.50

No. 40 — Cabinet sterilizer. Same style as No. 30, with four trays; size, 15¼x14½x 9½ inches. Price..\$10.00

No. 41 — Cabinet sterilizer. Same style as No. 30, with five trays; size,  $18\frac{1}{4}x12\frac{1}{2}x$  12\frac{1}{2}x inches. Price ......\$12.50

All above can be had white enameled instead of oak at same price.



#### No. 31 Water Heater and Sterilizer

A simple, durable and sanitary device. Six-gallon heavy copper tank, with an anti-rust shelf, holding several dozen

towels, resting on cast-iron grate fastened to pressed steel wall brackets. Has a powerful gasoline burner fitted to two-quart gasoline tank. Operated at a cost of only 1/3 cent per hour. Can also be had with a self-cleaning city gas burner.

Price ......\$9.00

No. 32-Same as above. with nickel-plated tank. Price ...........\$10.00



No. 31





No. 400 Sterilizer.

Bohemian blue glass with red cross on white background in front; brass, nickel-plated cover

Each ......\$0.50

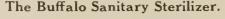


#### The Buffalo Sanitary Sterilizer.

Made of heavy copper, nickel plated, with 11-inch square top; white enameled iron stand; will hold from six to eight Turkish towels; lower compartment holds six quarts of water; six spaces for razors. Total height, 45 inches. Will do the work for one to four chairs.

No.	50—With gas burner. Each,	23.00
No.	51—With gasoline burner. Each,	
No.	52—With gas burner. Each,	
No.	53—With gasoline burner. Each,	

Nos. 52 and 53 hold from fourteen to eighteen Turkish towels, hold four gallons of water, eight spaces for razors. Total height, 50 inches. Will do the work for four to eight chairs.



Made of heavy copper, nickel plated. Round top, 10 inches in diameter; will hold from four to five Turkish towels; lower compartment holds six quarts of water; six spaces for razors. Total height, 20 inches. Will do the work for one to three chairs.

No.	51-With	gas burnereach,	\$15.00
No.	55—With	gasoline burnereach,	-18.00
No.	56—With	gas burnereach,	22.00
No.	57-With	gasoline burnereach.	25.00

#### No. 63 Sterilizer.

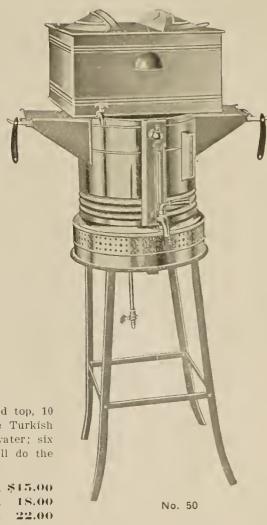
Made of heavy copper, nickel plated; compartment for steaming towels. Solid brass faucet with T handle. Mounted on thirty-inch white enameled iron stand.

Price, with gas burner\$12.50
Price, with gasoline burner 15.00
No. 64—Same as above, mounted on three-inch legs.
Price, with gas burner
Price, with gasoline burner

#### No. 33 Sterilizer.

Made of heavy copper, nickel plated. Has horizontal towel steaming chamber, fitted with rolling door; has vertical body for hot water, with draw-off faucet, indicative gauge and gas burner. The sterilizing chamber has a steam channel with copper perforated disks resting on same with steam outlet. Mounted on iron white enameled stand, fancy glass sign on top. Adapted for a three or four chair shop.

shop.	
Price,	
Gasoline burner and tank for Nos. 33 and 34 sterilizers extra	





No. 33

THE RESERVE TO THE RECOGNIST AND THE SECOND SECOND

- Company of the Comment of the Comm

No. 58

Price, with live steam connec-

No. 59 Vulcan Sterilizer.

Price, with gas burner.....\$\$4.00

Price, with gasoline burner... 91.00

Large size, same as above, but adapted for eight to ten-chair shop.

tion ..... 87.00

#### No. 58 Vulcan Sterilizer.

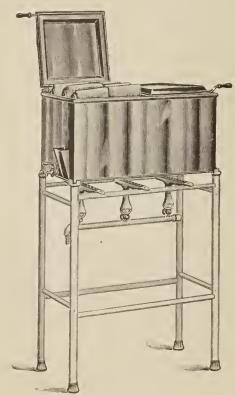
Made of extra heavy planished copper. Highly nickel plated outside and tinned on inside. It consists of sterilizing chamber and water tank. Automatic drop door on sterilizing chamber. Nickel plated pipe stand. Sterilizing chamber can be turned in any direction. Adapted for two to six chair shop.

Price,	with	gas	burne	er		 	 	 	٠.	٠.		.\$70.00
Price,	with	live :	stean	conne	etion	 	 	 ٠.				. 73.00
Price,	with	gaso	oline	burner		 	 	 			 	. 77.00

#### No. 61A Sterilizer

Made of heavy copper, nickel-plated; tubular steel stand, white enameled finish. Twelve separate compartments for towels, making positive and rapid sterilization; space at end for sterilizing razors. Towels are conveniently removed.

Price, wi	th gas	s burners	\$60.00
Price, wi	th gas	soline burners	70.00



No. 61A

#### No. 34 Sterilizer.

Made of heavy copper, nickel plated. Has sterilizing compartment for steaming towels; noiseless revolving top (no hinges), indicative gauge, draw-off faucet, thermometer and gas burner. Mounted on iron white enameled stand. Adapted for a two or three-chair shop.

#### 

#### No. 61 Sterilizer.

Made of metal with heavy copper nickel plated casing. Large towel steaming chamber. Hot water compartment, fitted with indicative gauge and draw-off faucet; complete with gas burner. Mounted on white enameled pipe stand. Adapted for five or six chair shop.

Price,	with	gas burner		 	 	870.00
Price,	with	gasoline burn	er	 	 	75.00

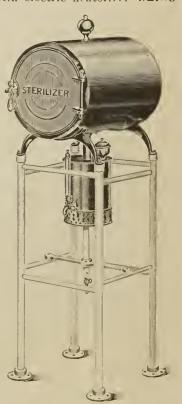


No. 60

#### No. 60 Eagle Sterilizer.

Made of heavy planished copper, highly nickel plated and mounted on white enameled pipe stand. Consists of sterilizing chamber and water tank. Fitted with electric light attachment. Adapted for four to six-chair shop.

Price, with gas burner......\$80.00 Price, with gasoline burner... 87.00 Price, with electric heater.... 92.00

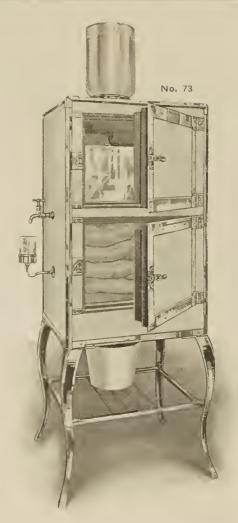


No. 61



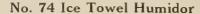
#### No. 73 Ice Towel Humidor

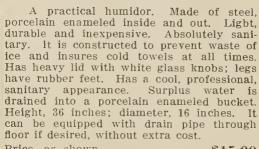
- A piece of furniture that adds the master touch to shop equipment and quality service. Indispensable to the complete equipment of a first-class barber shop.
- ¶ Snow white opalite glass exterior, with nickel-plated brass trimmings. White enameled finish interior.
- Absolutely air tight with separate compartments for ice and towels. The construction of this humidor is the same as the finest refrigerators, insuring a minimum consumption of ice.
- Has water-cooling arrangement with inverted glass bottle on top, faucet and glass holder on side.
- The ice rests upon pipes through which the water passes, furnishing ice water at all times for your patrons.

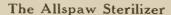


#### No. 73 Ice Towel Humidor

- It is mounted on heavy nickel-plated metal legs with nickel-plated brass rack for surplus towels.
- Height, including bottle, 74 inches; width, 22 inches; depth, 201/2 inches.
- Dimensions of ice chamber: width, 151/2 inches; depth, 14 inches; height, 13 inches.
- Towel compartment: width, 151/2 inches; depth, 14 inches; height, 14 inches. The finest humidor made.
- This humidor can be equipped with drain pipe through floor if desired without extra cost.







Cabinet made of heavy nickeled copper, with razor sterilizing compartment on one Individual drawers for each barber. No burning of hands by wringing of hot, wet towels. Makes a dry steam towel (thoroughly sterilized) for each customer. Supplies plenty of hot water for shaves, etc. It is mounted on a white enameled iron stand. A desirable addition to any shop.

No. 70-Two drawers; for one to threechair shops.

Price, with gas burner......\$60.00 Price, with gasoline burner..... 65.00 No. 71-Four drawers; for four to six-chair shops.

Price, with gas burner.......\$70.00 Price, with gasoline burner......75.00 No. 72-Six drawers; for six to ten-chair shops.



No. 74



IN Companies Com



#### No. 20 Porcelain Enameled Bath Tub

Highest grade. Guaranteed for five years.

#### No. 25 Porcelain Enameled Bath Tub

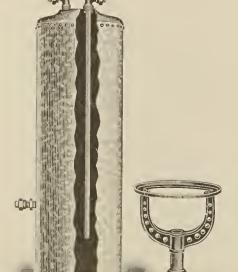
Guaranteed for two years.

Has 3-inch rolled rim, nickel-plated Fuller double bath cock, supply pipes, connected waste and overflow, chain and rubber stopper.

Price, 5-foot........\$33.75 Price, 6-foot.........\$38.25

#### No. 421 Wood Drip Mat

For bath room. Can be rolled up. Made of oak, oiled. Size, 20x36 inches. Each \$2.50



#### No. 3 Chain Stay

Nickel-plated; to hold chain on basin stopper.
Each \$0.25

#### Hot Water Tanks

Galvanized iron with tube and couplings

#### Tested and Warranted

Capacity	Size	Each
30 gals.	5 ft. x 12 in.	\$ 9.00
40 gals.	5 ft. x 14 in.	11.00
52 gals.	5 ft. x 16 in.	16.50
66 gals.	5 ft. x 18 in.	25.00
82 gals.	5 ft. x 20 in.	30,00
100 gals.	5 ft. x 22 in.	40.00
120 gals.	5 ft. x 24 in.	46.00

Larger sizes quoted on application.

#### Boiler Stands

	Siz	e	Each
12	or	14 in. diameter	00.1
16	in.	diameter	1.50
18	in.	diameter	2.00
20	in.	diameter	2.00
22	in.	diameter	2.50
24	in	diameter	9.50

#### No. 4 Bath Chains

#### No. 2 Rubber Basin Stopper Flat, suction stopper; will not slip

#### No. 1 Rubber Basin Stopper



#### Marble Basins

Patent overflow basin for metal plug. Each same as above.
Metal plug, extra.....each, \$0.40

#### Cold Water Tanks Made of Galvanized Iron

These tanks are made of heavy material and are strong by reason of their circular form and on account of the beaded construction. The top has a heavy wrought iron band surrounding it and securely attached to it. A heavy wooden bottom is secured under it to give it stiffness at that point.

100-gal.	Tankea	ch \$ 8.00
200 "	"	" 12.00
300 "	<u>"</u>	" 15.00
400 "	"	" 20.00



Ideal Heater

### deal Tank Heaters. For Hard or Soft Coal.

# Table of Dimensions and Capacities

Heaters Only. Prices	\$25.00 35.00 45.00	2016
Capacity Gallons Per Hour from 40° to 212°	100 150 250	
Number and Size Outlets	1, 1½-ln. 3, 1½-ln. 3, 1½-ln.	,
Diam. Size of of Smoke of Smoke Firepot Pipe Inch. Inch.		>
Diam. of Firepoi Inch.	10 12 12	T
Diam. of Heater Inch.	1.8 2.1 2.1	27
Fleight from Floor to Top Outlet Inch.	31 35 40	2
ő	0 10 12	02

Nos. 0 tn 12 have slide center grates; No. 20 has rocking

grate. When soft coal is to be used for fuel, a size larger beater ahould be selected than for hard coal.

### Wilks' Heaters.

For Hard or Soft Coai

впд All sizes except 10x18 are furnished with a shaking dumping grate with center silde

Price With Fire Doo In Shell		\$32.0	34.0	38.0	40.0
Price Without Fire Door In Shell	\$21.00	25.00	27.00	31.00	33.00
Size of Smoke Pipe Inch.	4	r.c	22	۵	Ф
Total Size of Hght. Open's Inch. Inch.	1	1	1	11/4	11/4
Total Hght. Inch.	32	43	49	49	55
Heating Capicity Gallons per Hr	40	65	80	100	120
Size of Boiler	10x18	12x24	12x30	14x30	14x36
No.	6.3	es	4	ro	9

:0000

No. 2 cannot be furnished with fire door in shell. Larger sizes quoted on application.

# Grates for Wilks' Heaters.

\$0.90	1.35	1.75
each.	:	-
:	:	:
:		:
:	tera	ters
	0 hea	6 hea
ters	12x3	14x3
hea	and	and
10x18	12x24	14x30
No. 10-For 10x18 heaters 80.90	No. 12-For 12x24 and 12x30 heatera	1-4-For
ŏ	Š	Š

Without fire door in shell

Wilks Heaters

ing fire door in shell

## The Jiffy Water Heater.

gallons capacity and will aupply enough hot water for a shop with as many as ten to twelve chairs and several bath rooms. The cost to operate it is very small considering the excellent service it gives. The Jiffy Water Heater is made to use natural or artificial gas. It can be attached to any size water tank from 30 to 100

The "Jiffy" is easy to install, takes up but little space, has a direct passage, hence will not lime or clog up in the water column. Its hot blast "Bunsen Burner" is carbon proof and will ical construction, and when properly installed, according to printed instructions furnished with each heater, it works like a It is guaranteed perfect in material and mechannot carbonize.

In ordering be sure to state if for natural or artificial gas, ewith outside jacket of planished fron..... each, \$60.00

Price with outside jacket of planished fron..... Price with outside jacket of blue or white enamel.



### heater with small expense for gas as much as you would from n \$2.000 steam plant. These heaters will give good satisfaction when used as noted, but will not permit of indiscriminate waste of hot water. All heaters are tested as noted. These heaters produce the largest amount of heat at the least cost. The heating parts are made of cast iron and are therefore dur As These heaters are furnished for natural or artificial gas or gasoline as desired, at same price. Notice.—When ordering always state the kind of burner wanted The case can be raised to clean and in-pect parts. Flue connection not needed, Required floor space for four-gallon heater 10x16 inches. Shipping weight, 50 pounds but may be made.

HEATER

# Gasoline Burners

\$14.00 16.00 18.00 22.00 30.00

Np. 101— 4gallon tank; for 1 to 2-chair abops \$14
Np. 111— 6gallon tank; for 2 to 3-chair abops... 16
Np. 1121— 8gallon tank; for 3 to 4-chair abops... 15
Np. 131—12-gallon tank; for 4 to 6-chair abops... 22
No. 122—21-gallon tank; for 6 to 8-chair abops... 30
Np. 151—14-ener only, as used with 4.
Np. 172—Heater only, as used with 4.
Np. 172—Heater only, as used with 12.
Np. 172—Heater only, as used with 12.
Np. 172—Heater only, as used with 12.

Gas Burners.

7.00 Ø.55

ď	- 505	4-gallon	tank:	for	1 10	2-chai	r shops	头
ď.	-212	6-gailon	tsnk.	for	2 to	3-chai	r shops	
dN	1000	8-gailon	tank;	for	3 to	4-chal	r shops	
S	232-1	2-gailon	tank;	for	4 10	5-chal	r shops	
S.	2003	1-galion	tank;	for	5 to	6-chal	No. 2333-21-gallon tank; for 5 to 6-chalr shops	30.0
	Heaters	with b	ine fla	me	kero	sene o	II burnera	may
had	1 0 10	al nrico	0 69 70	O Ox	tra			

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# DULUTH WATER HEATERS

## Heavy galvanized boiler, circulating diac, powerful burner; auxiliary burner attached may be adjusted to heat one half plut to one gallon water per minute as desired Flue connection not absolutely necessary, but better results may be had by putting same on For Gas.

For Gasoline.

Without doubt the strongest, most efficient gasoline water heater ever put on the market, combining strength, simplicity and efficiency.

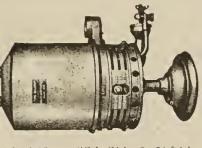
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A two-burner heater will heat about 20 gallons per hour, a three-burner about 40 gallons, and a four-burner about 60 gallons—hath temperature one or all the burners can be used, as

Gasoline heaters are furnished with one gallon gasoline tank. A larget tank can be substituted outside the building at any disance, piped to the burners; the higher the tank the better results obtainable.

### Gas Burners.

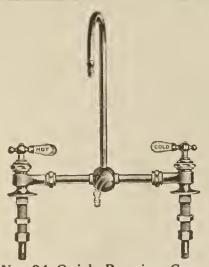
.each.



## Gasoline Burners.

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Height, 32 in each, \$2.1.00 Height, 36 in



DESIGNATION

#### No. 24 Quick Pression Combination Lavatory and Shampoo Fixture

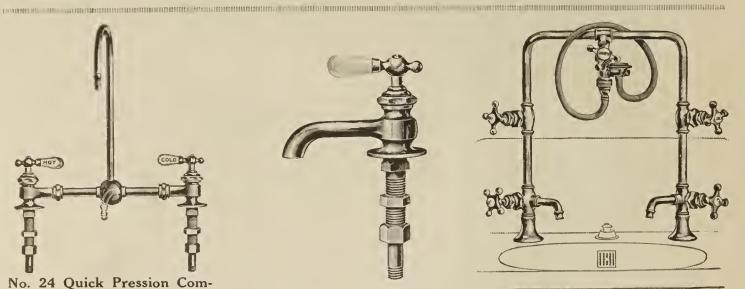
Nickel-plated, with long spout and china indexed handles. Each ......\$6.50 No. 24A-Same as above, with short spout. Each ......\$6.50



#### No. 27 Quick Pression Basin Cock

Nickel-plated; china indexed handles; small size.

No. 28-Same as above; large size. Each ..... 1.75



#### No. 23 Compression Shampoo Fixture

Nickel-plated; china indexed handles. A practical and convenient fixture. In ordering give distance from center to center of cock holes.

Each ..... .....\$13.50



No. 349 Three Way Shampoo connection for 3/s-inch hose.



No. 01/2 Fuller Basin Cock

Brass, nickel plated; furnished regularly with 4-inch l. P. male couplings. .....\$1.75

No. 6 Fuller Double Basin Cock

Nickel plated. Each ......\$4.00

No. 8 Fuller Double Basin Cock Nickel plated. Each .....\$6.50



#### Rubber Hose

For Shampoo Sprinklers

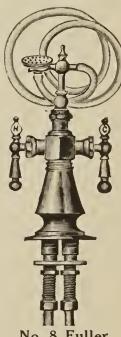
3/8-inch; white rubber; heavy. Per foot......\$0.10 %-inch; pure red gum; extra quality and very flexible. Per foot....\$0.20 7/16-inch; white rubber; cloth inserted. Per foot......\$0.12 7/16-inch; red rubber; cloth inserted. Per foot......\$0.10



#### No. 20 Shampoo and Basin Cock

Nickel plated; for two-bowl stands. The distinct feature of this cock is the combined Fuller and compression cocks, which make repairing easy, all working parts being readily accessible.

No. 21-For one-bowl stands. Each .....



No. 8 Fuller Shampoo Cock

Nickel plated, with hose and sprinkler. Each ......\$6.75

No. 9—Same as No. 8, with china indexed handles. Each...\$7.50



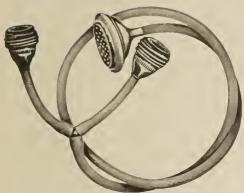
No. 3 Shampoo Sprinkler

Nickel plated. Each ......\$0.10

No. 5 Shampoo Sprinkler Brass, nickel plated; with rubber

Each ......\$0.20

PAGE 100



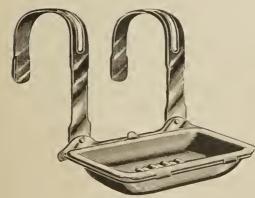
#### No. 477 Shampoo and Bath Spray



#### No. 442 Hold Fast Two-Way

#### No. 434 Glass Towel Bar

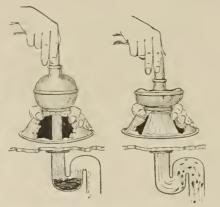
No. 434—Solid brass sockets, nickel plated, with crystal glass bar ¾ inch thick and 18 inches long.
Each \$1.00
No. 435—With crystal glass bar 1 inch thick, 24 inches long.
Each \$1.50



#### No. 25 Soap Dish

Made of brass, nickel-plated; arms can be curved as shown to fit any bath tub or may be ieft straight to attach to wall.





#### No. 250 Hydromatic Drain Pipe Flusher

Sanitary; easy to operate; saves plumbers' bills. The only flusher built that combines air pressure with water pressure. It will open a partially stopped pipe and clean it thoroughly. Complete with No. 450 slip-on connection.

Each ......\$2.00

#### No. 478 Portable Shower Bath

Brass, nickel-plated; nothing to rust. Diameter of curtain ring, 24 inches; diameter of shower, 7½ inches. Equipped with best grade hose and never-slip faucet connection. White duck curtain; can be used in any bath room; easily put up with four screws in five minutes.

Each .....\$10.00



#### No. 351 Bath Tub Seat

Adjustable; very substantial; heavily nickeled rods covered with rubber. Made of oak, white enameled. Size,  $5\frac{1}{4}$  x20 inches.

Each ......\$1.25

#### No. 445 Hold Fast



#### No. 475 Shampoo and Bath Spray

Furnished with 5 feet red cloth inserted rubber tubing, hold-fast faucet connection, nickel-plated rubber cushion spray;  $3\frac{1}{2}$  inches in diameter.

Each ......\$1.00



#### No. 450 Slip-On Faucet Connection

Fits any faucet. The three sizes of hole eliminate stretching, thus giving durability. Water pressure can not possibly blow it off.

Each ......\$0.35

#### No. 21 Towel Rack

One swinging arm; made of %-inch heavy brass tubing; 16 inches long; nickel plated.....each, \$0.40



#### No. 76 Superior Toilet Paper

Made of best grade pure tissue; perforated. Guaranteed 1000 sheets. Largest roll high grade paper for the money.

Per dozen.....\$0.60 Per case, 100 rolis 4.75



#### No. 77 Diamond Toilet Paper

Made of good grade pure tissue; perforated.

Per dozen.....\$0.40 Per case, 100 rolls 3.00

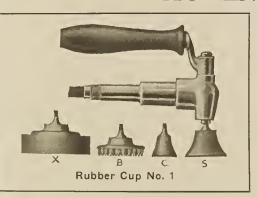


#### No. 81 Toilet Paper Holder

Made of iron; heavily nickel-plated; has cutter for paper.



#### KOKEN'S REGAL VIBRATOR



RE you satisfied with the number of massages you get? If not, install a Koken Regal Massage Machine and get results.

¶ It is the newest, most advanced and improved type of machine for mechanical massaging yet produced.

¶ Simple regulation features permit the operator to get any speed and strength of vibration wanted.



I Entire machine is iron, heavily nickel-plated and very handsome in appearance; operated by latest improved push button switch and motor of most durable design.

¶ Furnished regularly with either rubber cup hand piece No. 1 or Vibro hand attachment No. 2. As both are interchangeable, by purchasing the machine with both hand pieces you have two machines at but a little more than the cost of one, and can give all forms of treatment.

When you order state whether your electric current is direct or alternating. Also give voltage and number of alternations.

For prices on Applicators see page 103 Use Massageine Cream when giving machine massage. See page 134 THE COMMENT OF THE PROPERTY OF



#### No. 677 De Luxe Vibrator

Smallest and lightest massage machine for professional use. Weight, 30 ounces. Equipped with latest design air-cooled motor, 1/6 horsepower. Finished in bright aluminum. Operates on either direct or alternating current, 110 volts. Lever regulates the stroke large or small, or as strong and light as you wish. Gives ten to thirty thousand vibrations per minute. No vibrations in the handle. Guaranteed against any defects in construction. Seven applicators, as shown. Complete in silk-lined case.

Each ......\$25.00



#### No. 691 Novus Vibrator

A neat and compact massage machine; light weight; with good strong motor, 1/30 horsepower. Guaranteed against any defects in construction. Will operate on either direct or alternating current, 110 volts. Complete, in satin-lined case, with six applicators.

Each .....\$15.00

#### Applicators for De Luxe Regal and Rival Vibrators



#### No. 384 Rubber Massage Bulb

An indispensable article in all up-to-date barber shops where face massage has been introduced. Full directions for use with every bulb.

#### USE KOKEN'S **MASSAGEINE**

The finest cream ever produced for use in connection with machine massage.

Makes the vibrator work easier and enables the operator to give a better massage in less time.

See page 134 THE RESERVE OF THE PROPERTY OF THE PARTY OF



#### Koken Massage Cup

A most effective instrument to massage the face. Three sizes.

No. 1-34-in. cup opening. No. 2-1-in. cup opening. No. 3-14-in. cup opening Each ......\$0.35

#### Applicators for Novus Vibrator



#### No. 678 De Luxe Junior Vibrator

A small and light-weight satisfactory massage machine of moderate price. Equipped with latest design air-cooled motor, 1/9 horsepower. Bright aluminum finish. Made to operate on either direct or alternating current, 110 volts. Equipped with button regulator on side for controlling the speed of vibration. Guaranteed against any defects in construction. Complete in silklined case with five applicators, as shown. This machine at price will please you.

Each .....\$20.00



#### No. 687 Rival Vibrator

A small and light weight massage machine, equipped with latest design air-cooled motor, 1/10 horsepower. Black enamel finish. Has regulator for mild or strong vi bration. Operates on either direct or alternating current, 110 volts. The best guaranteed little machine on the market for the price. Complete, in silk-lined case, with five applicators.

Each ......\$15.00



#### KOKEN'S REGAL HAIR DRYER

CIENTIFICALLY designed, it fulfills every requirement the profession exacts.

The large volume of either hot or cold air which can be thrown by this machine makes it a pleasure to

A heavy head of hair can be dried in from three to five minutes.

- As the air is heated entirely by electricity, there is no gas odor present to offend the customer.
- ¶ The air tube is of telescopic design and can be adjusted from fourteen to twenty-four inches in length.
- The motor is swivel-mounted on a ball-bearing pedestal, which permits the operator to direct the current of air in any direction with the utmost ease.
- I Entire machine is made of white metal, heavily nickel-plated, which makes it a thoroughly sanitary and beautiful shop fixture.
- ¶ The hundreds of satisfied users of Koken's Regal Hair Dryer demonstrate its superiority.

When you order state whether your current is direct or alternating. Also give voltage and number of alternations.

Price, complete....

1 ...



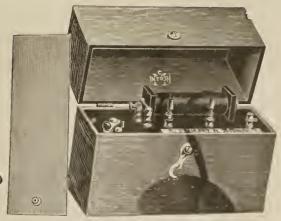
### No. 688 De Luxe Portable Hair Dryer

We recommend this machine and sell it under our absolute guarantee. Koken's De Luxe Portable Hair Dryer is a real machine, absolutely perfect, instantaneous heater; light weight and fool proof. Throws a large volume of hot or cold air. Is used and en-dorsed by the finest shop owners in the world. The motor is universal, operating on either direct or alternating current, 110 volts. Price, complete......\$20.00



### No. 692 Portable Hair Dryer

A good first-class dryer for those wanting a moderate-priced machine. Has a strong motor, throwing a good volume of either hot or cold air. Made to operate on either direct or alternating current, 110 volts. ...\$15.00 Price, as shown...



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#### No. 684 Masseuse Battery

This machine is suited to meet limited requirements when a small battery with complete appliances is wanted, consisting of 1 palr conducting cords (2 colors), 1 palr No. 40 nickeled tubular metal handles, 1 No. 1 wooden handle with spongio disc, 1 No. 11 massage roller electrode, 1 No. 30 wrist spongio electrode, 1 No. 35 hair brush electrode, 1 nickeled foot plate, 1 pamphlet of instructions. Price ..

#### No. 448 Halliwell Hair Dryer

A very effective machine. Will dry a heavy head of hair in six minutes. Powerful construction. Electricity operates the gas-heated fan, which produces the hot and cold air. Fitted with air shaft, complete.

No. 449—Is operated entirely by electricity; no gas used. Price, for direct current.....

Price, for alternating current... 

Price, for alternating current..... 65.00



#### Roger's Violet Ray Generator

Made entirely of hard rubber. Is the most simple and up-to-date high-frequency instrument on the market. Extremely light and compact; the ldeal oufit because of its high oscillating capacity and heavy ozone production. Absolutely safe to handle; impossible to receive a burn or injury of any kind.

Price, with one electrode......\$25.00 Case, extra..... 5.00



#### The Eagle Violet Ray Machine

In this machine we offer the maximum of operative efficiency at the minimum price. The apparatus is complete to the minutest detail and will fulfill every requirement. Complete with body and scalp electrode. Each....\$15.00

### Applicators for Violet Ray Machines

When ordering, mentlon for which style of machine

applicators are wanted.	
Ha	nd Electrode
Each	\$1.50
Comb or	r Scalp Electrode
Each	\$2.50
Surface of	or Body Electrode
Each	\$1.00
Fulgui	ration Electrode
For Remo	ving Warts and Moles
Each	\$1.50

# Art Towel Urns and Shaving Paper Urns

### Our Exclusive Designs



No. 25—Cutout design art pottery. Color, a beautiful solid flat green. Size, 18x8 inches.....each, \$2.00

No. 155—Shaving Paper Urn to match. Size, 8x7 inches .....each, .56



No. 39—Made of unbreakable fibre, white enameled, with silver Grecian border. Size, 21½x11¼ inches..each, \$4.50

No. 164A—Shaving Paper Urn to match. Size, 7½x6¼ inches .....each, 1.50



No. 155



No. 145



Iron, Porcelain Enameled

The first ever produced. Made especially to harmonize with white chairs and sanitary fixtures. Light and durable, with a snow white finish. Have rubber feet to prevent marring marble or tile.

No. 45—Towel Urn. Size, 16x11 inches.

Each \$3.00

No. 171—Shaving Paper Urn. Size, 8x6 inches.

Each 1.2:



No. 164A

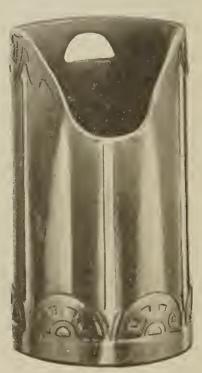


No. 156



No. 26—Art pottery of much preferred basket shape. Color, a variegated brown. Size, 15x11½ inches. Each ......\$2.50

No. 145—Shaving Paper Urn to match. Size, 7x7½ inches....each,



No. 27—A striking cut-out pottery in design of green and blue blended. Size, 18x9½ inches....each, \$2.50

No. 156—Shaving Paper Urn to match. Size, 7x7½ inches ......each, .50

# Art Towel Urns and Shaving Paper Urns

Our Exclusive Designs

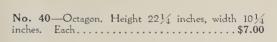


Skilled

Artisans







No. 40



No. 168

No. 167—To match Urn No. 41. Height 12 inches, width  $5\frac{3}{4}$  inches. Each. \$2.00



No. 43

Finest

No. 166

Pottery

Obtainable



No. 42

Colors

Blended

Harmoniously



No. 44

No. 43—Jeannette. Height 21 inches, width  $8\frac{1}{2}$  inches. Each..\$5.00

No. 169—To match Urn No. 43. Height 6 inches, width 6½ inches. Each . . . . . . \$0.75



No. 42—Oakwood. Height 19 inches, width 12 inches. Each...\$8.00

No. 168—To match Urn No. 42. Height 7 inches, width 7½ inches. Each......\$1.00



No. 44—Gloss White. Height 20½ inches, width 9½ inches. Each..\$3.00

No. 170—To match Urn No. 44. Height 6¾ inches, width 6 inches. Each \$0.75

# Art Towel Urns and Shaving Paper Urns



No. 35

No. 35—Height 16 inches, width 13 inches. Each
No. 149—To match Urn No. 35. Height $7\frac{1}{2}$ inches, width $7\frac{1}{2}$ inches. Each\$1.25
No. 14—Height 16 inches, width 12 inches. Each
No. 34 — Same pattern, Ivory. Each \$6.00
No. 148—To match Urn No. 14. Height 7 inches, width 7 inches. Each\$1.25
No. 158—To match Urn No. 34. Ivory. Each



No. 14



No. 151

### Our Exclusive Designs



No. 154

No. 154—To match Urn No. 33. Height 8 inches, width 8 inches. Each.....\$1.50



No. 33

No. 33 - Height 17 inches, width 14 inches.





No. 17

No.	1	7-	 -I	-1	e	ig	h	ţ	1	6	i	in	С	h	e	5,	٦	νi	d	tl	h	1	2	inches.	
Each	٠.												•											.\$5.50	

No. 37—Same pattern, Ivory. Each $$5$	.5
---------------------------------------	----

N	o. 151	—То	n	natch	Urn	No.	17.	F	leigh
7	inches,	width	7	inche	es. E	ach.		\$	1.25

No.	165—To	match	Urn	No.	37.	Ivory.
Each	• • • • • • • •					. \$1.25

No. 32	-Height	1612	inches,	width	12
inches.	Each			\$6.	50

No. 150-	-To match Urn	No. 32.	Heigh
$7\frac{1}{2}$ inches,	width 7 inches.	Each	\$1.50



No. 148

No. 32



# Imported Bottles and Shaving Paper Urns

Our Exclusive Designs







No. 276—Cut Glass, German Silver Trimmings, Green, Red and Purple.







No. 161..... Each \$0.80



No. 164..... Each \$1.25



No. 165 ..... Each \$1.00



No. 159 ..... Each \$1.00



No. 401 Talcum Sifter

Aluminum, satin finish. Each ......\$0.25 No. 402-Same as No. 401, onyx finish. Each ......\$0.30



No. 3 Bottle Tubes.

Regular size Per dozen......\$0.30 Special sizes furnished when desired.



### Liquid Toilet Soap

Made from a pure vegetable oil ase; non-irritating; lathers and base; non-irritating; cleanses quickly; antiseptic and economical.

 Per gallon
 \$1.00

 Per ½ gallon
 .55

 20
 30

 Per quart .....





Talcum Sifter

Aluminum, satin finish. Each ...........\$0.35 No. 403-Same as No. 400, onyx finish. Each ......\$0.35



No. 506 Brilliantine Bottle.

Decorated Bohemian glass with stopper. Each, ......\$0.25



a from a company and a company of the company of th

No. 509 Pomade Jar.

White opal glass; holds ½ oz. Each, ......\$0.10



No. 510 Pomade Jar.

Decorated Bohemian glass, metal top. 



No. 6 Porcelain Sanitary Bottle Tube. Per dozen......\$0.60

Crown Stopper. Per dozen......\$0.50

No. 5



Self-Closing Tubes.

Per dozen.......\$0.40



# No. 1 Liquid Soap Dispenser

Bracket and faucet made of brass, nickel plated; glass container; sanitary; will not drip or clog up; prevents waste or theft of soap. Price, as shown . . each, \$2.00

No. 2—Single Slab attachment .....each, \$3.00 No. 3-Double slab attachment, for two-bowl washstand ......each, \$5.00



# No. 504 Aluminum Bottle

Oxidized and engraved. Red, bay rum; blue, toilet water; gold, witch hazel. Each ......\$0.65 No. 505—Same style. Not engraved. Satin finish.

Each ......\$0.60



No. 281 Toilet Bottle

Clear crystal glass, fluted neck; an exceptional value. 

No. 282—Toilet bottle. Clear crystal glass; modern de-sign. Matches No. 24 mug, page 113.....each, \$0.30

# Hand Mirrors

Our Own Special Designs; made of the finest materials, highly polished; an ornament as well as a necessity to any shop.



No. 688

### No. 688 Hand Mirror

assessibiliting (1) in the proposition of the propo

Our latest design; size 14 x 14 inches; made of best French mirror plate, finished in snowy white hard enamel, hand rubbed.

The handles on the sides and the liberal size mirror makes it convenient to show customer back of head at a glance. Can be hung on wall, out of the way, when not in use.

Price......\$2.50



beveled plate, 5½x6½ inches.



### No. 685 Hand Mirror

Highly polished, wood back, long handle; beveled plate, 5½x7½ inches. Each .....\$1.50

No. 7 Hand Mirror Polished frame, assorted woods;

beveled plate, 5x5 inches. Each .....\$0.75 No. S—Beveled plate, 6x6 inches. Each .....\$1.00 

No. 4 Magnifying Mirror

One side magnifies, the other is plain. Polished wood frame and handle; plates, 4½x4½ inches. Each ......\$1.00

No. 676 Magnifying Mirror

One side magnifies extra large, the other is plain. Polished wood frame, adjustable metal handle; plates, 5x5 



#### No. 684 Hand Mirror

White dextrite ivory; beveled plate,  $5\frac{1}{2}x5\frac{1}{2}$  inches. Each .....\$1.75



ODDARDINGODER FOR THE STATE OF THE CONTROL OF THE CONTROL OF THE STATE OF THE CONTROL OF THE STATE OF THE STA



No. 11 Atomizer



The state of the s

No. 9 Atomizer

Moulded glass with extra long hard rubber nozzle and tube. Each \$0.40

# Shaving Mugs

CALL BOOLERS CROCCED CONCENTRATION CONTRACTOR CONTRACTO

No. 1105 Mug.

No. 1105—Made of aluminum, satin finish.

Each ......\$0.75

No. 1104 Mug.

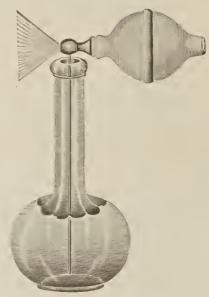
No. 1104—A substantial metal shop mug, nickel plated.

Each .......\$1.35

No. 24 Glass Mug.

No. 24—Glass mug. Modern design; crystal glass. Very attractive.

Each .....\$0.25



No. 326 Utility Atomizer

Can be used in any kind of a bottle with or without a cork. The heavy demand for this atomizer proves it is both useful and practical.

Without bottle ......each, \$0.35

# Shaving Mugs

No. 21 Glass Mug.

No. 21—Glass mug. Panel effect on side; three prongs in bottom to hold soap. Crystal glass; heavy gold band top and bottom.

No. 22 Glass Mug.

No. 22—Glass mug. Same pattern, with silver bands.

Each ......\$0.35

No. 20 Glass Mug.



No. 1104



No. 24



No. 21

Obanish madian for the state of t



No. 500.



No. 501.



No. 513.



No. 520.



No. 526.



No. 529.



No. 531.



No. 532.



No. 535.



No. 536.



No. 537.



No. 538.



No. 540.



No. 541.



No. 545.



No. 548.



No. 549.



No. 550.



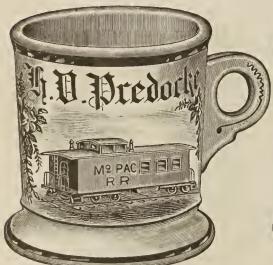
No. 551.



No. 553.



No. 554.



No. 555.



No. 556.



No. 558.



No. 568.



No. 625.



No. 644.



No. 658.



No. 667.



No. 704.



No. 718.



No. 720.



No. 721.



No. 723.



No. 748.



No. 766.

# Shaving Mugs



OSTORIO DE TOTO DE LA CONTROL DE LA CONTROL

No. 769



No. 771.



No. 785



No. 786



No. 791



No. 808



No. 809



No. 810



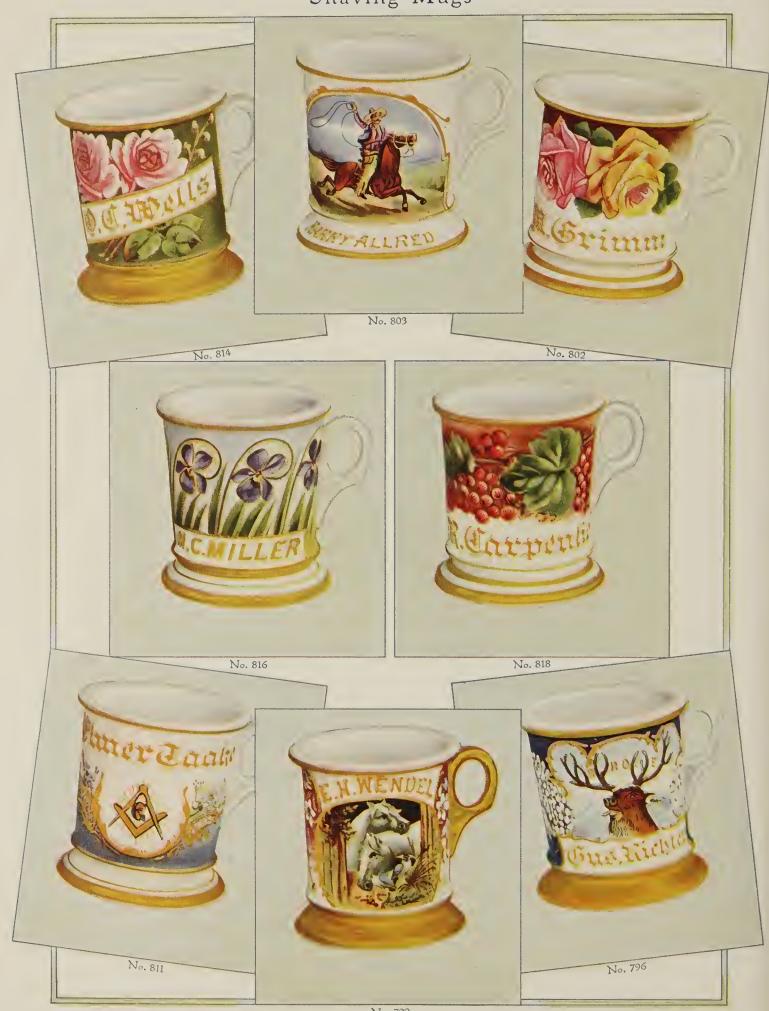
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**PAGE 118** 

Shaving Mugs



Shaving Mugs



No. 799

# Price List of Decorated Shaving Mugs

Illustrated on pages 114 to 120 inclusive

The prices quoted below are for barbers only, and are for mugs complete, including name and design for each mug

A deposit is required with each order, if the full amount is not paid. See page 3 for terms.

The prices quoted are for designs as represented. If changes are ordered extra charge will have to be made

	Pric	de	Pi	rice	Price
501	Autograph, or fac-simile of owner's handwriting \$0.3 Script letters	75 50 85	A. O. U. W. anchor and shield on an artistic fan with forget- me-nots; white ribbon for name\$	796 \$1.50	A magnificent Elk emblem against the official Elk colors of purple and white, surrounded with heavy raised gold and forget-me-nots\$2.00
	Heavy gold hand top and bottom		Brotherhood of R. R. Trainmen, showing lantern, red and green flags		Two horses' heads in raised gold frame, surrounded by maroon
520	Blacksmith with anvil and hammer 1.	00 658	Artistic winter landscape, show- ing bird sitting on branches	800	background and flowers 2.00
524 525	Railway hand-car, very natural 1.1 Livery stable, building, buggies,		in the foreground  Ornamented gold band and		Bird dogs, a work of art, in frame of embossed gold against blended background. 2.00
	horses, etc	50	sprays, with roses	802	White and pink tea roses, with
	Farmer plowing in field, houses, barns and scenery in distance 1.	25 701	New saloon design	50	richly hlended hackground 1.00 Cowboy on galloping horse, a
	Knights of Pythias 1. Telegraph key 1.	25 704		1.00	striking design in true west-
	Druggist's mortar	50 708	Dog and snipe	200	ern coloring 1.50  Carefully drawn dynamo, de-
	Barber shop	25	Two horse heads	1120	sign of especial merit 1.50
	Steer's head, knife and steel 1.  Bakers at work	720	Woodmen of America	.85 809	Automobile
	Grocery store 1.	45 721	Redmen's emblem	.90	be furnished if supplied with a cut, also if furnished with a
	Dry goods store	45	emhlem	.70	photo. We will transfer auto- mobile with occupants to mug
	Carpenter at work	40	of lightning		In an artistic manner 2.50
	Horseshoer at work	, ,0	Black background, white letters		Elk's emhlem; latest design 1.00
	Machinist at work	05	Birds sitting on limb of a tree Elk's emblem; handsomely exe-	.65 811	Masonic emblem, with blended blue background and gold
550	Locomotive and train of cars. 1.		cuted		fillgree 1.20
551	Man in buggy, with spanking double team		Woodmen of the World emblem, plain design		A neat cluster of cherries70  Moose emblem, in blended ma-
553	Grocery wagon, with one horse 1.		F. O. E. emblem, eagle and cross		roon background 1.30
	Two-horse stake wagon 1.		flags, filigree	1.00 814	Spray of roses with green back-
	R. R. caboose 1.	.25 773	A neat hunch of violets and leaves under a well executed	915	ground
556	Stationary engine, very exact and complete 1.	.25	gold filigree	60	Conventional violet design 1.25
558	Cowboy, horseman lassoing	783	Sweet peas, variously colored	.75 817	Duck and drake design sur-
568	cattle 1. Bluebird, ribbon and flowers,	.50 784	Hunter shooting birds, a pleasing design for a sportsman	1.25	rounded by a lake hackground 1.50
	very attractive 1.	.00 785	Knights of Columbus emblem	818	An attractive currant design with blended background 1.00
625	Black ground, banded by ice fields top and bottom, gold	786	Odd Feliow's 3-link emblem	.60 819	Groups of yellow roses with
	neius top and notional gold	EO 791	Plumber at work	1.40	green shading

# Price List of Shaving Mugs (Cost to Barbers)

Numbered	Mugs	Extra Charges	
Gold striped	Per doz., 4.00	Large \$4.50 5.00 6.00 For script letters For autographs or fac-simile of handwriting For gold shading on black or blue letters For Roman letters	
Plain M	<b>lugs</b> Medium La	Cups and Saucers	
Plain imported china mugs Plain gold band mugs	Per doz., \$1.75 \$	\$2.50 Cups and saucers with same design as on shaw cost from 25c to 75c more than the la	

#### Various Styles of Letters Used in Decorating Mugs

Roman

JOHN N. BLEECK

Old English Text

Andrew Johnson

Block Letter

GEO. F. ROGERS

R. Wendell

Roman and script, 10c more per mug than Old English

We can make any Mug shown in other catalogues or mug sheets at prices quoted therein

# Price List of Decorated Shaving Mugs

Trade Designs, Lodge, Society and all other Emblems

The prices here quoted are for barbers only and are for mugs complete, including name and design for each mug

A Price	Price	Price
American Legion of Honor \$0.90	Bookkeeper and desk\$1.40	Caliper and hammer \$1.20
Anvil, hammer and tongs	Boot and shoe	Caliper in hand 1.20
A. O. U. W. emblem ,90	Bottle blower at work 1.50	Camera with stand 1.00
<b>A.</b> P. A. emblem	Box of cigars 1.00	Card in hand 1.00
Architect emblem, plain	Brass horn or cornet 1.00	Carpenter at work, illustrated, No.
Auctioneer's emblem	Bricklayers at work, illustrated, No.	541 1.40
Automobile, illustrated 1.50	540	Carpenter's emblem
В	Bricklayer's emblem, trowel and	Carriage, horses and driver 1.50
Baggage master, truck and car\$1.45	square	Chair maker at work 1.40
Bakers at work, illustrated, No. 536. 1.50	Bridge span 1.40	Chicken
Baker's emblem, two lions and	Buggy 1.20	China dealer's store
pretzel 1.20	Buggy, horse and driver 1.25	Cigar
Baker's wagon, horse and driver 1.40	Buggy maker's emblem 1.40	Cigar maker's emblem80
Barber's implements	Buggy trimmer's emblem 1.20	Cigar store
Barber shop, illustrated, No. 532 1.25	Buggy, two horses and driver, illus-	Clarionet 1.05
Baseball and bats	trated, No. 551 1.50	Clock 1.05
Baseball player 1.35	Bull 1.20	Clothing store
Basket maker at work 1.40	Bunch of grapes	Coach 1.20
Basket of peaches 1.20	Butcher dressing a steer 1.60	Coach and horses
Bass fiddle 1.05	Butcher chopping meat 1.45	Coal cart
Bear 1.20	Butcher dressing a hog 1.40	Coal miner with tools
Beer bottle and glasses 1.20	Butcher slaughtering a steer 1.40	Coal wagon, horse and driver 1.50
Beer brewer's emblem 1.20	Butcher standing by steer 1.40	Coffin or casket
Beer glass	Butcher store	Commission merchant 1.40
Beer wagon, horses and driver 1.50	Butcher's design, steer's head, knife	Conductor's punch
Bicycle and rider 1.35	and steel, very fine, illustrated,	Confectioner's store 1.60
Billiard playing 1.40	No. 535 1.25	Confectioner's pyramid1.00
Billiard table, balls and cue 1.20	Butcher's design, bull's head90	Confederate flag
Bill poster posting bills 1.40	Butcher's emblem	Cooper making barrel
Blacksmith at work 1.50	B. of L. F. & E. emblem 1.00	Cornet 1.00
Boiler maker at work 1.40	B. of R. R. C. emblem 1.00	Cotton field, with darky picking
Bookbinder at work 1.40	С	cotton
Bookbinder's emblem 1.20	Cahoose, Illustrated, No. 555\$1.25	Cowboy, horseman lassoing cattle.
Book in hand 1.20	Calf 1.20	illustrated, No. 558 1.50
		210, 000, 111, 111, 111, 110

For Lather Brushes, see pages 161-162

# Price List of Decorated Shaving Mugs-Continued

D Price	and the second second	***
	Price	Price Portable engine \$1.50
Deer \$1.25 Deer's head90 Dentist drawing teeth1.40 Dentist, set of teeth90	ice wagon, horse and driver \$1.50 lmp. Order of Redmen, illustrated.	Power printing press 1.50
Dentist drawing teeth. 1.40 Dentist, set of teeth	No. 721	Printer's composing stick .70 Printer setting type 1.40
Dog 1.25	Irish flag	R
Donkey	lron molder at work	Razor and shears \$0.80
Drove of cattle		Restaurant and bar
Druggist's mortar and pestle, illustrated, No. 531 1.50	J Constants of the	Redmen's Encampment emblem90
Druggist's mortar and postle, plain .90	Jeweler's store	Rooster 1.25
Druggist with mortar	Justice of the peace 1.40	Saddle\$1.25
Druid's emblem	К	Saddler's emblem
Dry goods store, illustrated, No. 538 1.45	Keystone (Masonic) emblem\$0.75	Sawmlil 1.60
The goods agord, materials, the same in	Knights of Columbus emblem 1.00 Knights and Ladies of Honor emblem 1.00	Schooner sailing 1.40 Scotch thistle
Ε	Knights of Honor emblem	Scroll sawyer at work 1.40
Eagle \$1.05	Knights of Pythlas, plain emblem90 Knights of Pythlas, Illustrated, No.	Scull boat and sculler
Eagle \$1.05 Eagle, with two flags 1.25 Eagle, shield and flags 1.25 Electric street car 1.25	529	Sheep 1.25
Dicettic Bereit	Knights of Pythias, Uniformed Rank .75 Knight Templar emblem 1.00	Sheriff, criminal and jail
Engine, stationary, illustrated, No.	L	Shirt and collar
556 1.25	Ledger	Shoemaker at work
Express wagon, horse and driver 1.40 Express wagon, two horses 1.50	Letter carrier in uniform 1.25 Lion	Sign painter at work 1.40
Express wagon, two normalists	Liquor dealer testing wine 1.40	Skull and cross bones
F	Livery stable, illustrated, No. 525 1.50 Locomotive and tender, illustrated,	Soldier and flag
Farmer plowing with two horses.	No. 549 1.35	Stage coach and horses 1.50 Stake wagon, two horses and driver,
Illustrated, No. 526\$1.25	Locomotive and train of cars, illus- trated, No. 550 1.50	Illustrated, No. 554
Fire engine (steam) with two horses 1.60 Fireman's emblem	Lyre	Stationary engine, illustrated, No.
Flreman's hat	M	556
Fish	Machinist at work, illustrated, No.	Steam hammer 1.40
Flsh stand and salesman 1.60	548	Steam passenger boat 1.50 Steam propeller 1.40
Flags, two of any nation, crossed 1.00 Flint glass blower at work 1.60	Mali wagon, horse and driver 1.40 Malt shovel	Steamship sailing
Flour and feed emblem	Maltese cross emblem	Steer's head, knife and steel, illus- trated, No. 535
Flute	Mantel, grate and front	Stone cutter at work 1.40
Forester's emblem	Masonic Keystone emblem	Stove         1.25           Sulky, driver and horse         1.50
Forester's emblem.         .90           Freight car.         1.25           Fruit stand.         1.40	Masonic Square and Compass emblem .75 Mattress maker at work 1.40	Surveyor with instrument 1.40
Furniture emblem, sofa and chairs. 1.20 Furniture store	Mechanic's emblem, hand and ham-	Tailor at work \$1.25
Fullificate Store	mer	Tallor behind counter cutting 1.40
G	Miller's emblem 1.25	Tailor measuring coat
Gambrinus, glass in hand \$1.40	Miller sharpening mill stone 1.25 Miner's hat, pick, lamp and shovel 1.00	Telegraph instrument 1.25
Gardat and a suppliers		
Gasfitter's emblem	Miner with pick on shoulder 1.25	Telegraph key, Illustrated, No. 530. 1.25 Telephone
Good Templars 1.00	Miner with pick on shoulder	Telephone
Good Templars	Modern Woodmen emblem	Telephone         .90           Temple of Honor emhiem         1.25           Ten pin playing         1.50
Good Templars	Modern Woodmen emblem	Telephone       .90         Temple of Honor emblem       1.25         Ten pin playing       1.50         Tinner at work       1.25         Tinner's emblem       .95
Good Templars	Modern Woodmen emblem	Telephone         .90           Temple of Honor emblem         1.25           Ten pin playing         1.50           Tinner at work         1.25           Tinner's emblem         .95           Tinner's fu nace and iron         .80           Tohacconist store         1.50
Good Templars	Modern Woodmen emblem	Telephone         .90           Temple of Honor emblem         1.25           Ten pin playing         1.50           Tinner at work         1.25           Tinner's emblem         .95           Tinner's fu nace and iron         .80           Tohacconist store         1.50           T. P. A., Travelers' Prot. Ass'n         .90
Good Templars. 1.00 Grand Army Republic emblein. 1.25 Grocery store, illustrated, No. 537. 1.45 Grocery wagon, with one horse, illustrated, No. 553. 1.40 Guitar 1.05	Modern Woodmen emblem.         .85           Monogram only, illustrated.         No. 502         .85           Mule         .1.25           Musician, with any instrument         1.50           Moose emblem, plain         1.00	Telephone       .90         Temple of Honor emhiem       1.25         Ten pin playing       1.50         Tinner at work       1.25         Tinner's emblem       .95         Tinner's fu nace and iron       .80         Tohacconist store       1.50         T. P. A., Travelers' Prot. Ass'n       .90         Trotting horse and wagon       1.40         Trowel and hammer       .70
Good Templars. 1.00 Grand Army Republic emblein. 1.25 Grocery store, illustrated, No. 537. 1.45 Grocery wagon, with one horse, illustrated, No. 553. 1.40 Guitar 1.05  H Hand and pen 51.00 Hand car, illustrated, No. 524 1.25	Modern Woodmen emblem	Telephone
Good Templars. 1.00 Grand Army Republic emblein. 1.25 Grocery store, illustrated, No. 537. 1.45 Grocery wagon, with one horse, illustrated, No. 553. 1.40 Guitar 1.05  H  Hand and pen \$1.00 Hand car, illustrated, No. 524 1.25 Hands clasped90	Modern Woodmen emblem	Telephone       .90         Temple of Honor emhiem       1.25         Ten pin playing       1.50         Tinner at work       1.25         Tinner's emblem       .95         Tinner's fu nace and iron       .80         Tohacconist store       1.50         T. P. A., Travelers' Prot. Ass'n       .90         Trotting horse and wagon       1.40         Trowel and hammer       .70
Good Templars. 1.00 Grand Army Republic emblein. 1.25 Grocery store, illustrated, No. 537. 1.45 Grocery wagon, with one horse, illustrated, No. 553. 1.40 Guitar 1.05  H  Hand and pen  \$1.00 Hand car, illustrated, No. 524 1.25 Hands clasped90 Hardware store. 1.60 Harness maker at work 1.40	Modern Woodmen emblem	Telephone       .90         Temple of Honor emhiem       1.25         Ten pin playing       1.50         Tinner at work       1.25         Tinner's emblem       .95         Tinner's fu nace and iron       .80         Tohacconist store       1.50         T. P. A. Travelers' Prot. Ass'n       .90         Trotting horse and wagon       1.40         Trowel and hammer       .70         Truck wagon, two horses       1.50         Trunk       .80         U       Umbrella, open       \$0.90
Good Templars	Modern Woodmen emblem	Telephone
Good Templars. 1.00 Grand Army Republic emblein. 1.25 Grocery store, illustrated, No. 537. 1.45 Grocery wagon, with one horse, illustrated, No. 553. 1.40 Guitar 1.05  H Hand and pen \$1.00 Hand car, illustrated, No. 524 1.25 Hands clasped. 90 Hardware store. 1.60 Harness maker at work 1.40 Harp 1.00 Harp and shamrock 1.00	Modern Woodmen emblem	Telephone         .90           Temple of Honor emhiem         1.25           Ten pin playing         1.50           Tinner at work         1.25           Tinner's emblem         .95           Tinner's fu nace and iron         .80           Tohacconist store         1.50           T. P. A., Travelers' Prot. Ass'n         .90           Trotting horse and wagon         1.40           Trowel and hammer         .70           Truck wagon, two horses         1.50           Trunk         .80           U         Umbrella, open         \$0.90           Uniformed Rank, Knights of Pythias         .75           United Mine Workers of America         .90           United States flag         .70
Good Templars	Modern Woodmen emblem	Telephone
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Good Templars. 1.00 Grand Army Republic emblein. 1.25 Grocery store, illustrated, No. 537. 1.45 Grocery wagon, with one horse, illustrated, No. 553. 1.40 Guitar 1.05  H  Hand and pen \$1.00 Hand car, illustrated, No. 524 1.25 Hands clasped. 90 Hardware store. 1.60 Harness maker at work 1.40 Harp 1.00 Harp and shamrock 1.00 Hatter at work 1.40 Hearse, horses and driver 1.50 Hodcarrier carrying brick 1.40 Hog 1.25 Hog butcher 1.40 Hog's head, knife and steel 1.25 Hook and ladder, two horses 1.60	Modern Woodmen emblem.         .85           Monogram only, illustrated, No. 502         .85           Mule.         1.25           Musician, with any instrument         1.50           Moose emblem, plain         1.00           N         N           Notion dealer's store.         \$1.50           O         0           Ocean steamer.         \$1.50           Odd Fellow's (three links) emblem         .60           Oil derrick, with scenery         1.50           Omnibus, with horses         1.50           Owl         .70           Painter at work         \$1.40           Painter bot and brush         .80           Paper hanger at work         1.40           Passenger coach         1.25           Peacock         .95	Telephone
Good Templars	Modern Woodmen emblem.	Telephone
Good Templars	Modern Woodmen emblem.         .85           Monogram only, illustrated, No. 502         .85           Mule.         1.25           Musician, with any instrument         1.50           Moose emblem, plain.         1.00           N         N           Notion dealer's store.         \$1.50           O         0           Ocean steamer.         \$1.50           Odd Fellow's (three links) emblem.         .60           Oil derrick, with scenery.         1.50           Omnibus, with horses.         1.50           Owl.         .70           Painter at work.         \$1.40           Painter's palette.         .70           Paint pot and brush.         .80           Paper hanger at work.         1.40           Passenger coach.         1.25           Peacock.         .95           Pen in hand.         1.00           Photographer at camera.         1.45           Photographer's instrument.         1.00           Photographer's instrument.         1.00	Telephone
Good Templars	Modern Woodmen emblem.         .85           Monogram only, illustrated, No. 502         .85           Mule.         1.25           Musician, with any instrument         1.50           Moose emblem, plain.         1.00           N         N           Notion dealer's store.         \$1.50           O         0           Ocean steamer.         \$1.50           Odd Fellow's (three links) emblem.         .60           Oil derrick, with scenery.         1.50           Omnibus, with horses.         1.50           Owl.         .70           Painter at work.         \$1.40           Painter's palette.         .70           Paint pot and brush.         .80           Paper hanger at work.         1.40           Passenger coach.         1.25           Peacock.         .95           Pen in hand.         1.00           Photographer at camera.         1.45           Photographer's instrument.         1.00           Photographer's instrument.         1.00	Telephone
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Good Templars. 1.00 Grand Army Republic emblein. 1.25 Grocery store, illustrated, No. 537. 1.45 Grocery wagon, with one horse, illustrated, No. 553. 1.40 Guitar 1.05  H  Hand and pen \$1.00 Hand car, illustrated, No. 524 1.25 Hands clasped. 90 Hardware store. 1.60 Harness maker at work 1.40 Harp 1.00 Harp and shamrock. 1.00 Hater at work 1.40 Hearse, horses and driver 1.50 Hodcarrier carrying brick. 1.40 Hog 1.25 Hog butcher 1.40 Hog's head, knife and steel 1.25 Hook and ladder, two horses 1.60 Horn 1.05 Horse head. 1.00 Horse racer on horseback 1.40 Horseshoe 1.40 Horseshoer at work, illustrated, No. 545 1.50 Horse trainer training horse 1.40	Modern Woodmen emblem	Telephone
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All mugs will be made large size unless otherwise ordered. The name will be placed on the side, as illustrated, unless specially ordered otherwise. The prices quoted for these mugs are the entire cost for mug, name and design. In making prices to your customers, add expressage and the profit you want to realize.





Its charming, wholesome odor of sweet, dewy Scotch Heather makes it pre-ferred by the particular patron. Distinctively Different.

Per dozen, 8-ounce bottles.....\$4.50 Per gallon.....\$4.00 Per half gallon... 2.10 Per quart...... 1.10 Per pint...... 0.60 An elegant finish for a shave. It soothes, cools, and imparts a glow of perfect health to the skin.

Decidedly Delightful.









Made from the finest imported Talcum. It is soft, smooth and perfumed with the genuine ottar of rose, pink color, thoroughly antiseptic, highly medicated.

Per	dozen 4	oz.	cans :	51.25
Per	1-pound	can		.25
Per	5-pound	can	***************************************	1.00



The most exquisite hair-dressing of the age. Widely imitated but never equaled. Its wonderful blend of perfumes, its stimulating revitalizing

Per dozen, 10-ounce bottles \$7.50
Per dozen, 5-ounce bottles 4.00
Per gallon \$5.00 Per half gallon 2.75
Per quart 1.50

action on the scalp and the lustrous well-groomed appearance it gives the hair has made it the heaviest selling and the most popular hair-tonic produced.



### Osage Rub

Per	dozen 8-oz. bottles\$4.50
	gallon 4.50
Per	half gallon 2.25
Per	quart 1.25

### Herpicide

Per	dozen small size	\$4.00
Per	dozen large size	8.00
Per	gallon	-4.50
Per	half gallen	2.50
Per	quart	1.80

### Dr. Jones' Migraine Lotion

Per	dozen S-oz. bott'es	 \$6.50
Per	quart	 1.50
Per	half gallon	 -2.50
Per	gallon	 -4.50

#### Hair Oil Hyglenique

	ganon	
Por	half gallon	43
Per	quart	
Don	pint	O.
r er	hitt	
	Hair Oil	
	Extra Quality	
Por	Extra Quality	0
Per	gallon\$2.0	0
Per	gallon \$2.0 half gallon 1.1	47
Per	gallon \$2.0 half gallon 1.1	47
Per	gallon\$2.0	()

#### Eudora Hair Tonic and Head Rub

An invigorating head rub and genuine scalp stimulator. Gives immediate relief and cools the hot, itching scalp, which fact has made it a tonic of long established popularity

Per	dozen	S-oz.	bott	les	 \$4.	.00
Per	gallon				 4.	.00
Per	half ga	allon.			 2	.10
Per	quart				 1.	.10
Per	pint .				 	.60

### Koken's Soluble Essence of Bay Rum

For instantly making Bay Rum of the finest quality, perfectly clear and without filtering or waste.

Per	pint											.\$2.00
		pint										
Per	4-oz.	bottle										50



#### Imported Bay Rum

Per	dozen 12-oz. bottles	\$4.50
Per	bottle	.40
Per	gallon	2.75
Per	half gallon	1.50
Per	quart	.75
Per	pint	.40

### Bay Rum

50
30
70
10

#### Bay Rum Standard

Per	gallon\$2.00	U
Per	half gallon 1.00	
Per	quart	5
Per	pint	0



**PAGE 129** 



### Westphal's Auxiliator

Per	dozen	12-oz.	bottles.				\$6.00
			bottles.				

#### Wild Root Tonic

Per	dozen small size	1.00
Per	dozen large size	8.00
Per	gallon	4.50
Per	half gallon	2.50
Per	quart	1.80

### Fitch Ideal Dandruff Remover

Per	dozen small size	84.00
Per	dozen regular size	8.00
Per	gallon	5.50
Per	half gallon	3.00
Per	quart	1.50

#### Witch Hazel Distilled

Per gallon

Per	half a quart pint																٠	٠				.50	)
				Ī	.1	iÌ	Я	16	_	Ī	7	),	٥١,	a)	,								

#### A Favorite Tollet Water

\$1.00

	7 1 4 4 01	100	Olice	vva tet
Per	gallon			\$1.25
Per	half gallon			
Per	quart			

#### Koken's Eau de Quinine

Per	dozen	8-	OZ.	. 1	0	tt	le	S					 \$3.50
Per	gallon												 3.50
Per	half g	al	101	1.									 1.75
													.90
Per	pint .									 		 	 .50

### Ruby Quinine Tonic

Per	dozen	S-oz.	bottles	.50
Per	quart		9	434)

#### Antiseptilene Powder

odors	Will make a gallon of choice toilet : May Blossom, Ylang Ylang, Lila	water. Six
	Violet, Red Rose.	
	box	
Per	one-fourth dozen	1,00



# ACROLINE

A Treatment for Dandruff—A Successful Scalp Protector.

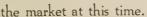
HIS scientific compound is made of the purest ingredients, each in itself so effective as to practically amount to a specific for remedying scalp and hair ills.

Safe, Sure and Certain in Ability to Get Results.

We recommend the exclusive use of Acroline by those who desire to build up a reputation as a specialist in treating extreme and

obstinate cases of dandruff, scurf and other scalp ailments.

¶ Careful analysis by chemists of unquestioned ability proves Acroline to carry more properties of greater strength for the eradicating of dandruff than any leading tonic on



Half Gallon







Testimonials from constant users in the barbering and hairdressing profession endorse its merits.

Attractive Metal Advertising Hangers and Squirt-Top Bottles Free With Order When Requested.

Per doz. 10-oz. bottles	5.00
Per gallon	5.00
Per half gallon	2.60
Per quart	1.35

Lantern Slides, beautifully hand colored, with customer's name and address, supplied free of charge to all who will run them at Moving Picture Shows. Write us for information.

и в мого от дви вые в помента по стрыниции выполняющий в стубот пользе



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### Holzhauer's Coco Butter Creme

Much superior to cake or stick form. Put up in sanitary jars it is easily kept free from dust and germs, which cake forms so easily accumulate.

Creamed coco butter is a time saver and preferred to all others.

Per	doz.	2-oz.	ja	rs	١.	 	 		. *	1.50
Per	2-oz.	jar.								.15
Per	S-oz.	jar.								.35
Per	16-oz.	jar.								.60

# Massageine Cream

A genuine skin cleaner.

Nothing better for use with electric vibrating machines.

	1 2 2 4 4 4 4	0		~~	 	 	
Per	4-oz. jar						.\$0.25
Per	16-oz. jar		 				 .50
Per	5-lb. can		 				 2.25

# Navaro Massage

A non-caseine, Vegetable oil rolling cream. Pink in color. A thorough pore cleanser and blackhead remover. Its fragrant odor pleases while its velvety texture leaves the skin soft, pliable and clean, inducing a healthy condition. For greasy, reddish and rough appearance of the face it is the cream unsurpassed.

Guaranteed a perfect keeper, always fresh and sweet.

	J - 1								
Per	doz. 5-	oz.	ja	rs.	 				\$4.00
Per	5-oz.	jar.							.35
Per	S-oz.	jar.							.50
Per	16-oz.	jar.							.75

# Face Creams

### Menthol Mint

A Semi-Vanishing Cream.

The clever barber dresses his customer's tender skin after shaving to protect it against wind or cold, which may chafe, irritate and coarsen it. For this purpose Menthol Mint is the best of all.

Composed of carefully chosen ingredients, each of unquestioned value and absolutely pure.

The refreshing coolness of Menthol and the other medicinal and antiseptic agents are combined in a harmonious blend with the full, rich odor of fresh garden mint, making a perfect skin emollient.

It keeps in any climate and stands as one of the finest creams for barber shop use and sale.

Per	2-oz.	jar		 								.\$0	.13	5
Per	4-oz.	jar					 						.2	5
Per	8-oz.	jar											.5	0
Per	16-oz.	jar											.90	0

enthol Mint Cres

lenthol Mint Cream

lenthol Mint Crean



### Adonis Cream

A greaseless camphor cream.

	_												
Per	2-oz.	jar.								\$0		1	5
Per	4-oz.	jar.									. :		
er.	8-oz.	jar.									.:	3	5
er.	16-oz.	jar.									. (	6	5

### Finishing Cream

A greaseless vanishing cream.

	. 0						-	,				
Per	S-oz.	jar.								\$0	. 22	í
	16-oz.											

### Holzhauer's Massage Cream

Per	5-oz.	jar							\$0.25
	S-oz.								
Per	16-oz.	iar				 			.65

# Novus Massage

A rolling cream. A great favorite because of its sweet odor and its tint that blends softly with the skin.

It penetrates into the skin, getting to the bottom of the pores, where

no soap reaches.

It is easily worked out, bringing with it grime and blackheads, clearing the complexion and producing a healthy action of the skin. Keeps in all climates

Per	doz. 5	oz. jai	*s	 	 \$4.00
Per	5-oz.	jar		 	.35
Per	S-oz.	jar		 	 .50
Per	16-oz.	jar		 	 .75















THE exceptional toilet waters shown on this page represent the best in our line. Long and careful experiments were necessary to produce their wonderful fragrance. Primitive barber shops used face washes, ordinarily a cheap concoction of diluted Bay Rum, etc. Modern barber shops use hot towels for washing the face, and for the old-time wash-lotion they have substituted high-grade toilet waters as a finisher.

Pleasing in Their Fragrance.

Refreshing in Their Effect



Bal-Kan Voda

### Vegetals and Toilet Waters

Offered in a variety of six odors: Lilac Violet Carnation Pink Orange

Officied in a variety of six odors.	mae, violet, Carriador vinta, Orange
Flower, June Apple Blossom, Marech	al Niel Rose.
Per doz. 6-oz. bottles	
Per gallon	Per quart 1.35
Per ½ gallon 2.60	Per pint

## Koken's German Cologne

Per	doz. 8-oz. bottles	\$5.50
Per	gallon\$6.00	Per quart 1.60
Per	½ gallon	Per pint

# Six Popular Odors in Toilet Water

La Trefle American Rose Lilac Violet Yada Wistaria

# High in Quality—Low in Price.

Per	8-ounce bottle	\$0.40
Per	dozen 8-ounce bottles	4.50
Per	pint	.60
	quart	
	half gallon	
Per	gallon	4.50

# Lilac and Rose Toilet Water

Per dozen.....\$9.00

# Toilet Waters Par Excellent.

# Rose Bon Filene

A Real Breath of the Rose.
Two thousand pounds of rose petals

are required to make a single ounce of the oil of rose from which this full rich odor is produced.

### Queen Lilac

An Extract from a Royal Flower.

Carries the odor of the fresh and fragrant lilac. Stimulating, refreshing and mildly astringent in its action. A very exceptional toilet water.

Per doz. 6-oz. bottles.......\$6.50









### Violet Talcum Powder

### Regal Talcum Powder

Color, white. This superior talcum is built to supply the demand for the exclusive in odor and quality.

	7	
Per	1-lb. can	\$0.40
Per	½ doz. 1-lb. cans	2.00
Per	doz. 1-lb. cans	3.50
Per	doz. ½-lb. cans	-2.50
Per	doz. 4-oz. cans	1.50

### Fleurs de St. Louis Talcum

A talc powder of the most velvety texture. Smooth as eiderdown. Its bewitching, penetrating, bouquet fragrance makes it welcome as a professional talc for after-shaving dressing.

,			_	_				-	•
Per	1-lb.	can							\$0.25
									1.00



# Ruby Talcum Powder

Light pink in color. Fragrant with he odor of roses.

	odor of roses.	
Per	1-lb. can	\$0.25
Per	5-lb. can	1.00
Per	dozen 4-oz. cans	1.25

### Williams' and Colgate's Talcum Powder

Assorted odors

Per	dozen	4-oz. boxes	.\$1.6	0
Per	dozen	Colgate's special siz	e 2.5	2





### Pearl Talcum Powder

Color, white. Made of the finest sifted imported talc. Possessed of the perfume of wood violet. An indispensable powder.

Per	1-lb. can\$0.	35
Per	5-lb. can 1.	50
Per	dozen 4-oz. cans 1.	50







# Compressed Alum



No. 540 Universal Astringent Pencils

No. 541 Styptic Pencils To stop bleeding.

Per dozen.....\$0.33

No. 376 Cauterizing Pencils





Imported medicated alum, with aluminum handle.

Each .....\$0.25



State and city health authorities and barber examiners and inspectors are ordering that all other forms be discarded and only liquid styptic be used on the general public.

### Koken's Liquid Styptic



### No. 462 Finger Cots

For protection of sore fingers; very thin; assorted sizes.

Per box, 1 dozen. \$0.25

# Shampoo - Liquid and Paste

## Holzhauer's Shampoo Paste

Perfumed

Pure, clean, mild and lasting. This elegant preparation is made of the purest ingredients and is strictly vegetable in its origin. It is contained in glass jars as shown.

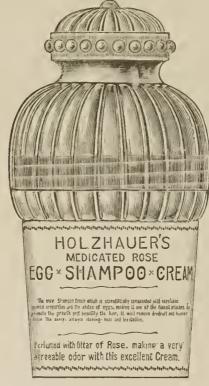
Per	doze	n 4-oz	ja	11.	s.			 			.82.6	00
Per	4-0Z.	jar.	 							۰		20
Per	doze:	n 1-pt	 ja	ιr	S.						. 4.	50
Per	1-pt.	jar	 			٠				٠		4.5
Per	2·pt.	jar	 						٠			90

### White Shampoo

	dozen S-oz.		
Per	8-oz. jar	 	 .25
Per	pint jar	 	 .15

### Mint Leaf Shampoo Paste

Per	dozen 4-oz. ja	rs.	Ť	81.75
	4-oz. jar			
Por	dozen 8-oz. j	n # ct		 1) 1) ==
	16.02 ior	115		 200



### Holzhauer's Shampoo Liquor

Four odors: Tar, Mint, Orange, Quinne. Olive.

Recognized as the world's highest standard of quality in liquid shampoos.

Have naturally heavy bodies—positively contain no artificial thickener. Produce heaviest lather with smallest amount of shampoo.

Thorough cleansers that wash out easily and leave the hair soft and fluffy.

Guaranteed pure.

**	2 2 2 1 1 1	To d
Per	dozen 2-oz. bottles	\$1.25
Per	dozen 4-oz. bottles	1.50
	dozen 8-oz. bottles	
Per	pint	40
Per	quart	.7.5
Per	half gallon	1.35
Per	gallon	2.50

Wild Root Shampoo Soap



### Opal Olive Shampoo

One of the latest products of the Koken laboratories. A pure, beneficial palm and vegetable oil shampoo.

It contains no animal fats and keeps under all conditions.

Water C	- 1 (111	CO11C1					
Per	dozen	4-oz.	bottle	s	 	.\$1.	75
Per	dozen	S-oz.	bottle	S	 ٠.	. 2.	7.5
Per	gallon				 	. 2.	50
Per	half g	allon				. 1.3	3.5
Per	quart				 	. •	75
Per	pint .				 	. •	40

### Cactus Shampoo Liquor

For 30 years high-class shops have supplied this product to exacting trade. It is the essence of rare purity and is extremely refined.

Lathers freely in any kind of water.

Per	dozen 4-oz. bottles\$2	.75
Per	gallon 3	.00
Per	half gallon 1	.60
$\operatorname{Per}$	quart	.85
Per	pint	.45





# Olive Oil for Shampooing

A genuine, unadulterated olive oil, selected for its emulsifying properties.

Its powerful emollient action softens and ejects the dirt from clogged pores, thus preparing the scalp for a high-grade shampoo.

Per 9.oz. bottle. **\$0.40**Per 13-oz. bottle. **.50** 

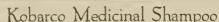


# Crude Oil for Shampooing

Obtained from selected wells after careful analysis of many.

Most crude oil is not adapted for shampoo, as it leaves a disagreeable odor; this one quickly fades and disappears, making it preferable to all others.

Per 21-oz. bottle. \$0.25



A professional shampoo for barbers and hairdressers catering to exclusive trade. Removes scurf and prevents dandruff. Of all shampoos for use in connection with hair tonics it is the best, as its medicinal properties supplement those of tonics to best advantage. Its soothing, cleansing effect makes it a trade getter.

Per dozen bottles.......\$5.00 Professional size. Per bottle......\$1.50



Lightning Hair Dye In Use Over Thirty Years. Two ounces No. 1 and one ounce No. 2 Per set.....\$0.65

Electric Hair Dye 

Removene A Guaranteed Hair Remover. A Harmless Powder which Produces Quick Results.

Very pure. Recommended for ladies. To use, simply add enough water to proper amount of powder to make a thick paste. Apply to hair growth, and after 7 to 15 minutes scrape off and the surface will be found Per bottle.....\$0.25



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Oriental Brilliantine

Single Body.



Koken's Brilliantine Two Body.

Per bottle ....\$0.25 Per bottle ....\$0.25 Per doz. bottles 2.50 Per doz. bottles 2.50

# Williams' Colgate's Brillantine

										ďς										
Per	bottl	Θ.				٠										٠.٤	80	.2	1	į
Per	doz.	po	tt	les	3 .												2	.5	0	)

Koken's Soluble Essence of Bay Rum For instantly making bay rum of the finest quality. 

Per 4-oz. bottle .....



CONTRACTOR OF CO

### Koken's Mange Remedy For the Human Head.

A scientifically prepared remedy for the heroic treatment of stubborn and extreme cases of dandruff and diseases of the scalp.

Composed of ingredients whose healing action and medicinal properties have long been recognized and accepted by physicians and skin specialists.

Heals painful scalp eruptions and removes irritation immediately.

Antisepticizes and stimulates the scalp. 





A white pomade of fine odor. Contains no animal fats or other substances which cause rancidity. A splendid shop, toilet and hair dressing. 

# Capoline Pomade

## Spanish Wax

A very fine article for fixing the mustache and Per dozen...\$0.60

### Lustrina Pomade

Made for those of the trade who want the best, and to meet the exacting demands of our foreign customers. Supreme in quality; made of the finest pomade base known.

Very light in color; exquisitely perfumed.

Per	2-oz.	jar <b>\$</b>	0.15
Per		jar	.20
Per	S-oz.	jar	.35
Per	16-02	iar	.60

### Cremoleum Pomade

Cream color, perfumed Per 1/2-lb. can...\$0.20 Per 1-lb. can... .30 Per 5-lb. can... 1.25



# Pomade Philocome

An excellent pomade of moderate price for commercial or shop use.

Per	doz. 2-oz. jars .\$0.6	•
Per	doz. 4-oz. jars 1.2	(
Per	½-lb. can	•
Per	1-lb. can2	(
	3-lb. can6	(
Per	5-lb. can	



Artillery Cosmetic A very popular cosmetic.

Two colors: rose and black.

Per dozen......\$0.50

Turkish Wax Harz Pomade

Per dozen....\$0.75 Per dozen...\$1.00 Each ..... .10 Each ...... .10 Oriental Cosmetique

Will keep in all climates. Two colors: rose and black. Per dozen .......\$1.00 ATTACHE CONTROLLE OF A CONTROL OF A CONTROL



### Philicome Pomade

For the Hair

Made of the finest Petroleum Jelly. Very fragrant.

Per	1-lb.	can									\$0.25
Per	5-lb.	can									1.00

### Philicome Pomade

Per	dozen	2-oz.	jars.	 	.\$1.00
Per	2-oz. j	ar		 	10

# Koken's Floating Bath Soap

The soap that wears. Made of the finest materials and contains no properties which are injurious to the skin. An extraordinary cleanser. It's pure soap. Lathers freely. Has a good odor and has given perfect satisfaction for so many years we recommend it most highly.

				cakes)						
Per	30-lb.	box	(80	cakes)				-1	.00	Þ

# Old Rock Hones

7½-inch	each,	\$2.75

## Belgium Oil Hones

Special Selected

	D poetar =	
5x2-inch	each	, \$4.00
		-5.00

### Belgium Oil Superior Hones

			I	_						
5x2-in	el	1						.ea	eh,	\$3.00
7-inch										2.00
S-inch									6	3.00



# Williams' Barbers' Shaving Soap Per 10-lb. box. \$2.70

Colgate's Shaving Soap

# Massage Machines

Shelton's Gentry No. 75

Shelton's No. 682 Seco hand vibrator....\$20.00

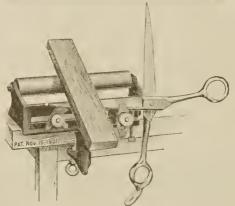
Royal Portable vibrators.....\$25.00

### Shelton's No. 679

Dragon vibrator on nickel-plated pedestal....\$67.50

## Fraley's

Fraley's pedestal vibrator	\$65.00
Fraley's Ajax pedestal vibrator	65,00



# Roller Shear Sharpener

Special Grinding horse hops.......\$0.75



# Purity Shaving Powder

Purity Shaving Soap
Per 5-lb. box, cake form.......\$1.25

Mexican Amol Shaving Soap

Per 10-lb. box (60 cakes)......\$2.50 Per 10-lb. box (90 cakes)...... 2.50

Williams' and Colgate's Shaving Sticks, Powder and Cream

Per dozen......\$2.00

Williams` Jersey Cream Soap

Per dozen..... \$1.00

Colgate & Company's Floating Bath Soap

Per dozen......\$0.50

### Yellow Green Water Hones Selected

7-in., including rub stone.each, \$0.75 8-in., including rub stone. " 1.00 9-in., including rub stone. " 1.25 6x2-in., including rub stone " 1.50

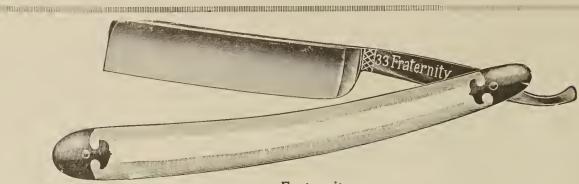
Gilt Edge Dry Hones

Amalgamite Dry Hones

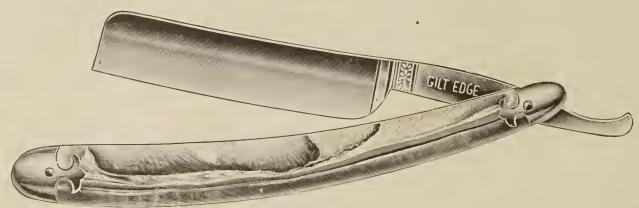
Each ......\$1.00

Handihone Dry Hones

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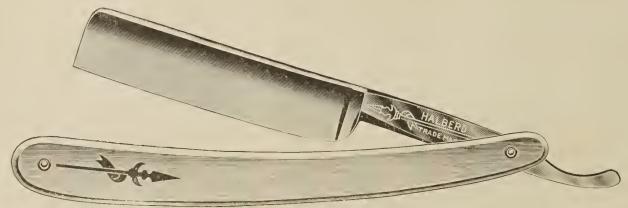


#### Fraternity



#### Gilt Edge Razor

By the shape of blade it will be noticed that this razor is very easy to hone and to strop; it is well proportioned; the blade and handsome tipped cocobolo handle are of equal weight, whereby an evenly balanced tool is produced; is made of the highest grade of steel, hand forged, perfectly tempered, correctly ground and with a gilt edge finish. Kept in the following sizes, 5 8 and 6/8.



#### Halberd



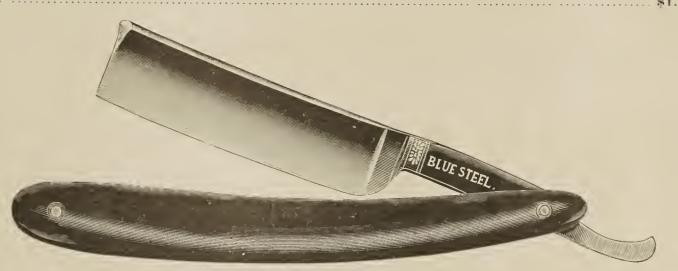
### De-Fi Razor

Full concaved; short blade; walnut handle. Sizes, 4 8, 5 8 and 6 8.



#### Manganese Steel

Made of choicest steel; white bone handle; gun metal finish; bullet head. Sizes, 48, 58 and 68.



#### Blue Steel Razor

The blue steel razor is a choice tool. The curve of its back makes it a fine tool to work with. They are finely finished, with flat black handle. Made of the very best English steel and ground in Hamburg. They have met with great success. A trial will convince anyone that there is no better razor on the market than the "Blue Steel." Sizes, 5/8 and 6/8.



A superior shaped razor mounted in a light-weight black handle. Highly refined steel, hand forged, carefully tempered and perfectly concaved and finished. Sizes, 5/8 and 6/8.

#### Gold Bug and Copper Head Razors

On \$1.50 razors, 1 exchange only.



#### Genuine French Imported

Strictly hand forged of finest French steel, highly elastic, well tempered, neatly finished. The lightest weight shears on the market. An elegant shear for neat trimming.



#### French Pattern

An elegant, light and handy tool, made of best shear steel, well tempered.

7-inch. .... each, \$1.50 7½-inch. .... each, \$1.50 8-inch. .... each, \$1.50



Made throughout, handle and all, of the finest silver steel; handles are nickel plated. Satisfaction guaranteed.

7-inch.......each, \$1.25

7-½-inch.....each, \$1.25

8-inch.....each, \$1.25

### German French Pattern Shears

Solid Steel

Of uniform temper, splendidly shaped. One price. All sizes. Comes in 7, 7½ and 8-inch.



#### Holzhauer's Shears

Japanned Handles		Mickel-Plated Handles				
7 -inch each. 7½-inch each. 8 -inch each,	.75	7 -incheach, 7 ½-incheach, 8 -incheach,	.95			

#### Left-Hand Shears

8-inch, all steel, nickel plated......each, \$1.50



ROYAL BLUE RAZOR—The special grind and shape are important features. A resisting steel is used in producing the blade to fit it for any hone, wet or dry. The blade is held in a beautiful Royal Blue Galalith Handle; the finish and balance are perfect.

Our original 9/16 and 10/16 sizes. Each.....\$2.00

AT-LAST RAZOR—A straight blade which lays flat on the hone. Round edge of the back won't scratch strop. A thin, stiff blade that holds an edge. Takes a true edge from heel to point. Not an awkward, clumsy razor, but a fine, high-grade tool.

Sizes 9/16, 10, 16, 11, 16. Each .......\$1.50

REPEAT RAZOR—King of all "Squirrel" razors. Will stand the wear and tear of the hardest usage. Full concaved and has the smooth, round end on the back. Built strong in every section, yet light and well balanced. Not an ax but a high grade tool

ECHO RAZOR—Built for speed and service. Shape is such as to permit of rapid handling on the face. Neat, handy and as clean cut as a racer. Not a "neck razor" but a tool built for your "particular" customers. Highest quality in both material, proportions and workmanship.

Sizes 9/16, 10/16, 11/16. Each.....\$1.50



KOKEN KNIGHT RAZOR—Scientifically built. Designed by thirty-six successful barbers who combined the best and most practical features.

The K. K. Razor is the result of their unanimous verdict.

Users declare it a rare gem of razor perfection in such details as steel grind, hang, etc.

A \$3.00 razor at half price. Sizes 9, 16, 10/16, 11/16. Each.......\$1.50

SANTAS RAZOR—A mervel of practical design and construction. The shankwill fit any thumb; the steel will hold an edge; and the shape is "justright." A razo that can "come back," no matter how much used. This tool will convince you that they make razors better today than ever. Takes a "fast" edge which has a soft, mellow cut Sizes 9/16, 10 16, 11 16. Each .......\$1.78

KOKEN'S No. 20 RAZOR—The twentieth century razor sensation. The proper razor for both the finished artist and the novice. The undisputed monarch of all "hard whisker" razors. Grace and matchless workmanship in both grind and temper. A choice and reliable tool which solves the secret of pleasant shaving.

ARCUS RAZOR—A convenient shape which rests in the hand with perfecease. Turns the "Saturday grind" into a pleasure. Its faultless grind, graceful shape and fine balance, make for it everlasting friends and users. No culls—each and every one perfect. Works on any hone or strop.

Sizes 9/16, 10/16, 11/16. Each ......\$2.00

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#### Razor Handles

We can supply handles for razors of all sizes. Made of any material wanted. If razor is sent to us a perfect fit is guaranteed



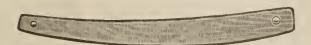
No. 25—Imitation cocobolo; German silver tips.
Each\$0.35
No. 27—Imitation pearl; German silver tips.
Each



No. 9-White flat; celluloid.....each, \$0.25



No. 17—Black bamboo.....each, \$0.25



No. 28—Composition; imitation Circassian walnut.



No. 37—Composition; imitation shelleach,	\$0.30
No. 11—Oval rubber "	.20
No OA Elet mibber	20

No. 22 Razor Cleaner

each, \$0.30 Each .
. " .20 No. 13No. 10 Razor Bolt

 Made of red rubber.
 Can put on new handle in five minutes.

 Each
 \$0.25

 No. 23—Razor rivets
 per doz.
 .05





No. 1-Mock; celluloid.....each, \$0.30



No. 31—Imitation onyx.....each, \$0.25



 No. 21—Composition; German silver tips; black or white Each
 \$0.35

 No. 13—White bone
 each
 .25

 No. 14—Ivory; 5/8 only
 "
 1.00

No. 20 Schweitzer's Sanitary Razor Cleaner

Price	List

The emergency razor handle bolt.

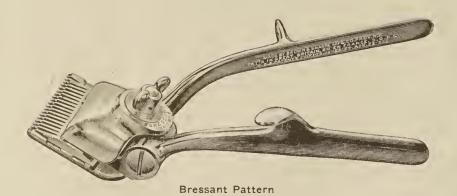
Reducing large razors to small ones, extra, 10c to 15c. Do not nick or hack the edges of tools that are intended to be reduced in size.

**CAUTION:** In sending us packages by mail or express, write your name and address plainly on the outside of package. If by mail, do not include any other writing, or you will be obliged to pay letter postage. We often receive packages of razors and other tools not marked, and which we cannot identify, because no names are on or in the packages. If we had the slightest clue to the owners we would write for information. You will therefore see the importance of observing the above caution.

#### Brown & Sharpe Clippers

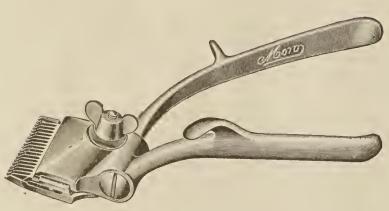
Three styles-Bressant, Figaro, Improved

Any of these patterns can be had in the sizes and at prices mentioned below.



No.	0—To cut hair shorteach,	\$2.50
No.	1—To cut hair 1/8 of an inch	
	longeach,	2.50
No.	2—To cut hair 1/4 of an inch	
	longeach,	3.00
No.	3—To cut hair 5/16 of an inch	
	long. Bressant and Im-	
	proved onlyeach,	3.50
No.	00—A narrow clipper to cut	
	hair very short. Improved	
	onlyeach,	2.50
No.	000—Cuts hair equal to shaving.	
	Improved onlyeach,	2.50
	Note.—Nos. 00 and 000 clippers can	be sup-
plied	l Improved pattern only.	

PRICES



#### Moro Clipper

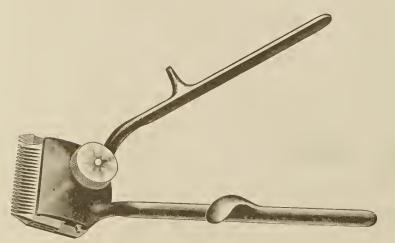
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Will not choke in thick hair. Shape and set of handles just right. Do not tire the hand. The strength and simplicity of this clipper makes it the exceptional tool, and one we can guarantee for service and satisfaction. Made of extra fine English tempered steel.

No.	0	size\$2.00
No.	1	size

#### Koken's Ball-Bearing Clipper

An easy working clipper for general use which has a long-standing reputation for giving satisfactory service. Cuts 1/8 inch.



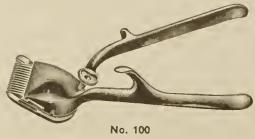
#### No. 345 Van Dyke Clipper

Particularly adapted to Vandyke beards, neck work and Buster Brown hair cuts. Made of fine steel by expert workmen. A clipper that makes the tool kit more complete.

Each																		٠								. ,											\$2.00	
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#### No. 91L Coates' Left-Hand Clipper

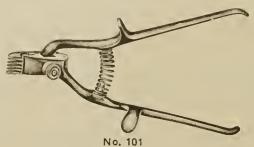
Each ......\$2.75

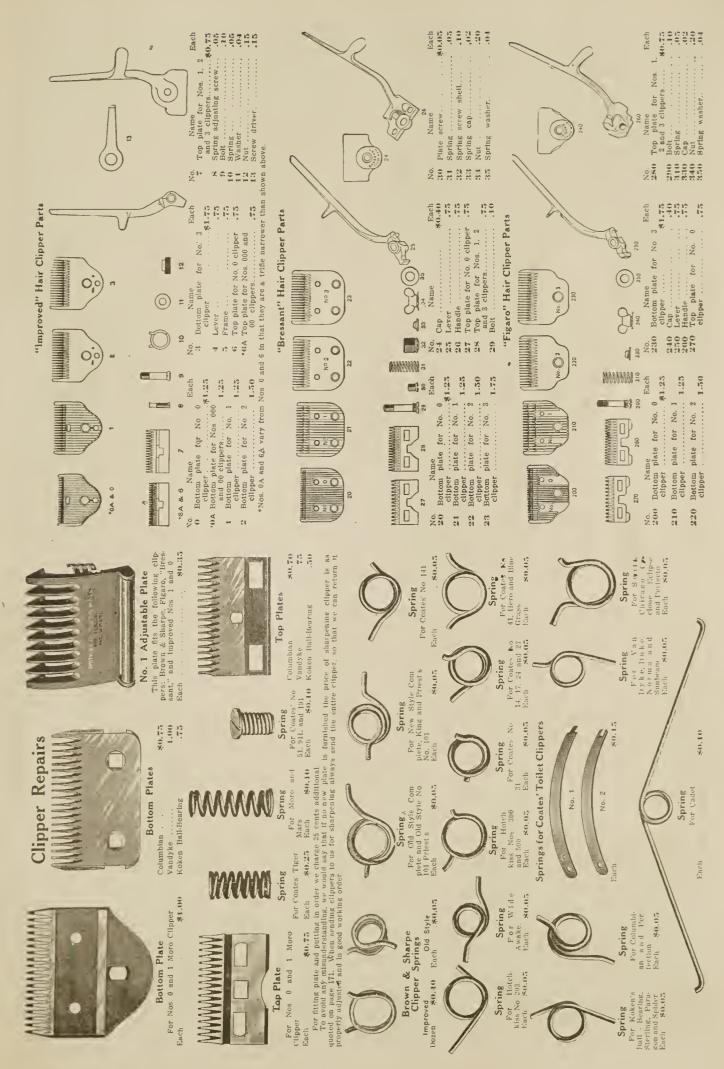


#### No. 100 The Liliput Clipper

The best little neck shaver on the market. Made of the finest steel; all parts interchangeable; easily adjusted. Cuts 1/32 inch.

#### No. 101 The Liliputa Clipper













928-929 - Llama Multi-dot Combination. Two of the finest Leather Strops that can be found at any price. Size  $2^{\frac{1}{2}} \times 24$ . Price......\$3.00 Turkish brand linen canvas hose. Size  $2^{\frac{1}{2}} \times 24$ . Price......\$3.00 928 only for finishing. Each \$1.50. 929 only for sharpening. Each 1.50 930 only, Leather. Each...\$2.00. 931 only, Canvas. Each... 1.00

930-931 -Old Russia Leather Combination (ready for use) and best

# Koken's Royal (Broke In) Razor Strops

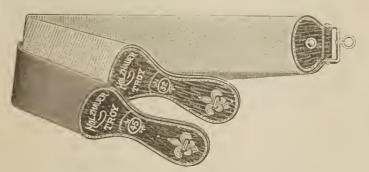


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## Koken's Razor Strops

Broke in.

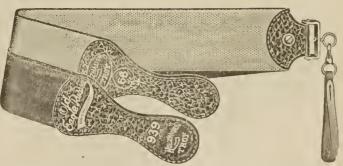








No. 937—A buffed shell strop. Tanned in Bavaria. Ready for action. Size, 2½x24 inches...each, \$1.25



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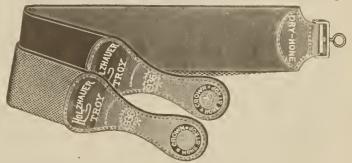


 Nos. 932-9333
 Royal combination
 Size, 2½x24

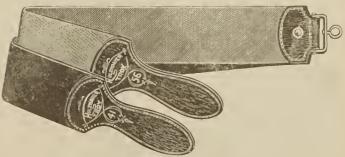
 inches. Complete with swivel
 .Price, \$2.25

 No. 932 only—Old Eagle Russia
 .each, 1.50

 No. 9332 only—Canvas hose
 .each, .75



No. 936—A "Dry Hone" combination Leather and canvas. Both of high quality and prepared to sharpen a dull razor. Size, 2½x24 inches. Combination complete.......Price, \$2.00

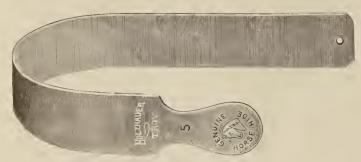


# Koken's Razor Strops



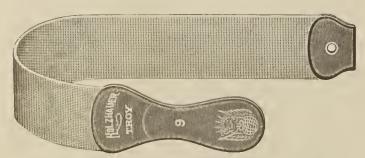
No. 938—Siberian brand Russia. The best that can be had from Russia. Carefully hand finished and selected. Size, 2½x26 inches.

\$2.50





No. 541—Special tanned shell, natural English finish. Exceptional quality. Size, 2½x24 inches .....each, \$1.25



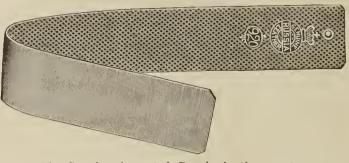
No. 9—Heavy woven linen hose, white finish. Slze, 2½x24 inches......each, \$0.60

No. 583—Medlum woven linen hose, white finish. Slze, 2½x24 inches.....each, .50

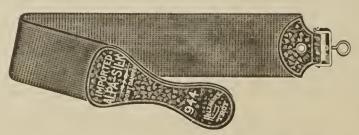
No. 255—Carbo unfilled black canvas. Size, 214x24 inches.....each,



No. 945—Genuine imported English Juchten leather, natural finish, extra cholce, heavy stock; nothing better at any price. Size, 2½x24 inches.....each, \$2.50







No. 944—imported Alpa-silk canvas. Slze, 24x24 inches ......each, \$1.00

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No. 303 Strop Holder

Oval shape, doing away with sharp corners. Countersunk nut and screw prevents injury to razor or furniture. Two shoulder braces hold both strops evenly together. Has snap to attach strop to screw eye or hook. Nickel plated. For  $2\frac{1}{4}$ -inch strop.

Each		\$0.18	5
No. 304-For	2½-inch	stropeach, .18	5



No. 307 Strop Holder

Something entirely new. Has our own patented clutch hold; will not slip; easy to put on; no screw to bother with. Made of metal, oxidized finish. For 21/4-inch strop only.

Each ......\$0.25



No. 302 Strop Holder

Nickel plated.

Each ......\$0.10



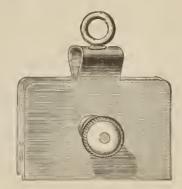
No. 301 Strop Swivel

Each ......\$0.10



No. 308 Thumb Screw

Used on No. 302 Strop Holder Each ......\$0.05



No. 300 Strop Holder

Nickel plated.



No. 305 Bolt and Nut

For holding two strops.

Each .....\$0.05



No. 390 Pumice Stone

Each ......\$0.08



No. 309 Strop Holder

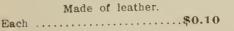
Made of leather with snap to attach to screw eye or hook.



No. 395

Eagle Russia Strop Dressing
In tubes.

Each ......\$0.15



No. 306 Strop Holder

# 

#### Hones



C. PR. Cas U. alas san albute curantinan muniminan managaras san san manular casas como acta 1 - Mecas 1 -

#### The Thermo

A double surfaced hone for wet or dry use. Its smooth velvety texture insures a keen edge, absolutely free from roughness.

Can't get a wire edge on a Thermo.

Considering the quality, is worth double the price. Size, 2x41/2 inches.

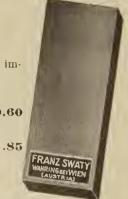
Each ... 80.50

#### Swaty

Best brand; genuine imported.

Two or three-line; size, 51/2-inch..each, \$0.60

Two or three-line; size, 8-inch...each,



#### Carborundum

		Size		Each
No.	101-	-2x5	, , ,	\$1.00
No.	103-	-2x4		.75
No.	121-	—2x6,	fine grain	.80
No.	124-	-2x6,	medium grain	.60
No.	126-	-2x6,	coarse grain	. 15
No.	200	-2x5,	Aloxite finish-	
in	ıg			.75



#### Koken's Moor

The "Old Reliable" service hone of established reputation. Hun dreds of users have praised its ex traordinary edging qualities.

Can be used wet or dry Size, 2x3 % inches.

Each .....\$0.75

#### Koken's Royal Hones

A choice hone. Quality guaranteed.

OIL	
Inches	Each
2 x4	2-piece. \$1.25
2 x4	solid 1.75
2 <b>x</b> 6	2-piece. 2.00
2 x6	solid 2.50
134 x31/2	2-piece. 1.00



#### Yellow Green Water

Including Rub Stone

										E	ach
7-inch				,						\$0	0.50
8-inch											.75
9-inch								,		- 1	.00
10-inch									,	- 1	.25
Extra r	u	b	2	st	C	r	ı e	25	5.		.10

#### Old Rock Hones

	Each
7-inch	\$ 1.50
8-inch	 2.50
9-inch	 3.50
10-inch	 4.50
11-inch	 7:50
12-inch	 10.00

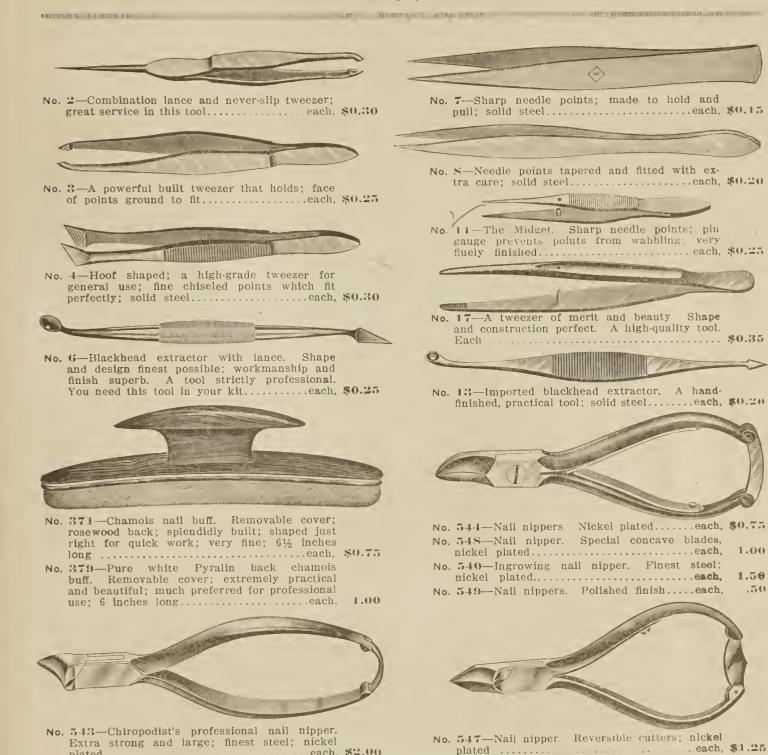


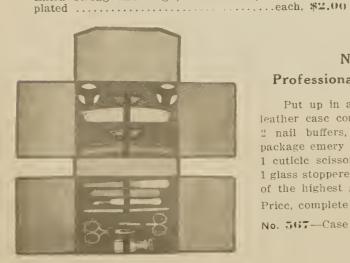
#### Belgium Oil Hones

	Each
5-inch	 \$0.50
6-inch	 .75
7-inch	 1.00
8-inch	 2.00
9-inch	 3.00
l0-inch	 4,00

EXCHANGING HONES.—If any of the above hones purchased of us do not give entire satisfaction, we are always willing to make one exchange if the hone is returned to us free of charge and in good order, within ten days from the date on which it is received.

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#### No. 566 Professional Manicure Set

plated .....

Put up in a handsome seal grain leather case containing 2 cream jars, 2 nail buffers, 1 7-inch nail file, 1 package emery boards, 1 cuticle knlfe, 1 cuticle seissors, 1 nail seissors and 1 glass stoppered bottle. Every article of the highest grade material.

Price, complete as shown.....\$6.50 No. 567—Case only..... 2.50



1.00

1.50

# Manicure and Chiropodist's Instruments

	A Distriction of the Control of the
KOKEN ST. LOUIS	Smith
No. 352—Professional nail file. Very flexible; 8 inches long; fast cuttingeach, \$0.25	No. 360—Professional cuticle knife. Bone handle. Each
No. 375—Professional nail file. Tri-cut; flexible;	TOPPOND CALL
8 inches long; extra smooth cuttingeach, .25	No. 358—Ebony handle corn knifeeach, \$0.50
Comment of the state of the sta	
No. 355—Very flexible nail file; 5½ inches long.	No. 359—Bone handle corn knifeeach, \$0.50
The state of the s	The state of the s
	No. 367—All steel chiseleach, \$0.40
No. 354—Nail file, Flexible; made of fine steel; 6 inches longeach, \$0.20	
No. 361—Bone handle cuticle knifeeach, .50	
No. 545—Cuticle pusher. All steeleach, \$0.25	No. 203 Corn Razor
No. 368—Cuticle stick. Made of box wood.	No. 204—Pearl handleeach, 1.25  No. 5 Folding
Per dozen	Magnifying Glass
pattern	Convenient for the pocket. Each
oval ends; 5 inches longper dozen, .35  No. 378—Cuticle sticks. Genuine orangewood,	No. 17—Large Size, each, 190
oval ends; 7 inches longper dozen, .75  Anticor Safety Corn Razor	
No. 546—With six blades; in nickel-plated case.	
No. 561—With three blades; in metal boxeach, .50	
Extra Anticor bladesper dozen, 1.00	No. 213—Cuticle scissors. Needle point; very
	fine and light; 3½ inches longeach, \$1.00  No. 214—Same pattern; 4 inches long " 1.00  No. 215—Same pattern; 4½ inches long " 1.00
G STEEL	
No. 206—Nail scissors. Solid steel; 3½ inches	No. 372—Cuticle scissors. Evenly tempered
longeach, \$0.50	steel; 4 inches longeach, \$0.60
No. 207—Cuticle scissors. High-grade steel; 3½	
inches longeach, \$0.75  No. 208—Same pattern; 4 inches long	No. 541—Cuticle and hang nail nipper. Nickel
No. 209—Same pattern; 4½ inches long "	plated; extra strongeach, \$1.75

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# Le Bel Cupid Manicurists' Requisites

Every requirement of the skilled professional manicurist is met by the Le Bel Cupid line. Experienced chemists have combined their knowledge in these strictly scientific preparations.

The action of each is so positive and quick, the operator is enabled to do more work, thus earn more at the same time, by use of Le Bel Cupid preparations.

The trade is absolutely pleased and permanent customers result.

Each is exquisitely perfumed, absolutely pure, and proves a splendid seller in a retail way to the trade.

We guarantee Le Bel Cupid line. Prove its merits by a trial order. Moderate in cost. Sent postpaid on receipt of price of single package.

#### Nail Creme

Prevents splitting and cracking of nalls. Much used.

#### Removene

A guaranteed hair remover. Is harmless. Does not irritate; produces quick results.

#### Rose Nail Tint

The only tint prepared especially for tinting the finger nails. Built to meet the exacting demand of the professional manicurist.

#### Powdered Nail Bleach

Compounded by expert chemists especially for prolessional manicurlists who cater to exacting trade



#### Nail Salve

A paste enamei. Produces a lasting polish and preserves the nails.

#### Nail Shine Powder

A clean, convenient and economical polish; free from all injurlous substances. Gives a brilliant polish.

#### Nail Enamel Cake

Produces an unequaled bright poilsh. Contains no aclds, pumice or other commonly used and injurious ingredients.

#### Cuti Ease

A scientific remedy for brittle finger nails, hang nails and ail abnormal conditions of the cuticle. Highly antiseptic, cooling, soothing and harmless.

#### Nail Bleach Liquid

A stain remover. Preferred by professional manicurists. Guaranteed free from oxalic and other injurious acids. A superior bleach. We recommend it.

#### Blushine

A pure cosmetic for tinting the cheeks and lips, giving them a healthy glow, delicate as nature itself. Preserves the skin and relieves chapped conditions. Compounded especially for the exacting cosmetician and exclusive trade

PRICES		
	Single Per Package Dozen	
Le Bel Cupid Preparations	\$0.25 \$2.00	1 1111
Le Bel Cupid Emery Board, small size	.10 .75	
Le Bel Cupid Emery Board, large size	.15 1.00	-

#### Le Bel Cupid Emery Boards

Two Sizes

Unequaled in lasting cutting surface. Not too stiff; just flexible enough. The best we have ever offered. We guarantee them.

#### White Nail Tip

For application underneath and around the nails, producing a white effect much desired. A delicately perfumed antiseptic.

#### Manicure Tables and Chairs

#### Koken's No. 202 Manicure Table

ACTION CONTRACTOR OF THE STREET

The first porcelain-enameled iron manicure table ever built. The very latest in design, at half the former price. The permanent snow white finish is the same as that of high-grade lavatories or bath tubs.

It is easy to clean, always sanitary and retains an always new appearance.

Has received unqualified approbation everywhere installed.

Perfectly proportioned for profes sional operators.

An asset to any establishment, however large, however small.

#### **Specifications**

Length, 32 in.; width, 18 in. Basin, 6 in. wide, 4 in. deep. Height, 30 in. Supply pipe connections, ½ iu.

Fitted with basin and connected with running hot and cold water, it is the most

practical table money can buy.

Comes to you with all valves, nickel-plated pipes, trap, porcelain-enameled wall brackets and leg, complete.

Price .... .845,00



#### No. 220 Patron's Chair

Made of steel, electrically welded; no rivets nor couplings to mar beauty or catch dirt. Finished in five coats white enamel, hand rubbed, evenly baked, hard finish. Mounted on rubber sockets.

Base made of iron, painted white, with porcelain enameled top and nickel-plated end bars. Has center support to keep it rigid. Two hinged drawers for accessories; a strictly sanitary table. Size, 15x30 inches.

No. 201 Manicure Table

Price .....

No. 201N—Same as No. 201, with base and center support nickel plated instead of white.

#### No. 221 Operator's Stool

Made of steel, electrically welded; no rivets or couplings to mar beauty or catch dirt. Finished in five coats white enamel, hand rubbed, evenly baked, hard finish; seat heavily nickel plated. Very substantial as well as ornamental. Mounted on rubber sockets.

Price .....

Catalogue of Ladies' Hair-Dressing and Chiropodist Furniture sent on request

## Manicure Stand and Equipment



No. 460 Manicure Table

Made of oak, white enamel finish; two drawers for tools, etc.; plate glass top. Size, 151/2x361/2 inches; nickel-

No. 459—Oak or mahogany finish; plate glass top.
Price, with copper oxidized metal legs.....\$14.00 Price, with nickel-plated metal legs..... 16.00 No. 459A-Polished oak top, copper oxidized metal legs. ....\$10,00

No. 206



#### No. 205 Manicure Table

The important features of this splendid table are: Arm rest for comfort of customer; built-in nickel-plated tray sterilizer, which keeps the tools in constant state of sterilization; large center display drawer underneath plate glass top filled with goods becomes a silent salesman which makes table pay for itself. No rivets used in construction; joints electrically welded. Finished in seven coats best grade white enamel. Price .....

Practical, sanitary, convenient. Made of aluminum. Weight, only 12 pounds. Can be carried with one hand or rolled on reversible casters. The hand-hold trays and finger bowl are snow white porcelain enameled, fitted with flexible arm electric light attachment.

#### No. 207 Sanitary Manicure Cup

Made of steel.	porcelain enameled.
	each, 1.00
Holder only Sockets only	per pair, 1.00

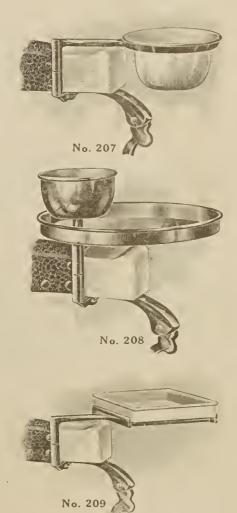
Price	\$5.00
Tray onlyeach,	2.50
Cup onlyeach,	1.50
Sockets onlyper pair,	1,00

heavy brass, nickel-plated, adjustable bracket and sockets. Swings to any position at side or front of arm. Complete as shown, including pair of

Price	\$1.00
Tray onlyeach,	1.50
Holder only each,	1.50
Sockets onlyper pair,	1.00

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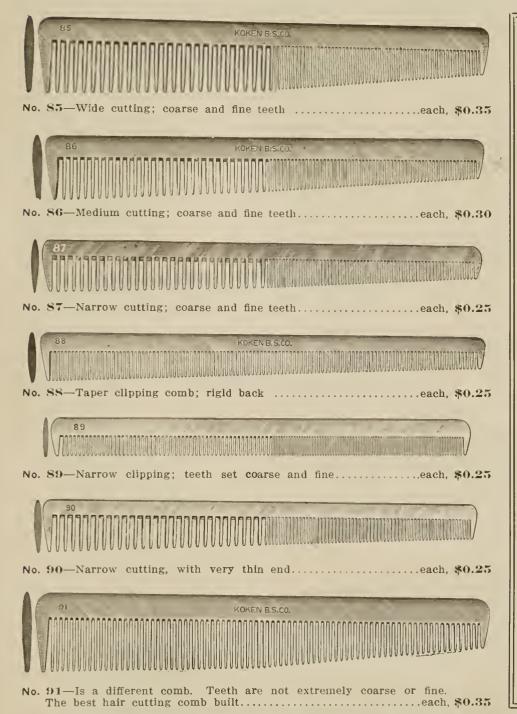
# Combs-Hand Made

Koken B. S. Co. France
PARS SPANCE
KOKEN B.S.CO.

No.	C4—A favorite with the profession. Hand made; selected horn stock; 7½-inch. Each	<b>\$0.</b> 30
No.	28—Imported Joannot. Same pattern as C4. 7½-incheach,	\$0.40
No.	Carefully chosen horn stock. Combination cutting and feather edge. Suitable for all kinds of work. A popular comb. 7½-incheach,	<b>\$</b> 0.30
No.	75—Genuine imported French horn; extra strong back. Especially adapted for heavy work. 7 -inch each, 7½-inch each,	\$0.35 .40
	No. 81	
gen By twis mak	rbeau Finest Grade French ( uine horn, imported from F careful selection, warpin sting is practically elimin king it the best of all French lium heavy back, tapering. 6½-incheach, \$0	rance. g and a ted. combs.
	7 -incheach, 7½-incheach, 8 -incheach,	45
No.	1—Hand made, Chosen horn stock. Narrow cutting. For general work. 7½-inch. Each	<b>\$0.2</b> 5
No.	2—Hand made. Excellent horn stock. Medium wide and heavy. 7½-inch. Each	. <b>80.3</b> 0
No.	Hand made. Preferred horn stock. Very wide and heavy. For thick coarse hair. 7½-incheach,	<b>\$0.3</b> 5
No.	4—Hand made. Selected horn stock. Extra wide and heavy. Tough as old hickory. 7½-incheach,	<b>\$</b> 0.40
No.	5.5—Hand made. Special picked horn stock. Combination cutting and clipping comb; very thin end for taper and feather edge. One of the most popular combs with the trade. 7½-inch. Each	\$0.35
		'

#### Combs

Quill Back-Hand Made



# The New Idea in Barbers' Combs

¶ Strictly hand made, of selected first grade horn stock.

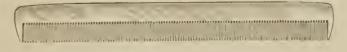
- The quill backs of these combs are oval, leaving the extreme edge very thin, centering the strength where the teeth start, thus preventing easy breakage.
- ¶ Rounded, tapering teeth of polished finish take up the hair easily and make the cutting of hair more perfect.
- ¶ All numbers are built on same line, differing only in size and pattern.
- ¶ Each unexcelled for feather-edging.

Designed exclusively by

Koken
Barbers' Supply
Company



No. 61—Cuttling comb. Selected horn stock; all coarse teeth. 7½-inch.....each, \$0.25



No. 63—Straight clipping comb. Chosen stock; very thin. Can also be used for pompadour work. 7-inch.....each, \$0.25



No. 7—Dye selected horn stock. 5½-inch..each, \$0.15 No. 32—Black rubber dye comb. 5½-inch..each, .15



No. 94—Taper neck comb. Special horn stock.

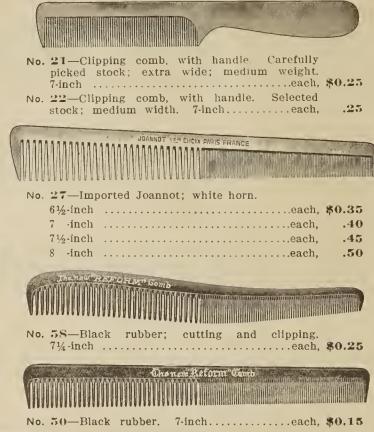
Particularly adapted for tapering and featheredge work. 7-lnch.....each, \$0.25

#### Combs



No. 37-Black rubber; taper coarse teeth.

7½-inch .....each, \$0.25



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No. 4-1-Hair dressing. Extreme light weight; strong teeth; black rubber. A superior comb. 8-inch.....each, \$0.75



No. 16-Hair dressing. Black rubber; coarse and fine teeth; curved 8-inch.....each, \$0.50 Value unsurpassed.



45-Hair dressing, with handle. Black rubber. A good strong comb for kinky hair. 8-inch.....each, \$0.50

No.	25	Shampoo	Comb

No. 25-Aluminum; for hose attachment. Comb only..each, \$0.35 Rubber hose to fit. Any .10 length .....per ft.,

No. 988-Cardinal Reddish brown rubber; fine teeth on one side, coarse on the other..each, \$0.25

No. 984-Cardinal comb. Both sides fine teeth.each,



No. 600-Hard rubber shampoo comb. A scalp invigorator for shampooing or before applying tonics. Per pair......\$0.30



No. 386-Japanese shampoo comb (imported). Made of specially picked bamboo joints; unexcelled as a scalp invigorator. For shampooing or preceding tonics .....each, \$0.10 Per dozen.....

No. 406-Imported comb cleaner. Long white horse hair mounted on white celluloid ring..each, 1.00



# Lather STRONG Brushes



Imported Bristles; Oil Boiled; Set in Vulcanized Hard Rubber

This brush is guaranteed to stand the hardest wear and be free from every defect. Money back if not satisfied.

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		MINIMUM ***********************************
No.	1—Smalleach,	\$0.30
No.	2-Mediumeach,	.35
No.	3—Largeeach,	.40
No.	4-Extra largeeach.	.60

I OTRIGORIARENDA TORROGORIA (MADELLA MADELLA MERCANDELLA MADELLA M

# Royal Stronghold and Phoenix Lather Brushes

(Registered Trade Mark, October 10th, 1910)

are positively the best we have ever sold during our forty years in business



Bristles cannot come out, as they are permanently anchored in a solid block of vulcanized hard rubber.

Bristle knot securely held in duplex ferrules which will not crack. You can't weaken the bristles of the Royal Line of Stronghold and Phoenix Lather Brushes.

Bristles are imported Bleached Oil Boiled, also Genuine Badger Hair. Handles Boxwood, Rosewood, Bone and Dextrite Ivory.

Every Brush guaranteed to the limit by a House you know makes good.

KOKEN BARBERS' SUPPLY CO., St. Louis, U. S. A.



A Professional Pattern, Especially Designed for Barber Shop Use

Handle fits the hand and permits manipulation of bristles in lathering not possible in other patterns. Bristles, setting and guarantee same as Royal Stronghold.

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No. 5—Large size....each, \$0.50 No. G--Special size....each,



# STRONG CHOLD BRISTLES SET IN VUICANIZED RUBBER

#### No. 104

# Lather STRONG Brushes

No	. 90—Mixed badger stock; set in vulcanized rubber; beautiful rosewood handle. A high-class brush; guaranteed to hold the bristleseach,	\$0.75
No	. 93—Bleached ground end bristles. Won't stick the face. Set in vulcanized rubber. Polished rosewood handleeach,	.50
No	. 94—Large sizeeach,	.60
No	• 91—Genuine badger stock; set in vulcanized rubber. A smooth, well shaped lather brush, built for long wear. White bone handleeach,	1.00
No	. 92—Selected badger bristles; set in vulcanized rubber; carved polished bone handle. A strong brush for a strong beard. Strictly guaranteed.	
	Each	1.50
Νo	. 106—Genuine best grade badger; set in vulcanized rubber. A bristle that won't stick the face. You can use this brush a lifetime. Handle, Dextrite ivoryeach,	2.00
No	. 104—Genuine selected badger stock; set in vulcanized rubber; has quality from tip to tip. A graceful brush that fits the hand. Handle of Dextrite ivoryeach,	1.50
No	. 107—Highest possible quality selected genuine silver badger; set in vulcanized rubber. A brush of perfect shape and guaranteed construction.	2,00
	Handle, Dextrite ivoryeach,	2.50



No. 107

# Lather Brushes



lmitation ebony handle; aluminum ferrule, white bristles; good shape and quality. "Guaranteed."

No.	<b>71</b> —Small .	each,	\$0.25
No.	72-Medium	each,	.35
NI.a	MO Longo	aaah	4.80

#### Rubber Set

Boxwood handle

No.	1—Smalleach,	\$0.30
No.	2—Mediumeach,	.35
No.	3—Largeeach,	.40
No.	4—Extra largeeach,	.60
	Alberite handle	
No.	200-1—Smalleach,	\$0.40
	<b>200-2</b> —Mediumeach.	

00-2—mediu 00-3—Large										,		

No. 41—Stronghold; metal ferrule; black handle; medium size white bristles; good stock; set in vulcanized rubber. Guaranteed.....each, \$0.25

No. 43—Stronghold; metal ferrule. A superior bench brush of ample size. Bristles of fine stock set in vulcanized rubber; guaranteed not to come out. It wears and satisfies.....each, \$0.35

Walnut handle; string bound. The old reliable. Packed 1/2 dozen to the box.

No. 7 ......per box, \$0.75 No. 9 .....per box, 1.00

#### IMPORTED HAIR BRUSHES

#### SUPERIOR PATTERNS that are DIFFERENT

Made of

Lasting Materials,

which guarantees

double the wear

and service obtained

from the ordinary brush

ndardandini kuduntan kudunikadan kadili kudun kadi ka ja

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#### Note Their Important Features

First—The open backs make them easy to clean and sterilize by simply holding under running hot water.

Second—Every brush is hand drawn. Bristles guaranteed not to come out.

*Third*—Bristle stock is the finest imported penetrating Russian hog. Money cannot buy better.

Fourth—The wood blocks are especially selected and chemically treated. Guaranteed to stand any kind of sterilizing without warping or cracking.

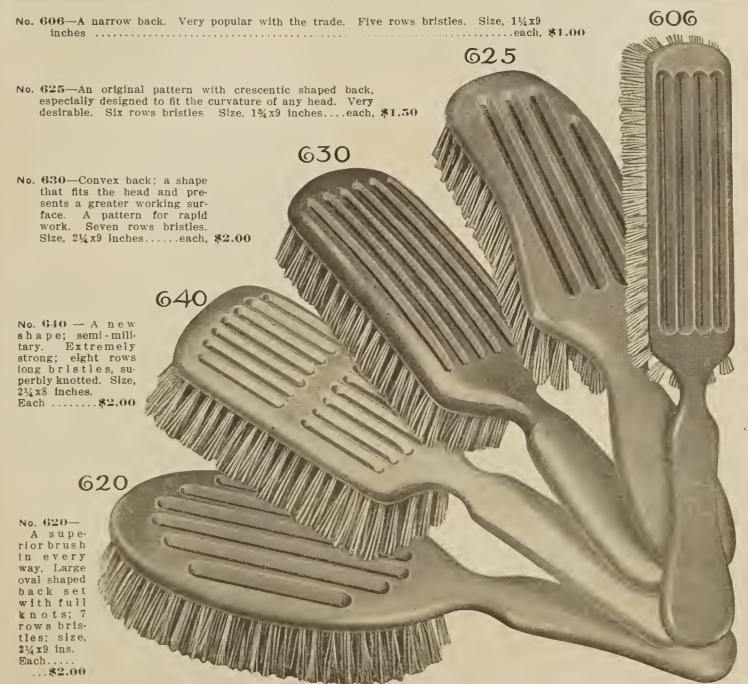
Fifth—A shape for every man. Each just right.

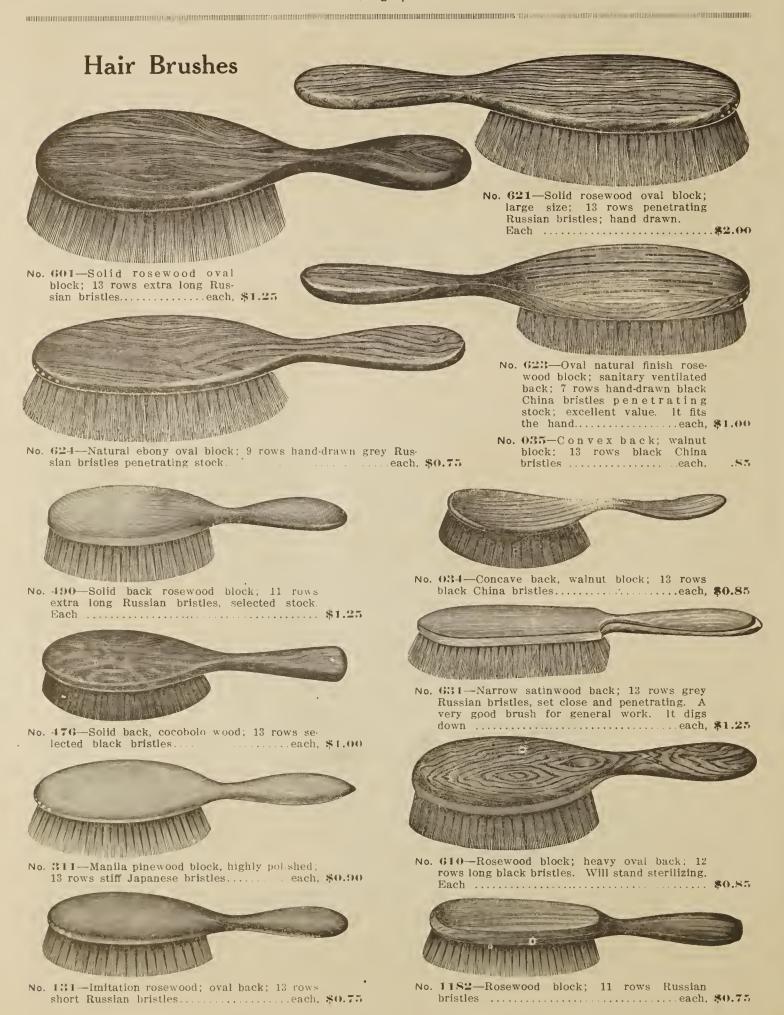
These five points make the patterns shown on this page the best wearing sanitary hair brush on the market.

#### Guarantee:

STREETING TO COMMON AT NOT SECURED TO COMMON MANAGEMENT OF THE STREET, AND ASSOCIATED THE STREET, AS A STREET OF THE STREET, AS A STRE

New brushes given whenever these brushes crack, split, warp or lose a hair knot.







No. 4-Solid natural ebony block; 7 rows Russian bristles. A real penetrator: neat and handy. Each ...... \$0.55



No. 6334—Black ivory finish wood block; 7 rows stiff grey bristles. Sanitary; can be sterilized. Each ..... ..... \$0.45



No. 614-Keepclean. Natural ebony block; 7 rows penetrating grey bristles set in solid aluminum. A sanitary brush....each, \$0.50



No. 633-Solid cocobolo block; 5 rows mixed black and grey bristles. An attractive pattern. 



No. 406—Sanitax open back; one-piece metal hair brush; 7 rows grey Russian bristles. Boiling water will not injure it; easily sterilized .....each, \$1.25



Sanitax

No. 145-Removable metal nickel plated back; genuine Russian bristles; adapted to shampooing; easily sterilized.....each, \$2.00



Rotary Hair Brush

 No. 1
 ...
 each, \$3.50

 No. 2—Rotary hair brush bracket.
 each, ...
 ...

.25



No. 319-Nail and hand scrub. Choice Tampico stock .....each, \$0.15

No. 94-Hand scrub; mixed bristles; medium size.....each,

No. :: GO-Sanitax hand serub. Black Russian



No. 345-Eyebrow brush. Imported. Long bone handle; white bristles. Each ......\$0.10



No. 348-Small dye brush. Imported. Black bristles .....each, \$0.10



No. 6-Shampoo brush. Stiff bristles. For years the most popular seller.



No. 21-Shampoo brush. Foxwood block; grey Russian bristles..each, \$0.50

No. 20—Shampoo brush. Solid back;
dark vermilion block; black China

.50

bristles; bristles remain stiff.each,



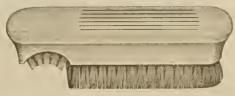
No. 22-Shampoo brush. Screw back; genuine grey Russian bristles. ......\$1.00



No. 91—Hand scrub. Large size; genuine grey bristles. long stock; sanitary ventilated back; easily cleaned .. each, \$0.50



No. 39-Hand scrub. Imported. Good stock, white bristles.



No. 92-Hand scrub and nail brush. Imported. Genuine bristles; sanitary, ventilated back; easily cleaned .....each, \$0.50







No. 19
Rosewood handle; long selected horse hair. A very handy duster that fits the hip or coat pocket.
Each \$0.65



Satinwood handle. Imported.
Long bleached bristles; round pattern. Nothing clumsy about this brush. A nifty duster.
Each \$0.90



Well filled with good grade horse hair; nickel plated handle; quality throughout.



#### Tool Cases and Bags







	110. 200		
	150—For 9 razors		
No.	151—Same as No. 150. For 12 razors	each,	.90
No.	562—Oak wood, nickel-plated handle, hinges and key lock.	Holds 12	
1	cazors, 2 shears, 1 comb	each,	-1.50
No.	162—With key lock; to hold 12 razors, 2 shears and comb	each,	1.00
	No. 15—Physician's leather, canvas lin	pattern.	Black

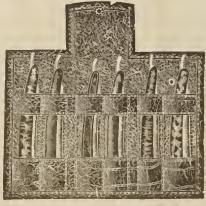




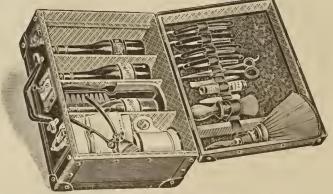
No. 160 Barbers' Traveling
Case

With 3 bottles only....each, \$5.00





No. 120—Leather, velvet lined; for 6 razors, each, \$0.50 No. 121—Leather, velvet lined; for 9 razors, each. .75



No. 200 Barbers' Traveling Case

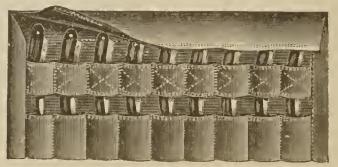
No. 200—Made of fibre, covered with imitation leather; very strong and durable. Size, 14 inches long, 10 inches high. A very handy and neat looking case for the traveling barber. With three bottles only.....each, \$3.50

Tools extra, according to selection



Made of very soft suede leather. Rolls easily and keeps tools in perfect condition.

No. 170-For	2	razorseach,	\$0.50
No. 171—For	3	razorseach,	.60
No. 172-For	6	razorseach,	1.00
No. 173-For	9	razorseach,	1.25
No. 174—For	12	razorseach,	1.50





No. 389 Aluminum Mustache Curlers

Per pair..... \$0.25



No. 11 Singeing Tapers

Specially prepared for our trade. Warranted not to drip.

Per box, containing 30 tapers.. \$0.10



No. 9 Mustache Curler

Per package, containing 1 doz.. \$0.10



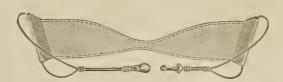
No. 530 Schnurbartbinde

For training mustache. Made of silk lace and celluloid. (Imported.) Each .....

.....\$0.50

CONTRACTOR THE CONTRACTOR INCOME TO A CONTRACTOR AND A CO

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No. 383 Schnurbartbinde

For training mustache. (Imported.)

Each ..... 

# Koken's Economy Shear Grinder



The Way to Sharpen Scissors

Is the newest thing in a light . ball-bearing grinder for sharpening shears and all other light edge tools.

Has a 4x1-inch fine grit grinding wheel and adjustable tool guide. Each machine is packed in a corrugated box for delivery by Parcel Post. Net weight, each, 3 lbs.

\$1.50 Each



No. 15 Pocket Curling Iron Heater

Metal; nickel plated; for alcohol A handy article for the traveler. Each .....\$0.35



No. 402 Shears Pads

Rubber. For thumb and finger. Each .....\$0.05

Clipper Oil

Per 2-oz. bottle............\$0.10



No. 5 Alcohol Lamp

For heating curling irons. Each ......\$0.25

No. 1 Curling Iron Heater

An alcohol lamp of special value at the price.

Each .... .....\$0.15



#### No. 437 Pressing Iron

Polished steel, wood handle. For straightening kinky hair. (Imported.) .....\$1.50



#### No. 7 "Midget" Mustache Curler

.80.10 Each ...



#### No. 8 Mustache Curler

Each .....\$0.10



#### No. 388 Domestic Curling Iron

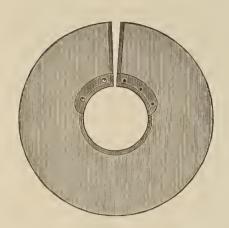
Each ......\$0.25



#### No. 387 French Pattern Curling Iron

Large

# Neck Bibs—Eye Shades



No. 66 Carlton Neck Bib

Made of rubber. Adjustable to all sizes of necks. Each ......\$0.35

No. 67 Neck Bib

Made of tan rubber

.....\$0.25



No. 461 Derby Eye Loop

For extracting small particles from the eye.



No. 110 Fernald's Cotton Strips

To protect neck from hair clippings. Per box containing 200.....\$1.15 No. 115—Per box containing

No. 10

Featherweight Eye Shade

Each

400 ..... 2.00



KOKEN'S

No. 68 Royal Neck Bib

Made of finest quality rubber, with reinforced neck band. Adjustable to

No. 11 Eye Shade

Each .....\$0.10



No. 3 Wire Gauze Eye Protector ...\$0.20



No. 514 Eye Shield

Used when trimming the beard ....\$0.25



No. 513 Celluloid Eye Protector With protected edges

Each .....

\$0.25



No. 515 Panama Eye Shade

Adjustable to any shaped head, protected edges

#### ALIGNOOD DE CONTRACTO DE CONTRA L. HOLZHAUER SONS, 2324 Fifth Ave., TROY, N. Y.

Coats kept in stock in sizes from 34 to 44 inclusive. Larger sizes made to order, per garment, extra.....\$0.25

## Barbers' Garments

Selected Patterns. Correct Styles

For embroidering initials or full name with fine red braid on top pocket or bottom corner of coat or vest, extra. \$0.15



No. 34—Coat. Military. Full length. Made of fine white drill; pockets and cuffs trimmed with fine striped material; all edges, pockets and sleeves trimmed with fine quality braid; 4 white buttons, 3 pockets.

Each ......\$1.25



o. 71—Vest. With sleeves; collar-less. Made of heavy white bleached drill with fine black stripes; 5 but-No. 71—Vest. tons, 3 pockets.

Each .....\$1.00





Made of light white No. 40-Coat. drill; 3 pockets, 4 black buttons. Each ..... \$0.75



Belts Our Own Make

No. 142-Black or tan; pig grain cowhide; stitched all around with either black, gilt or nickel; tongue buckle. Each .....\$0.40

No. 120—Genuine porpoise; black box calf grain; stitched and lined: tongue buckle. Each .....\$0.60

No. 130-Genuine Russia leather; black, dice grain; stitched and lined; tongue buckle. Each ......\$0.65

No. 137-Genuine sealskin; black seal grain; lined and stitched; tongue buckle. 

lf initial buckles are wanted, add 10 cents extra to above prices. Prices are quoted on sizes from 30 to 42 inches. If wanted larger, add

No. 72—Coat. Full length; collarless. Made of grey striped fine galatea; 4 buttons, 3 pockets. 



No. 66-Coat. Made of strong white blue-striped classics; 4 buttons. 3 pockets. Each ......\$0.85

herreste to tambility to the first that the first that the first the first transfer that the first transfer the

25 cents additional.





No. 38-Coat. Made of very fine white, black-striped duck; neat pattern; black buttons. Each ......\$1.25



No. 49

No. 64—Coat. Extra long; collarless.

Made of good quality plain white drill; 4 buttons; 3 pockets.

Each \$1.50

All Coats and Vests kept in stock. Sizes from 34 to 44.



No. 64

#### Barbers' Garments

Selected Patterns. Correct Styles

No. 62—Vest. With sleeves. Made of fine bleached duck; white with small black figure; 5 pearl buttons; 3 pockets.

Always give inside leg and waist measure for trousers, and chest measure for coats and vests.



No. 70



No. 62

All Coats and Vests kept in stock. Sizes, 34 to 44.



No. 63

F ROUGH BORD OF A CONTROL OF A

# Barbers' Garments (Selected Patterns ), Hair and Shampoo Cloths



CONTRACTOR TO THE PROPERTY OF THE PROPERTY OF

No. 36

#### No. 72 Shampoo Cloth

With draw string. Made of hospital cubber sheeting; tough and durable; particularly adapted for crude oil shampooing. Has the neck adjustment you have always wanted in a shampoo cloth. A practical cloth for any shop. Size, 36x48 inches. Each ...



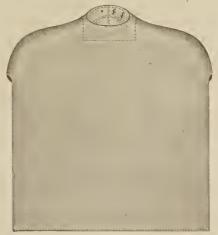
#### No. 70 Hair Cloth

With draw string. Made of white muslin. Can be quickly adjusted tight or loose to make snug fit around the neck; no pins necessary.

No. 71-Same style; made of percale .....each.

No. 36-Coat. Full length; military. Made of heavy white duck. edges, pockets and sleeves trimmed with fine linen braid; buttons concealed; 3 pockets. Each .....\$1.75

No. 68—Coat. Collarless; elbow sleeves; (uo soiling of cuffs or sleeves); full length. Made of good quality white drill; 4 buttons; 3 pockets. Each ..



#### No. 64 Shampoo Cloth

Made of light weight rubber; black or white. Size, 36x45 in. Each .....\$1.00 No. 65-Made of heavy weight rubber .....each, 1.50

#### No. 325 Shampoo Cloth

Made of mackintosh cloth. Size, 36x45 inches. Each ..... .....\$1.00

#### No. 61 Hair Cloth

Percale; warranted fast colors. Fine assortment of patterns in stripes, checks and figures. Size, 48x60 inches. Each ......\$0.60 No. 62-Made of best quality

calico; good assortment of patterns .....each, No. 63-White muslin; well made; extra large.....each,

All of the above hair cloths are strongly reinforced in the neck. They won't tear. You can't make them for less at home.



#### No. 326 Carlton Shampoo Bib Size, 18x21 inches......each, \$1.00 No. 327—Size, 18x27 in each, 1.35 No. 328—Size, 20x34 in.each, 1.70

#### No. 68 Shampoo Cloth

Made of best quality rubber-faced cloth; checked pattern on one side, plain on the other. Size, 36x45 inches.



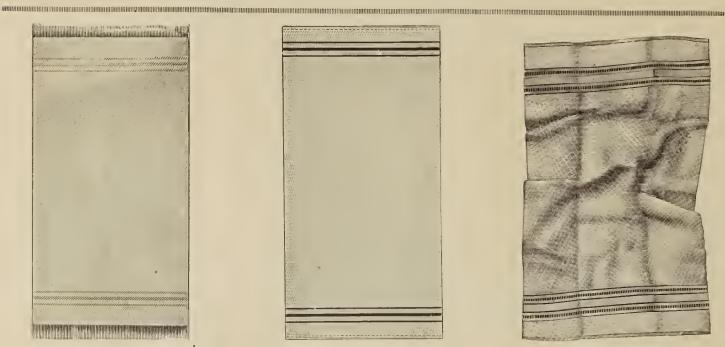
No. 330 Hair Cutting Robe

Made of good quality muslin. Com fortable for the customer. .....\$1.50 Each .....



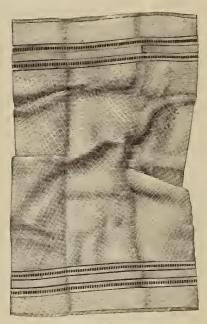
No. 10 Face Towel

Bleached cotton, soft finish. Size, 12x26. Per dozen.....\$0.50



No. 20 Face Towel

Bleached cotton, soft finish; hemmed and selvedged. Size, 13x24. 



No. 80 Face Towel

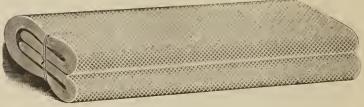
Bleached cotton, soft finish; hemmed and selvedged. Size, 14x24. Per dozen......\$0.65



#### No. 11 Hotel Shop Face Towel

Made of the best grade cotton; extra fine and close weave; a quick absorbent; soft and strong; will stand laundering; used in the finest and most exclusive shops. The new size, 18x24 inches.

Per dozen......\$1.00



#### **Absorbent Cotton Toweling**

Very soft, retaining the heat; in 10-yard bolts, 18 inches wide.

#### Twill Toweling

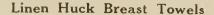
16 inches wide; in 25-yard bolts.

Per yard.....\$0.10

#### Crochet Pattern Toweling

Woven from specially selected yarns, ensuring absorb ent qualities; 16 inches wide, in 25-yard bolts.

Per bolt......\$2.25



Made of best imported bleached linen. No. 18-Size, 15x22..per doz., \$1.10



No. 418 Oversleeves

Rubber, good quality.

Per pair.....\$0.35

#### No. 419 Oversleeves

Gingham, black or figured. Per pair.....\$0.20



#### No. 447 Bath Cap

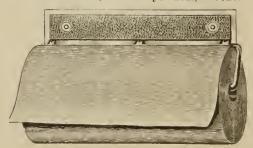
Fits tight, prevents hair from getting wet. Made of mackintosh cloth. Each ......\$0.25

No. 448-Made of gum rubber. Each .....

#### Cotton Huck Breast Towels

Made of finest selected and bleached

No. 21—Size, 14x20...per doz., \$0.75 No. 22—Size, 17x30...per doz.,



#### No. 8 Paper Towels

Best grade quick absorbing crepe blotting paper; size, 11½x18 inches. 150 towels in a roll; saves laundry bills; use as a blotter. Per roll....

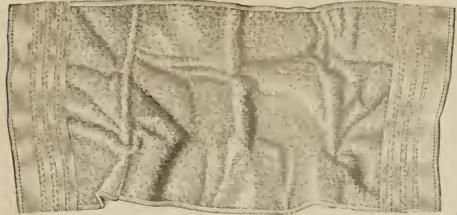
80.30

#### ADDROGRAFITA FORTELLITE AND THOUGH BORNOON BOTT OF THE OFFICE AND THOUGH ADDROGRAPH AND THE ADDROGRAPH AND T L. HOLZHAUER SONS, 2324 Fifth Ave., TROY, N. Y.

#### Turkish Bath Towels

Made of fine double-thread heavy Terry cloth.

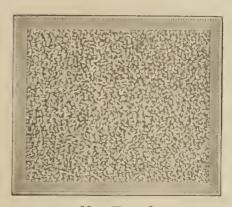
No. 38-Size, 19x38. Per doz....\$1.50 No. 39—Size, 20x39. Per doz....\$2.25 No. 40-Size, 22x44. Per doz....\$3.00



#### Fancy Turkish Bath Towels

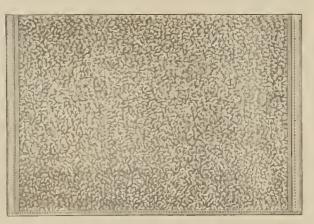
Blue borders, extra fine weave; long specially woven Terry cloth, unusually good; adds tone to any bath room.

No. 13-Size, 18x36. Per doz....\$2.25 No. 14—Size, 22x44 Per doz....\$3.00 No. 15-Size, 20x40, extra heavy. Per doz....\$3.50



#### Hot Towels

Made of choice selected Terry cloth. No. 23—Size, 17x19...per doz., \$1.35 No. 24—Size, 16x22, heavy. Per doz.....



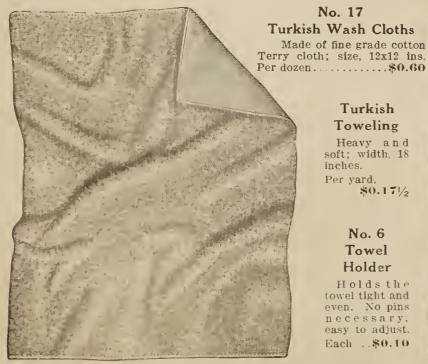
#### Hot Towels

Made of best quality heavy Terry cloth. No. 45—Size, 14x25....per doz., \$1.25 No. 46—Size, 18x26...per doz., 1.75



#### No. 7 Sanitary Face Shield

Permits the use of very hot towels without burning or scalding the face. Made of soft material, French linen finish; open weave. Size. 12x16 inches.



#### No. 60 Hot Towel

Very heavy, smooth on one side. Size, 18x26.....per doz. \$2.00

Turkish Toweling

Heavy and

No. 17

soft; width, 18 inches. Per yard, \$0.171/2

#### No. 6 Towel Holder

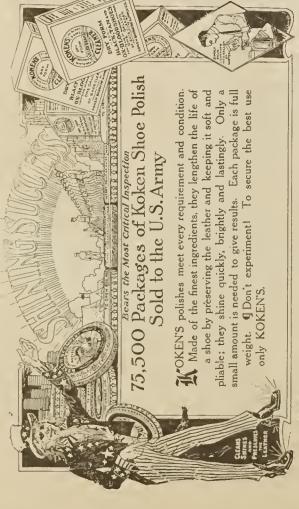
Holdsthe towel tight and even. No pins necessary; easy to adjust. Each .. \$0.10



No. 55 Hot Towel

Extra heavy, specially woven.

Size, 18x26.....per doz., \$3.00





# Koken's

imparts a jet black gloss without the use of brush. Especially convenient for ladies and children's use. So.NO. Per gallon. Gallon Per user gallon. Gallon Per user pint. From the pint. From the pint. From the form of the form of the form. For doz. Soz. From the form of the form of

French Oil Dressing

Koken's

Per doz., 2.02

Per dozen.

combination that produces a quick.

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2-oz. Llquid Cleaner	l-oz. Mirror Paste.		4-oz. Liquid Cleaner.	Paste.	
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Full Dress Polish

# Koken's



A beneficial pollsh which imparts a supergloss of patent leather brilliancy Especially recommended for pollshing sthoes which are too olly. Tube container prevents drying and waste.

A powder to be used for cleaning extremely dirty tan shoes. Works quickly and rejuvenates shoes appearance. Russet Shoe Scouring Powder

An unequalled dressing for all undressed leather Made to match any shade.

Liquid Suede Dressing

80.80

Per doz., 4-oz.

Tan	
and	
Black	
ombination	

Combination #0.55 Combination S1.25



# Koken's

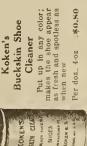
Makes all spots quickly disappear and produces a pure snow white finish. Per doz. 2-oz RO-45 Per doz. 4-oz Per quart 20 Per y, gallon. 35 Per gallon 60 White Canvas Shoe Cleaner

08.0%.... White Mirror Polish Cake For White Canvas Shoes Koken's Per doz., 4-oz

Velox Brand Tan Liquid

Cleaner Koken's









T IS adaptable to any climate, as its

Shoe Polishers' Supplies A KOKEN POLISH FOR EVERY PURPOSE

Koken's Velox Brand Dry Form Cleaner

Black, Tan or Oxblood

HE most satisfactory and economical shoe cleaner manufactured U shoe cleaner manufactured.

A highly concentrated powder for the making of liquid cleaner. Capitains all the ingredients, with the exception of water, age or freezing: there are no heavy freight charges to pay for long hauls, as the handy

the highest quality.

If Contents of the package will make one gallon of extremely thick cleaner, or 11/2 gallons of medium. Can be mixed in any

proportion, from an ounce to a barrel.

form permits it to be mailed of Try this new product.

Per package. \$0.50

amount of water used. It is economical because there is no waste, you make what you want as you need it; you do not pay for the mixing; there is no loss from breakfor the mixing;

Koken's Rapid Black Dye	Quickly and permanently dyes an colored leather a rich black. Cut	wax snd penetrates int	0.00
Koken's Rapid	Quickly and perms	through wax snd leather	Per gallon

	Quickly and permanently dyes any	uts	into		00.98	1.1	9.	5	8	82.	3.	
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	7	=	In	ಹ	a	a	0	e	m	0	0	
		3	through	leather	0	Per 1/2 gallon.	Per quart	Per plnt .	Per doz., 8-oz	Per doz., 4-oz	Per doz., 2-oz	
		~	~	-	-	-	hoped	pales	politica	paint	haped	

Per ½ gallon.
Per 24 oz.
Per 8 oz.
Per 4 oz.

Per gallon ...
Per 4. gallon.
Per quart ...
Per plnt ...
Per doz., 8-oz.

Preserves leather, and makes it waterproof.

Waterproofing Liquid

Kabiesco

A necessary finish for the heels and soles after a shine. Dries quickly nnd leaves high gloss.

Koken's Heel and Sole Finish

Black, Tan or Oxblood



# Velox Brand Black Liquid Cleaner Koken's

imparts a high, lasting, non-crack-ing polish with the least work. Made of best wax. Will not dry out no crack

Black, Tan, Oxblood

Mirror Paste

pure black s as a filler. \$0.60 \$0.00 An extremely thick, p cleaner. Cleans and acts Preserves the leather Per gallon ...
Per ½ gallon ...
Per quart
Per 8-oz ...
Per doz., 4-oz ...
Per doz., 2-oz ...

80.0% 0.50.5% 1.50.5%

Per 2-oz. cans. Per 4-oz. cans.. Per 8-oz cans. Per 5-lb. cans.

Thicker than any other cleaner.
Bleaches the leather and removes grease and stains quickly.

Per galion 3.5

Per y galon 3.5

Per quart
Per doz. 40.2

Per doz. 40.2

10

Per doz. 40.2

110

Koken's Black Cleaner

50-gallon barrels 25-gallon barrels 10-gallon can 5-gallon can

Per Per Per



Per 50-gallon barrels...
Per 25-gallon barrels ...
Per 10-gallon can...

Koken's Tan Cleaner



# PRIEND FRIEND FRIEND SCOURING -BRIGHT EMM AUTORIES MARBLE AM FIXTURES -FIXTURES -FIXTURES -FIXTURES -FIXTURES -FIXTURES

# Shoe Polishers' Supplies



#### Porter's Friend

Quickly removes all dirt and stains from lavatories, bath tubs, marble and metal fixtures, and leaves them spotlessly clean.

Per	1-lb.	can			 	.\$0.15
Don	5 1h	000				50





#### Nu-Naml Black Enamel

Dries in five minutes; easily applied; quickly gives old stoves, iron and woodwork a briliant black lustre; may be cleaned with soap and water.

Per 8-oz. can....\$0.25 Per 4-oz. can.... .15







# Cyclone Polishing Compound

Unequalled for use on nickel trimmings of chairs and fixtures; removes tarnish and produces a glistening. bright and lasting lustre.

#### Nu-Naml Furniture Polish

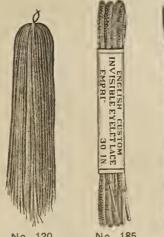
Applied occasionally it brightly polishes and preserves the finish on your fixtures and furniture, keeping them ever new.

	can	
Per 8-oz.	can	25

#### No-Mo-Spot Scouring Powder

Especially recommended for keeping white enameled chairs spotlessly clean and sanitary. Will not scratch nor mar the finish.

Per ½ doz.....\$0.25





# Liquid Cleaner (black or russet) Per gal....... Liquid Cleaner (black or russet) Per ½ gal..... Liquid Cleaner (black or russet) Per qt.... "Superb" Patent Leather Paste. Per doz. ½-lb. boxes..... "Superb" Patent Leather Paste. Per doz. ¼-lb. boxes..... "New Era" Patent Leather Paste. Per doz. ½-lb. boxes..... "New Era" Patent Leather Paste.

Whittemore's Polishes





#### Shoe Laces

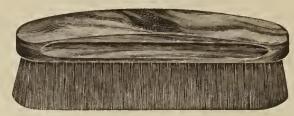
No. 120-4 4 (36 inches long); black or tan; fine tubular..... per gross, \$0.75 .85.90 .95 1.50 1.00 2.00 2.00 2.60 2.75 2.15 1.35 .75 .85 No. 186-40 inches; blind eyelet; art silk; black, tan or white... .40 No. 187-30 inches; blind eyelet; mercerized; black, tan or white No. 188-40 inches; blind eyelet; mercerized; black, tan or white

# Shoe Polishers' Supplies



3-Koken's King Polisher. Choice Russian bristles ......each, \$1.50

469-A fine polisher; extra long natural bristles; hardwood block.....each.



No. 322-Polisher; solid oak block; choice black bristles ......each, \$1.00

No. 5-Polisher; solid block; selected black horse .75

No. 32—Automatic footscraper; cleans the sole and brushes the sides of shoe at same time; automatically adjusts itself to any size shoe.

Each .. \$1.00



468-Polisher; heavy block; long white bristles; made for tan shoes.....each, \$1.25



good bristles.....each, \$0.60



27-Stencil dauber; medium ......each, \$0.15

No. :: 0-Stencil dauber: large .....each, .20

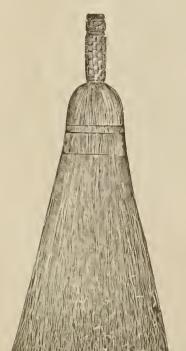


No. 321—Mud brush; natural Tampico stock.....each, \$0.15 No. 1—Mud brush; black Tam

.10 pico stock.....each,



No. 4-Patent leather polisher. Each ......\$0.50



No. 3-Whisk; 18 inches long, best .....\$0.35

No. 4-Whisk; 16 inches long. Each .....

No. 5-Whalebone whisk broom; 18 inches long. Made from the finest, selected whisk corn.



No. 29-Dauber, with handle. Each ..... \$0.10

No. 31-Dauber, with handle, for tan shoes.....each,



No. 02—Suede brush; cleaning suede shoes; made of fine wire cased with bristles.....each, \$0.25



bristles; for cleaning soles.

No. 28 Metal handle dauber Each ... \$0.20 No. 18 - Duster; 12-in feathers. Each ... \$0.35 No. 19 - Duster; 14-in. feathers. Each ... \$0.50 No. 21 Twisted Duster Made of fine cotton, chemically treated with spe-

> cially prepared oil so as to take up

> dust readily; twisted in steel

> Each .....\$0.50

No. 26—Shoe cleaner; oak block; extra stiff black

**PAGE 178** 

# Shoe Polishers' Supplies

Cloth and Hat Brushes



No. 25—Cloth and hat brush. Flexible leather back, select Chinese bristles.....each, \$1.25



No. 368-Rosewood back, black China bristles. Each ...... \$0.75



No. 313-Walnut block, black and white stock. Each ..... \$0.25



No. 51 Foot-Rest

Height, 8 inches. Nickel plated...each, \$0.55 No. 51A—Japanned. Each ..... .30



No. 53 Foot-Rest

Height, 15 inches. Nickel plated....each, \$1.35 No. 53A—Japanned or bronzed .....each, \$0.60 No. 53E-Porcelain enameled .....each, \$1.75



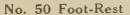
No. 54 Foot-Rest

Very massive. Height. 18 inches. Nickel plated each, \$1.75 No. 54A—Japanned or bronzed ....each, \$0.90 No. 54E-Porcelain enameach, \$2.25



Adjustable; can be raised or lowered by simple turn. Made of iron, nickel plated. Height, when low, 14 in.; when high, 18 in.

\$2.50 Each



Camel Pattern.

Height, 8 inches.

Nickel plated .each, \$0.85 No. 50A -Bronzed .., ... each,

See pages 76 and 77 for Shoe Shining Stands



No. 470-A polished concaved block, long gray Russian bristles.....each, \$1.00



No. 315-Imitation ebony block, white bristles. \$0.50



No. 38—Derby hat brush.....each, \$0.25



No. 55 Foot-Rest

The pedestal can be removed from the socket, as shown, making it specially convenient on a stand used by ladies.

Height, 16 inches. Nickel plated....each, \$2.00 No. 55A-Japanned or bronzed .....each, \$1.00 Shoe Polishers' Supplies

#### No. 75 Bootblack Foot-Rest

Made of quarter-sawn white oak, golden finish; nickel-plated foot-rest; space for polish and brushes; height, 25 inches.

Price .....\$3.50



No. 467 Bootblack Stool

Made of steel, copper oxidized finish; polished oak seat; height, 18 inches. Price ......\$1.60



#### No. 463 Bootblack Foot-Rest

It can be placed before a barber's chair or any waiting chair. Seat and shining bracket may be instantly raised or lowered. Box for tools and materials. Price ......\$5.00



#### No. 19 Bootblack Foot-Rest

Frame and foot-rest oxidized copper, top quartered oak; has hand hole in seat for carrying, and a convenient brush tray. Price .....each, \$3.50



#### No. 69 Bootblack Foot-Rest

Made of quarter-sawn white oak, golden finish; upholstered with leather; light and handy; height, 29 inches.



polished oak seat. The foot-rest is adjustable, and can be pushed under chair. Has shelf and drawer for polish, brushes, etc.



#### No. 18 Bootblack Foot-Rest

Made of steel, oxidized copper finish: polished oak seat, adjustable to any angle; has shelf under seat for polish and brushes; rubber feet.





Made of iron, with rubber feet. Can be used with any barber chair. Height, 23 inches.

Nickel plated.....each, \$3.50 No. 57A-Japanned or bronzed. Each .....

See pages 76 and 77 for Shoe Shining Stands



#### Floor Broom

No.	<b>336</b> —12	in.	wide;	mixed	gray	
	stock				each,	\$0.60
No.	337-14	in.	wide;	mixed	gray	
	stock .				each	80



#### Floor Broom

No.	24—16 in. wide; black mixed stock.	
	Each	\$1.00
No.	25-16 in. wide; long gray stock.	
	Each	1.50
No.	27-16 in, wide; choice long black	
	bristleseach,	2.00
No.	30-18 inches wide: selected long	
	blook brigtles	9.80



#### No. 16 Bowl Brush

Made of Palmira fibre twisted into steel wire; can't come apart; the brush for closet bowls; no cloths or mops required; it does perfect cleaning.

#### No. 17 Cuspidor Brush

Made of selected stiff fibre set in twisted steel wire. It can be shaped so as to get into the crevices and corners of the cuspidor for perfect cleaning.

Each ..... \$0.25

#### No. 564 Mop Holder

Metal, tinned finish.

#### No. 565 Triangle Polish Mop

## Porters' Supplies



#### No. 677 Porter's Cap

Made of fine blue cloth; gilt embroidered letters, stiff frame, patent leather peak.



No. 66—Coat; made of strong white blue-striped classics; 4 buttons, 3 pockets, each, \$0.85



#### No. 88 Electric Shoe Dryer

Attach to any electric light socket. Runs on either direct or alternating current, 110 volts. Throws a powerful current of air. Has a bracket that fits on foot-rest, holding machine in proper position while drying the shoe, permitting the operator to work on another. A great time saver. Requires but one minute to dry the shoe.

# Selvyt Polishing Cloths

By many preferrred to chamois skins; always stays soft; can be washed without becoming stiff or hard; fine for polishing metal or glass.

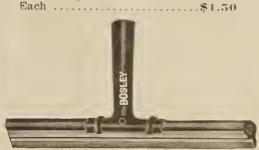
No.	15—Size,	14x14	each,	\$0.25
No.	16-Size,			
NIO	17_Size	21 - 20	each.	50



#### No. 563

#### Mop Wringer and Bucket

Most perfect mop wringer made; wrings the mop dry with ease; bucket holds 14 quarts of water.



#### Rubber Window Cleaner

No. 334—12 in. long....each, \$0.20 No. 335—14 in. long....each, 25

#### Rubber Floor Cleaner

No. 332—14 in. long...each, \$0.40 No. 333—16 in. long...each, .50



#### No. 416 Velox Polishing Block

#### Shoe Polishing Cloths

Made of double-faced material, which will not leave scratches on the leather surface. The smooth side will readily take up the surplus cleaner, while the flannel finish of the reverse side will produce a brilliant polish.

No. 31—Medium quality; size, 5x24 ..........per doz., \$0.25

No. 32—Extra quality; size, 6x26 .....per doz., .50

#### No. 323 Bath Tub Scrub



#### No. 705 Fiber Cuspidor

Made of extra strong fiber; extremely durable and light. Size,  $5x11\frac{1}{2}$  inches.

porcelain enameled.



No. 711 Cuspidor

Heavy spun brass; self-righting. Size, 74x7 inches.



No. 374 Hamper

#### No. 528 Waste Basket



#### No. 534 Sanitary Cuspidor

Not a nook or corner for germs to lurk in. Polished brass outside; inner receptacle made of enameled steel; easy to clean. Size,  $5\frac{1}{2}x10$  inches.

Each ......\$2.25

#### No. 701 Cuspidor



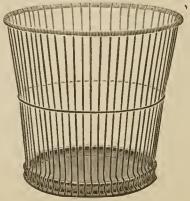
#### No. 715A Sanitary Cuspidor

Steel, porcelain enameled. Thoroughly sanitary; easy to clean. Size, 9x8½ inches. Has rubber feet. Will harmonize with your white furniture.

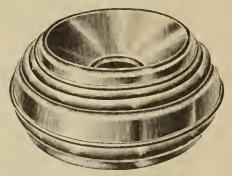
#### No.702 Enameled Iron Cuspidor

White enameled inside, painted outside. Regular shape. Size,  $6\frac{1}{4}x10$  inches.

Each .....\$0.75



#### No. 527 Waste Basket



#### No. 713 Sanitary Cuspidor



#### No. 710 Cuspidor



#### No. 375 Hamper

24 inches high. For soiled towels. Each ......\$2.00

#### No. 4 Waste Basket

Solid woven. Height, 12 inches. Each ...................................\$0.65

#### No. 1 Waste Basket

#### Books, Ledgers, Etc.



#### No. 695 Handbook

A work on scientific modern chiropody. By Professor Joseph Rohrer. Illustrated.

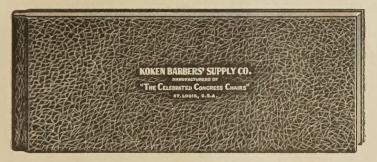
Each ......\$1.50

Write us for any book published. If in print we can supply it.

#### No. 691 The Skin

A book that teaches how to treat the skin by electricity. A valuable work.

Each .....\$2.00



#### No. 441 Barber's Ledger and Wage Computer

It requires but little time to keep a correct record of a barber shop's receipts and disbursements by the simple method outlined in this excellent ledger. It contains spaces for records of fifty-two weeks, where quick comparisons can be made at a glance. Bound in the book is a Wage Computing Chart, which enables the foreman or proprietor to tell, without any figuring whatever, the amount due the workman who is paid on a percentage basis. Size,  $4\frac{1}{2}$ x11 inches; neatly bound and printed on best grade paper.

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BUSINESS RECORD FOR WEEK



#### Electrotypes

Electrotypes Nos. 7 and 9 were designed for sale to our customers who desire to have their stationery printed in their own city. They are specially attractive for letter heads, bill heads and statements.

Nos. 7 and 9....each, \$1.00

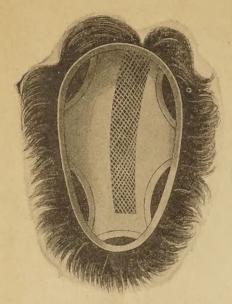




#### Reminder Post Cards

Busy men like to be reminded when they had their hair cut last. Large shops are sending out reminder cards, as per illustration, and find they pull trade. Printed with your own name.

Per 500.....\$2.50



Gauze Toupee Foundation

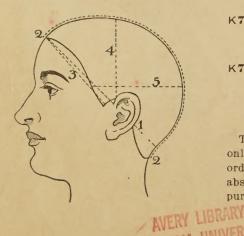
UR ventilated toupees are made of the finest material and workmanship, in sanitary shops, by skilled artisans. We guarantee a perfect fit where directions "How to measure and order" are carefully followed.

# How to Measure for a Toupee

Cut a piece of paper the exact size and shape of the bald spot, also the measure around the head, and mention which side the parting is on. Also state size hat worn. State in your instructions how you desire the hair, whether straight or curly, long or short.

	Toupee Paste
Each	Stick Form\$0.25
	Toupee Plasters
Box,	doz\$0.25

5.aaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaa.5



## Toupees and Wigs For Gentlemen



#### Gentlemen's Toupees

K703—Gent's tion				\$25.00
K704—Grey foundation	gent's	toupee,	gauze	
K705—Gent's tion, with r	toupee,	gauze	founda-	
K706—Grey foundation,	gent's	toupee,	gauze	
parting K707—Gent's				45,00
parting; a knotted				50.00
K708—Grey go	ent's to	upee, re	eal hair	
knotted				60.00

#### Gentlemen's Wigs

# Directions for Measurements of Gentlemen's Wigs

		dentiemen's wigs	
No.	1.	Round the head.	
No.	2.	From hair on forehead to nape	of neck
No.	3.	From ear to ear, across the fore	ehead.
No.	4.	From ear to ear, across the cro	wn.
No.	5.	From temple to temple, around to f the head.	he back
		of the nead.	
K70	51-	-Gent's all weft wig	\$25.00
K75	2-	-Grey gent's all weft wig	30.00
K75	3-	Gent's all ventilated wig	35.00
K75	4-	-Grey gent's all ventilated wig	40.00
K75	5-	-Gent's wig, gauze foundation.	

with real hair lace..... 45.00

K756—Grey gent's wig, gauze foundation, with real hair lace...\$50.00

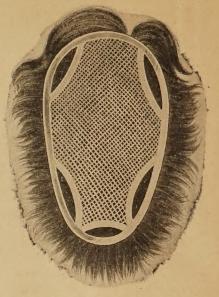
K757—Gent's wig; real hair lace parting; all ventilated; regular shade.
\$55.00

K758—Grey gent's wig; real hair lace parting; all ventilated ......\$60.00

#### Terms

Toupees and wigs are sold only for cash in full with order. In turn we guarantee absolute satisfaction to every purchaser.

COLUMBIA UNIVERSITY



All Ventilated Toupee Foundation

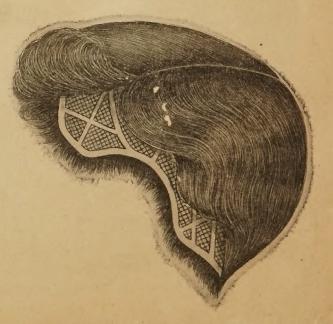
GKEN'S WIGS for gentlemen are made of finest quality genuine natural hair. The workmanship gives them a perfectly natural effect. As a result our patrons are always pleased,

Prices cover all shades.

# How to Order Toupees and Wigs

Send sample of hair cut from the head. Select exact shade you want matched and pin to letter. When ordering a wig, mention style of wig desired. State whether the parting is to be on the left or right side, and whether you desire the wig of curly or straight hair.

¶ We are headquarters for wigs and all hair goods required by ladies.







HIGHEST AWARD GRAND PRIZE ST. LOUIS, 1904

# Buy the

# KOKEN CHAIR

The PRIZE WINNER



HIGHEST AWARD GOLD MEDAL PORTLAND, 1905

# HIGHEST AWARDS FROM TWO EXPOSITIONS 1915

PANAMA-PACIFIC INTERNATIONAL . . SAN FRANCISCO INTERNATIONAL PANAMA-CALIFORNIA . SAN DIEGO, CAL.



HIGHEST AWARD GOLD MEDAL JAMESTOWN, 1907

Beware of IMITATIONS and INFRINGEMENTS



HIGHEST AWARD GOLD MEDAL AUCKLAND, 1914